

C2 F REQUEST FOR APPROVAL TO AWARD A CONTRACT PURSUANT TO  
INVITATION TO BID (ITB) 2024-458-ND CITYWIDE LED LIGHTING PROJECT.  
(PUBLIC WORKS)  
Applicable Area:

# MIAMI BEACH

## COMMISSION MEMORANDUM

TO: Honorable Mayor and Members of the City Commission  
FROM: Eric Carpenter, City Manager  
DATE: October 30, 2024  
TITLE: REQUEST FOR APPROVAL TO AWARD A CONTRACT PURSUANT TO INVITATION TO BID (ITB) 2024-458-ND CITYWIDE LED LIGHTING PROJECT. (PUBLIC WORKS)

### **RECOMMENDATION**

It is recommended that the Mayor and City Commission approve the award of a contract to R & D, Electric Inc., the lowest, responsive, responsible Bidder to Invitation to Bid (ITB) No. 2024-458-ND for Citywide LED Lighting Upgrade Project and authorize the City Manager and City Clerk to execute a contract.

This solicitation is currently under the cone of silence.

### **BACKGROUND/HISTORY**

The objective of Phase 1C, the current phase of the Citywide Smart Street Lighting Project, is to upgrade approximately 1000 luminaires throughout Miami Beach. This phase aims to achieve the largest number of lighting improvements without the addition of new light pole infrastructure. A significant feature of this phase is the inclusion of City-approved Lighting Management System control nodes, enabling offsite monitoring and control of the lighting assets to improve City operations and maintenance. This phase builds upon continuous improvements across the City, where multiple fixtures, including those in City parks, parking lots, and neighborhoods, have already been upgraded to LED to address known deficiencies and enhance safety and operations. The current phase focuses on areas not yet updated to LED, with prioritization given to locations identified by the City based on the preliminary Citywide study conducted (Citelum Report), which pinpointed the lighting compliance and deficient areas throughout the City. For better understanding and organization, the City has divided this project into different neighborhoods, each with varying degrees of priority for lighting upgrades. The identified neighborhoods and sub-neighborhoods for this project include:

- Flamingo
- Palm View
- Bayshore
- La Gorce
- Alison Island
- North Shore

The scope of this project primarily consists of replacing the existing approximately 1,000 luminaires with new LED Luminaires and some pertinent electrical components. Part of the scope of work will include repairs at existing light pole locations and replacement or installation of some load centers, as noted in the plans. The scope also includes furnishing, installing, and integrating a lighting management system (LMS) per the plans and specifications.

To engage a contractor to complete the lighting improvement project, ITB 2023-458-ND was

released.

## **ANALYSIS**

On June 14, 2024, the ITB was issued. The Procurement Department issued bid notices to approximately 8,523 companies utilizing the City's e-procurement system, with 89 prospective bidders accessing the solicitation. A voluntary pre-bid conference to provide information to proposers submitting a response was held on June 25, 2024. ITB responses were due and received on August 6, 2024. The City received six (6) bids from the following firms: AUM Construction, Inc., Horsepower Electric, Inc., New Era Electric, Inc., R & D, Electric Inc., Sice, Inc., and Signal Technology and Installation, Corporation. See Attachment A for a tabulation of bids received.

The ITB stated that the lowest responsive and responsible Bidder meeting all ITB terms, conditions, and specifications would be recommended for award. The Procurement Department and Public Works Department found that the bid submitted by R & D, Electric Inc. meets the requirements of the ITB, including:

1. Licensing Requirements: Bidder or subcontractor shall be a State of Florida Certified General Contractor OR Miami Dade County Licensed General Contractor AND a prequalified FDOT "Electrical Work" Class Contractor AND a State of Florida Certified Electrical Contractor OR a Miami Dade County Licensed Master Electrician.

Florida Sol Systems, Inc. is State certified as a General Contractor. The state license number is CGC 007467, expiring on August 31, 2026. Florida Sol Systems, Inc. is State certified as an Electrical Contractor. The state license number is EC13009154, expiring on August 31, 2026. Rtech Engineering LLC is a prequalified FDOT "Electrical Work" Class Contractor, expiring on June 30, 2025

2. Previous Experience of Bidder (Firm or its principal) or Subcontractor. Bidder or its principal or subcontractor must have completed a minimum of three (3) projects of similar scope and budget within the last ten (10) years, two (2) of which must be completed, and the third may be ongoing. A project of similar scope shall be defined as a roadway lighting improvement project with a construction cost of at least \$1.5 million.

R & D, Electric Inc. provided three (3) positive and satisfactory references for Rtech Engineering LLC, documenting compliance with the minimum experience requirement.

3. Previous Experience of Bidder (Firm) Project Manager. Bidder's Lead Project Manager must have completed at least two (2) projects of similar scope and budget within the last ten (10) years. A project of similar scope shall be defined as a roadway lighting improvement project with a construction cost of at least \$1.5 million.

R & D, Electric Inc. submitted proof of the required experience for its personnel.

4. Previous Experience of Bidder (Firm) Superintendent. Bidder's Superintendent must have completed at least two (2) projects of similar scope and budget within the last ten (10) years. A project of similar scope shall be defined as a roadway lighting improvement project with a hard construction cost of at least \$1.5 million.

R & D, Electric Inc. submitted proof of the required experience for its personnel.

Accordingly, R & D, Electric Inc. has been deemed the lowest responsive and responsible Bidder, meeting all ITB terms, conditions, and specifications.

Below is a summary of the firm as articulated in its bid response:

R & D Electric Inc. is a Miami-Dade County certified Small Business Enterprise (SBE) that has been in business for over sixteen years and has provided electrical services to various South Florida cities, municipalities, highway authorities, and agencies in street lighting, traffic signalization, and utility work. Previous work includes services for the Florida Department of Transportation, MDX Authority, Broward County, and the City of Coral Gables. Since 2014, R & D Electric Inc. has provided routine electrical services to the City, including emergency repairs and planned repairs for small projects. To date, the City is satisfied with the service being provided by R & D. In addition, all references provided positive feedback.

### **FISCAL IMPACT STATEMENT**

The bid submitted by R & D, Electric Inc., the lowest responsive and responsible Bidder, was for the grand total amount of \$1,400,568.11. The contract total with the bid alternate and the City's contingency is \$1,707,197.92, which is \$1,935,262.88 lower than the estimated budget of \$3,642,460.80, as stated in the ITB.

R & D, Electric Inc. Grand Total:	\$1,400,568.11
Bid Alternate Selected:	\$151,430.00
Subtotal:	\$1,551,998.11
Plus 10% Owner's Contingency:	\$155,199.81
Total:	\$1,707,197.92

### **Does this Ordinance require a Business Impact Estimate?** (FOR ORDINANCES ONLY)

**If applicable, the Business Impact Estimate (BIE) was published on:** Click or tap here to enter text.

**See BIE at:** <https://www.miamibeachfl.gov/city-hall/city-clerk/meeting-notice/>

### **FINANCIAL INFORMATION**

64918- CONST, SVCS-LIGHTING – 307 / 307-0810-000342-29-400-592-00-00-00-64918	\$401,000.00
64918 – CONST, SVCS-LIGHTING – 306 / 306-1720-000342-00-400-592-00-00-00-64918	\$1,000.00
64918- CONST, SVCS-LIGHTING - - 305/ 305-0810-000342-29-400-592-00-00-00-64918	\$1,000.00
67319 – CONT, SVCS-LIGHTING –392 / 392-0840-000342-29-401-521-00-00-00-67319	\$2,815,846.82
27800 -CONSTRUCT -LIGHTING -306 / 306-0840-069357-00-410-000-00-00-00-27800	\$423,613.98

### **CONCLUSION**

Based on the foregoing, it is recommended that the Mayor and City Commission of the City of Miami Beach, Florida, approve the award of a contract to R & D, Electric Inc., the lowest

responsive and responsible Bidder to ITB No. 2024-458-ND for Citywide LED Lighting Upgrade Project and authorize the City Manager and City Clerk to execute a contract.

**Applicable Area**

Citywide

**Is this a "Residents Right to Know" item, pursuant to City Code Section 2-17?**

Yes

**Is this item related to a G.O. Bond Project?**

Yes

**Was this Agenda Item initially requested by a lobbyist which, as defined in Code Sec. 2-481, includes a principal engaged in lobbying?** No

If so, specify the name of lobbyist(s) and principal(s):

**Department**

Procurement

**Sponsor(s)**

**Co-sponsor(s)**

**Condensed Title**

Award ITB 2024-458-ND, Citywide LED Lighting Project. PW/PR

Attachment A

ATTACHMENT A - TABULATION  
ITB 2024-458-ND CITYWIDE LED LIGHTING UPGRADE PROJECT

GRAND TOTAL BID AMOUNT	\$	2,625,375.00	\$	2,625,375.00	\$	2,350,757.30	\$	1,400,568.11	\$	2,729,690.00	\$	4,065,725.60
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BID ALTERNATE														
Description	Quantity	U / M	ALUM Construction, INC.		Horaspower Electric, INC.		New Era Electric, INC.		R & D Electric, INC. <sup>1</sup>		Sico, INC.		Signal Technology and Installation Corporation	
			Unit Cost	Total (Quantity_X_Unit_Cost)	Unit Cost	Total (Quantity_X_Unit_Cost)	Unit Cost	Total (Quantity_X_Unit_Cost)	Unit Cost	Total (Quantity_X_Unit_Cost)	Unit Cost	Total (Quantity_X_Unit_Cost)	Unit Cost	Total (Quantity_X_Unit_Cost)
Mobilization (Electrical Plans)	1	LS	\$ 35,000.00	\$ 35,000.00	\$ 25,000.00	\$ 25,000.00	\$ 30,000.00	\$ 30,000.00	\$ 2,600.00	\$ 2,600.00	\$ 2,000.00	\$ 2,000.00	\$ 308,027.68	\$ 308,027.68
Maintenance Of Traffic (Mot) (Electrical Plans)	1	LS	\$ 30,000.00	\$ 30,000.00	\$ 48,000.00	\$ 48,000.00	\$ 25,000.00	\$ 25,000.00	\$ 5,000.00	\$ 5,000.00	\$ 5,000.00	\$ 5,000.00	\$ 49,213.45	\$ 49,213.45
Concrete Sidewalk And Driveways, 6" Thick	71	SY	\$ 150.00	\$ 10,650.00	\$ 150.00	\$ 10,650.00	\$ 224.00	\$ 15,904.00	\$ 100.00	\$ 7,100.00	\$ 100.00	\$ 7,100.00	\$ 261.84	\$ 18,590.04
Conduit, Furnish & Install, Open Trench	273	LF	\$ 80.00	\$ 21,840.00	\$ 45.00	\$ 12,285.00	\$ 25.00	\$ 6,825.00	\$ 50.00	\$ 13,650.00	\$ 50.00	\$ 13,650.00	\$ 40.91	\$ 11,168.43
Conduit, Furnish & Install, Directional Bore	478	LF	\$ 80.00	\$ 38,240.00	\$ 45.00	\$ 21,510.00	\$ 30.00	\$ 14,340.00	\$ 50.00	\$ 23,900.00	\$ 50.00	\$ 23,900.00	\$ 73.64	\$ 35,199.92
Conduit, Furnish & Install, Aboveground	33	LF	\$ 100.00	\$ 3,300.00	\$ 50.00	\$ 1,650.00	\$ 20.00	\$ 660.00	\$ 38.00	\$ 1,254.00	\$ 32.78	\$ 1,080.79	\$ 33.00	\$ 1,099.50
Conduit, Remove, Aboveground	400	LF	\$ 5.00	\$ 2,000.00	\$ 5.00	\$ 2,000.00	\$ 2.50	\$ 1,000.00	\$ 1.00	\$ 400.00	\$ 1.18	\$ 472.00	\$ 4.44	\$ 1,776.00
Pull & Splice Box, F&I, 19" X 24" Cover Size	25	EA	\$ 2,200.00	\$ 55,000.00	\$ 2,300.00	\$ 57,500.00	\$ 1,125.80	\$ 28,145.00	\$ 2,000.00	\$ 50,000.00	\$ 2,000.00	\$ 50,000.00	\$ 3,374.13	\$ 84,353.25
Electrical Power Service, F&I, Underground, Meter Purchased by Contractor	1	AS	\$ 8,000.00	\$ 8,000.00	\$ 15,000.00	\$ 15,000.00	\$ 6,032.00	\$ 6,032.00	\$ 15,000.00	\$ 15,000.00	\$ 7,386.71	\$ 7,386.71	\$ 8,740.93	\$ 8,740.93
Electrical Service Wire, Remove	1320	LF	\$ 1.00	\$ 1,320.00	\$ 0.10	\$ 132.00	\$ 1.50	\$ 1,980.00	\$ 1.00	\$ 1,320.00	\$ 1.49	\$ 1,966.80	\$ 1.49	\$ 1,966.80
Electrical Service Disconnect, Remove, Pole or Cabinet to Remain	8	EA	\$ 1,500.00	\$ 12,000.00	\$ 800.00	\$ 6,400.00	\$ 8.50	\$ 68.00	\$ 1.00	\$ 8.00	\$ 8.98	\$ 71.84	\$ 8.98	\$ 71.84
Lighting Conductors, F&I, Insulated, No 8 - 6	1527	LF	\$ 5.00	\$ 7,635.00	\$ 5.00	\$ 7,635.00	\$ 3.82	\$ 5,808.84	\$ 4.00	\$ 6,108.00	\$ 3.16	\$ 4,825.32	\$ 3.16	\$ 4,825.32
Lighting Conductors, F&I, Insulated, No 4 To No 2	30	LF	\$ 10.00	\$ 300.00	\$ 8.00	\$ 240.00	\$ 13.00	\$ 390.00	\$ 8.00	\$ 240.00	\$ 8.00	\$ 240.00	\$ 8.00	\$ 240.00
Lighting Conductors, F&I, No. 10 - 3/0 (0 To 000)	1850	LF	\$ 17.00	\$ 31,450.00	\$ 7.50	\$ 13,875.00	\$ 20.00	\$ 37,000.00	\$ 12.00	\$ 22,200.00	\$ 8.41	\$ 15,558.50	\$ 12.08	\$ 22,348.00
Pole Cable Distribution System	11	EA	\$ 1,500.00	\$ 16,500.00	\$ 2,000.00	\$ 22,000.00	\$ 2,400.00	\$ 26,400.00	\$ 250.00	\$ 2,750.00	\$ 2,655.00	\$ 29,205.00	\$ 32,511.60	\$ 35,916.60
<b>BID ALTERNATE TOTAL:</b>			\$	<b>273,235.00</b>	\$	<b>243,817.00</b>	\$	<b>199,724.84</b>	\$	<b>151,430.00</b>	\$	<b>576,450.25</b>	\$	<b>433,143.12</b>
<b>GRAND TOTAL INCLUDING ALTERNATE:</b>			\$	<b>2,898,610.00</b>	\$	<b>2,899,360.00</b>	\$	<b>2,550,482.14</b>	\$	<b>1,551,998.11</b>	\$	<b>3,306,140.25</b>	\$	<b>4,498,868.72</b>

<sup>1</sup>Footnote  
<sup>1</sup>Recommended for Award