

C2 C REQUEST FOR APPROVAL TO AWARD A CONTRACT PURSUANT TO INVITATION TO BID (ITB) 2024-471-JP FOR ANNUAL INSPECTION, TESTING, CERTIFICATION, REPAIR, AND MAINTENANCE OF FIRE SPRINKLER AND FIRE SUPPRESSION SYSTEMS. (FACILITIES AND FLEET MANAGEMENT)

Applicable Area:

# MIAMI BEACH

## COMMISSION MEMORANDUM

TO: Honorable Mayor and Members of the City Commission

FROM: Eric Carpenter, City Manager

DATE: November 20, 2024

TITLE: REQUEST FOR APPROVAL TO AWARD A CONTRACT PURSUANT TO INVITATION TO BID (ITB) 2024-471-JP FOR ANNUAL INSPECTION, TESTING, CERTIFICATION, REPAIR, AND MAINTENANCE OF FIRE SPRINKLER AND FIRE SUPPRESSION SYSTEMS. (FACILITIES AND FLEET MANAGEMENT)

### **RECOMMENDATION**

It is recommended that the Mayor and City Commission approve the award of a contract to All in One Fire, Inc., the lowest responsive and responsible bidder, as the primary vendor, and Everon, LLC, the second-lowest responsive and responsible bidder, as the secondary vendor pursuant to Invitation to Bid (ITB) 2024-471-JP for annual inspection testing, certification, repair, and maintenance of fire sprinkler and fire suppression systems.

This solicitation is currently under the cone of silence.

### **BACKGROUND/HISTORY**

The purpose of this solicitation is to establish a contract for services for fire sprinklers and fire suppression systems, including the annual inspection, testing, certification, repair, maintenance, and parts at various City of Miami Beach facilities. The Contractor must provide all labor, supervision, materials, equipment, and supplies necessary to perform said services. The services are divided into multiple groups:

- Group A – Fire Sprinklers, Fire Pump, Standpipe Systems;
- Group B – Fire Backflow Preventers Systems;
- Group C – Hood Suppression Systems Testing Inspection Services; and
- Group D – Clean Agent Fire Suppression Systems Testing Inspection Services.
- Group E – 5-Year Fire Sprinkler System Inspection
- Group F – Emergency Services

Bidders were not required to submit pricing for all groups, with the exception of Group F which must be submitted in addition to any selected group(s).

### **ANALYSIS**

The ITB was issued on August 26, 2024. Voluntary pre-bid conferences to provide information to proposers were held on August 10, 2024 and August 16, 2024. Three (3) addenda were issued, and 24 prospective bidders accessed the solicitation. ITB responses were due and received on October 14, 2024. The City received two (2) bids: All in One Fire, Inc. and Everon, LLC. See Attachment A for a tabulation of bids received.

The solicitation stated that the lowest responsive, responsible bidder meeting all terms, conditions, and specifications would be recommended for award. In its due diligence, the Procurement and Facilities and Fleet Management Department verified that All in One Fire, Inc.,

the lowest responsive and responsible bidder, recommended as the Primary, and Everon, LLC, the second-lowest responsive and responsible bidder, recommended as the Secondary, met the requirements of the ITB. Neither of the bidders provided pricing for Groups C or D. Therefore, these services will be procured through the open market. To ensure that the City has contractors that can provide services as necessary, it is in the City's best interest to award contracts as follows based on the bids received.

<b><u>Group</u></b>	<b><u>Primary</u></b>	<b><u>Secondary</u></b>
A, B, E, F	All in One Fire, Inc.	Everon, LLC

Below is a brief description of the lowest and second-lowest responsive and responsible bidders.

**All in One Fire, Inc.**

All in One Fire, Inc. ("All in One Fire") offers a comprehensive range of services, including fire extinguishers, alarms, and sprinklers. All in One Fire's team of experienced professionals is committed to delivering reliable, efficient, and top-quality solutions. It follows strict NFPA, UL, FM, and local recommendations to ensure its clients safety and compliance. All in One Fire has provided services to the South Florida region, including Miami-Dade County and the City of Marathon, FL. The references have provided positive feedback.

**Everon, LLC.**

Everon, LLC ("Everon") is a leading provider of integrated security, fire, and life safety solutions for enterprise-scale commercial customers across the United States. Everon knows that its reputation is based on how it serves its customers. It strives to be the best technically trained team in the business and are purposefully built to serve the integrated security, fire, and life safety needs of its customers. It is a full-service national company with nimble local delivery teams. Everon has provided services to private entities throughout South Florida. The references provided have provided positive feedback.

**FISCAL IMPACT STATEMENT**

Staff performed a pricing analysis to determine the cost-effectiveness of the bids received. The City's estimated annual budget for these services is approximately \$53,000.00. The City is currently utilizing an informal Invitation to Quote (ITQ) for the services; however, when comparing the submitted prices to those from the previous Invitation to Bid (ITB 2021-145-AY) conducted in June 2021, the prices in ITB 2024-471-JP are, on average, 7.4% higher. Since 2021, however, the Consumer Price Index for Urban Areas (CPI-U) in the South Florida region has risen by 20.5%. As a result, the City has effectively secured pricing that is 13.1% below the inflation rate for comparable items.

**Does this Ordinance require a Business Impact Estimate?** Click or tap here to enter text.  
(FOR ORDINANCES ONLY)

**If applicable, the Business Impact Estimate (BIE) was published on:**  
See BIE at: <https://www.miamibeachfl.gov/city-hall/city-clerk/meeting-notices/>

**FINANCIAL INFORMATION**

520-1720-000325-34-413-592-00-00-00-	\$13,000.00
520-1720-000342-29-311-592-00-00-00-	\$18,000.00
168-9964-000325-34-402-592-00-00-00-	\$1,000.00

168-9964-000342-34-402-592-00-00-00-	\$3,000.00
480-0463-000325-27-413-526-00-00-00-	\$1,000.00
480-0463-000342-27-413-526-00-00-00-	\$4,000.00
142-6976-000325-27-413-526-00-00-00-	\$400.00
142-6976-000342-27-413-526-00-00-00-	\$400.00
463-1990-000325-27-413-526-00-00-00-	\$400.00
463-1990-000342-27-413-526-00-00-00-	\$1,000.00
467-1996-000325-27-413-526-00-00-00-	\$400.00
467-1996-000342-27-413-526-00-00-00-	\$400.00
468-1998-000325-27-413-526-00-00-00-	\$400.00
468-1998-000342-27-413-526-00-00-00-	\$400.00
	<b>\$43,800.00</b>

It is expected that all future funds requested will be subject to budgetary approval.

### **CONCLUSION**

Based on the foregoing, it is recommended that the Mayor and City Commission of the City of Miami Beach, Florida, approve the award of a contract to All in One Fire, Inc., the lowest responsive and responsible bidder, as the primary vendor, and Everon, LLC, the second-lowest responsive and responsible bidder, as the secondary vendor pursuant to Invitation to Bid (ITB) 2024-471-JP for annual inspection testing, certification, repair, and maintenance of fire sprinkler and fire suppression systems.

### **LOBBYIST DISCLOSURE**

In accordance with Resolution No. 2023-32857, adopted by the City Commission on December 13, 2023, the following information has been provided by the Administration:

1. Was the Agenda Item initially requested by a lobbyist which, as defined in Code Sec. 2-481, includes a principal engaged in lobbying? **No.**
2. If so, specify name of lobbyist(s) and principal(s): **Not applicable.**

### **Applicable Area**

Citywide

**Is this a "Residents Right to Know" item, pursuant to City Code Section 2-17?**

No

**Is this item related to a G.O. Bond Project?**

No

**Was this Agenda Item initially requested by a lobbyist which, as defined in Code Sec. 2-481, includes a principal engaged in lobbying?** No

If so, specify the name of lobbyist(s) and principal(s):

**Department**

Procurement

**Sponsor(s)**

**Co-sponsor(s)**

**Condensed Title**

Award ITB 2024-471-JP, Inspect/Test/Certify/Repair/Maintain Fire Sprinkler & Suppression Systems. (FF/PR)

# Attachment A - Tabulation

ITB 2024-471-JP

Annual Inspection, Testing, Certification, Repair, and Maintenance of Fire Sprinkler and Fire Suppression Systems  
Tabulation - At a Glance

<b>Group Description</b>	<b>All in One Fire<sup>1</sup></b>	<b>Everon<sup>2</sup></b>
Group A - Fire Sprinklers, Fire Pump, Standpipe Systems	\$ 17,220.00	\$ 38,579.00
Group B - Fire Backflow Preventers Systems	\$ 12,112.00	\$ 25,850.00
<del>Group C - Hood Suppression Systems Testing Inspection Services</del>	<del>NO BID</del>	<del>NO BID</del>
<del>Group D - Clean Agent Fire Suppression Systems Testing Inspection Services</del>	<del>NO BID</del>	<del>NO BID</del>
Group E - 5-Year Fire Sprinkler System Inspection	\$ 63,000.00	\$ 52,625.00
Group F - Emergency Work	\$ 4,250.00	\$ 9,750.00
<b>Total (Groups A, B, E, &amp; F)</b>	<b>\$ 96,582.00</b>	<b>\$ 126,804.00</b>

<sup>1</sup> Denotes Primary Bidder

<sup>2</sup> Denotes Secondary Bidder