

7. DISCUSS THE PROFESSIONAL SERVICES AGREEMENT WITH NEW HOPE  
C.O.R.P.S., INC.  
Applicable Area:

# MIAMI BEACH

## COMMISSION MEMORANDUM

TO: Honorable Mayor and Members of the City Commission

FROM: Eric Carpenter, City Manager

DATE: October 30, 2024

TITLE: A RESOLUTION OF THE MAYOR AND CITY COMMISSION OF THE CITY OF MIAMI BEACH, FLORIDA, APPROVING, PURSUANT TO SECTION 2-366(C)(2) OF THE CITY CODE FOR EXEMPT PROFESSIONAL SERVICES IN ACCORDANCE WITH FLORIDA STATUTE 287.057, AND AUTHORIZING THE CITY MANAGER TO EXECUTE A PROFESSIONAL SERVICES AGREEMENT WITH NEW HOPE C.O.R.P.S., INC. TO PROVIDE VARIOUS HOUSING SERVICES, INCLUDING STREET OUTREACH, DETOX, TREATMENT, RECOVERY, TRANSPORTATION AND OTHER RELATED SERVICES FOR THE CITY'S UNSHELTERED POPULATION, IN AN AMOUNT NOT TO EXCEED \$568,000 FOR THE INITIAL TERM OF THE AGREEMENT, WITH SAID AGREEMENT COMMENCING ON OCTOBER 1, 2024 AND EXPIRING ON SEPTEMBER 30, 2025, WITH ONE (1) ADDITIONAL ONE-YEAR RENEWAL TERM, AT THE CITY MANAGER'S OPTION AND SUBJECT TO FUNDING APPROVAL.

### **RECOMMENDATION**

The Administration recommends approving the Resolution to authorize pursuant to Section 2-366(c)(2) of the City code for exempt professional services in accordance with Florida Statute 287.057, the execution of the Professional Services Agreement between the City of Miami Beach and New Hope C.O.R.P.S. ("New Hope") for specialized outreach services in an amount not to exceed \$568,000.

### **BACKGROUND/HISTORY**

On September 30, 2021, the Mayor and City Commission (City Commission) adopted Resolution 2021-31872, approving the FY 2022 operating budget, funding a recurring line item in the Police Department's operating budget in the amount of \$183,000 for Marchman Program treatment beds.

On May 20, 2022, during the Commission budget retreat, an enhancement for \$364,000 for homeless contracted services was discussed to include after-hours specialized outreach and treatment services provided by New Hope C.O.R.P.S., Inc. ("New Hope") from 7:00 p.m.-3:00 a.m. Monday-Sunday.

On September 14, 2022, the City Commission approved Resolution No. 2022-32281, authorizing the City Manager to execute a professional services agreement with New Hope to provide various housing services, including detox, treatment, recovery, transportation and other related services for the City's unsheltered population, in the total amount of \$565,248.20. The agreement included an initial term, commencing on September 15, 2022, and expiring on September 30, 2023, with one (1) additional one-year renewal term. Said Agreement was jointly funded via the Police Department's Marchman Act treatment beds line item and the Office of Housing and Community Service's Afterhours Outreach enhancement.

Throughout the initial term of the Agreement FY 22-23, New Hope consistently delivered satisfactory services to the City and adhered to all requirements. Street outreach and engagement were carried out as stipulated, operating daily from 7:00 p.m. to 3:00 a.m., including weekends and holidays. By the end of this term, New Hope documented 5,710 client encounters and engagements, subsequently facilitating 105 emergency shelter placements and providing residential substance abuse treatment to 12 individuals.

On August 22, 2023, the City Manager approved a one (1) year renewal of the Agreement with New Hope, commencing on October 1, 2023, and expiring on September 30, 2024. New Hope continued to provide specialized outreach services to the City on a nightly basis. Over the course of the FY 2024, New Hope documented 4,919 client encounters and engagements, subsequently facilitating 94 emergency shelter placements and providing residential substance abuse treatment to 13 individuals.

On September 11, 2024, the City Commission adopted Resolution No. 2024-33237, accepting the recommendation of the Public Safety and Neighborhood Quality of Life Committee ("PSNQLC") to establish afterhours live assistance for Homeless Outreach Services. Upon negotiations of the proposed FY 2025 Agreement, New Hope agreed to expand their services to include support for afterhours live assistance, accepting homeless-related service calls and responding accordingly.

New Hope remains a valuable resource for the City's homeless population, allowing the City to deliver essential shelter and substance abuse treatment services during the night, when individuals experiencing homelessness are most vulnerable. Additionally, New Hope has been a significant support to the City's Police Department, frequently assisting officers with client assessments, shelter placements, and transportation.

On September 26, 2024, the Commission adopted Resolution No. 2024-33294, adopting the Final Budgets for the General, G.O. Debt Service, City Center, RDA Ad Valorem Taxes, North Beach CRA Ad Valorem Taxes, Enterprise, Internal Service, and Special Revenue Funds for FY 2025. Funding for Afterhours Specialized Outreach has been included in the Office of Housing and Community Services Operating Budget for FY 2025.

Per Florida Statute 287.057, (e) 5, health services involving examination, diagnosis, treatment, prevention, medical consultation, or administration are not subject to competitive solicitation requirements. The Administration has considered the ability of the vendor, past performance, willingness to meet time requirements, and price, as outlined in the statute, and recommends the renewal of the service agreement.

## **ANALYSIS**

The Administration has drafted the FY 2025 agreement to include street outreach, pre-treatment shelter placement, residential substance abuse treatment, housing/recovery residence, and afterhours live assistance support. The proposed FY 2025 budget for specialized afterhours outreach is \$568,000. The Agreement will be jointly funded via \$183,000 from the Police Department's line item for Marchman Act treatment beds and \$385,000 from the Office of Housing and Community Service's afterhours outreach line item.

Below is a proposed scope of service, outlining New Hope's roles and responsibilities for the renewal period.

Service	Documentation of Service
<b>Supervision:</b>  Street Outreach Supervisor. Provides on-call supervision to contracted outreach team.	Completion of the following documents:  1. Employee Timesheets 2. Employee Payroll Reports 3. Submission of daily service and outcome reports
<b>Street Outreach Staff:</b>  Four (4) full-time employees which will provide services to homeless individuals in Miami Beach	Completion of the following documents:  1. Employee Timesheets 2. Employee Payroll Reports
<b>Transportation:</b>  Vehicle cost/ Maintenance/ Gas costs to transport clients to receive services.	Completion of the following documents:  1. Receipts 2. Invoices
<b>Housing/ Recovery Residence:</b>  ¾ way housing for clients in treatment recovery	Completion of the following documents:  1. Bi-Weekly bed roster report 2. HMIS report on service 3. Monthly Progress updates
<b>Residential Treatment Beds:</b>  Pre-treatment and Level 2 residential (voluntary and/or involuntary) treatment beds for individuals diagnosed with Substance Use and Disorder or Co-occurring disorders	Completion of the following documents:  1. Referral for <u>involuntary</u> Police-Marchman clients seeking treatment or Referral for <u>voluntary</u> pre-treatment or treatment beds by Homeless Outreach Services Team or New Hope Contracted team. 2. HMIS report on service 3. Daily bed roster report 4. Monthly Progress Updates
<b>Afterhours Live Assistance Support</b>	Completion of the following documents:  1. Report of phone calls/requests received and outcomes 2. Cellular invoices and payment receipts

The Administration is seeking the approval of an agreement with New Hope to continue homeless specialized outreach services from October 1, 2024, to September 30, 2025, in an amount not to exceed \$568,000 with a one (1) year renewal period at the City's option.

### **SUPPORTING SURVEY DATA**

According to the 2023 Miami Beach Community Survey, 29 percent of survey responders cited efforts to address homelessness as one of the major categories of City services most important for the City to provide. Additionally, the Mayor and City Commission identified the need to address homelessness by continuously evolving and innovating services to help those wishing to end their

personal homelessness as a key management objective in the City's 2019 Strategic Plan Through the Lens of Resilience.

**FISCAL IMPACT STATEMENT**

\$568,000

**Does this Ordinance require a Business Impact Estimate?**  
(FOR ORDINANCES ONLY)

If applicable, the Business Impact Estimate (BIE) was published on:  
See BIE at: <https://www.miamibeachfl.gov/city-hall/city-clerk/meeting-notices/>

**FINANCIAL INFORMATION**

011-1120-000343-20-401-595-00-00-00- Police  
011-0560-000349-23-405-575-00-00-00- Housing and Community Services

**CONCLUSION**

The Administration recommends approving the execution of the agreement pursuant to Section 2-366(c)(2) of the City code for exempt professional services in accordance with Florida Statute 287.057, with NEW HOPE C.O.R.P.S., Inc. and authorizing the City Manager to execute any written agreement.

**Applicable Area**

Citywide

**Is this a "Residents Right to Know" item, pursuant to City Code Section 2-17?**

No

**Is this item related to a G.O. Bond Project?**

No

**Was this Agenda Item initially requested by a lobbyist which, as defined in Code Sec. 2-481, includes a principal engaged in lobbying?** No

If so, specify the name of lobbyist(s) and principal(s):

**Department**

Housing and Community Services

**Sponsor(s)**

Commissioner Alex Fernandez

**Co-sponsor(s)**

**Condensed Title**

Approve Renewal of PSA w/ New Hope Corps, Inc., Various Services for the Homeless.  
(Fernandez) HCS