

C7 V A RESOLUTION OF THE MAYOR AND CITY COMMISSION OF THE CITY OF MIAMI BEACH, FLORIDA, APPROVING CHANGE ORDER NO. 1 TO THE CONTRACT BETWEEN THE CITY OF MIAMI BEACH, FLORIDA, AND INTEGRATED SECURITY SYSTEM, INC., PURSUANT TO ITQ 2019-109-ND PURCHASE, INSTALLATION, AND MAINTENANCE OF AXIS BRAND CLOSED-CIRCUIT TELEVISION CAMERA EQUIPMENT ON AS NEEDED BASIS IN THE AMOUNT OF \$105,174.70 FOR THE INSTALLATION OF ADDITIONAL AXIS BRAND CLOSED-CIRCUIT TELEVISION CAMERA EQUIPMENT IN VARIOUS CITY PARKING GARAGES, AND INCREASING THE TOTAL CONTRACT AMOUNT TO \$2,047,443.44; AND FURTHER, AUTHORIZING THE CITY CLERK AND INTERIM CITY MANAGER TO EXECUTE CHANGE ORDER NO. 1.

MIAMI BEACH

COMMISSION MEMORANDUM

TO:	Honorable Mayor and Members of the City Commission
FROM:	Rickelle Williams, Interim City Manager
DATE:	June 26, 2024
TITLE:	A RESOLUTION OF THE MAYOR AND CITY COMMISSION OF THE CITY OF MIAMI BEACH, FLORIDA, APPROVING CHANGE ORDER NO. 1 TO THE CONTRACT BETWEEN THE CITY OF MIAMI BEACH, FLORIDA, AND INTEGRATED SECURITY SYSTEM, INC., PURSUANT TO ITQ 2019-109-ND PURCHASE, INSTALLATION, AND MAINTENANCE OF AXIS BRAND CLOSED-CIRCUIT TELEVISION CAMERA EQUIPMENT ON AS NEEDED BASIS IN THE AMOUNT OF \$105,174.70 FOR THE INSTALLATION OF ADDITIONAL AXIS BRAND CLOSED-CIRCUIT TELEVISION CAMERA EQUIPMENT IN VARIOUS CITY PARKING GARAGES, AND INCREASING THE TOTAL CONTRACT AMOUNT TO \$2,047,443.44; AND FURTHER, AUTHORIZING THE CITY CLERK AND INTERIM CITY MANAGER TO EXECUTE CHANGE ORDER NO. 1.

RECOMMENDATION

It is recommended that the Mayor and City Commission approve the Resolution authorizing the Administration to amend the contract between the City of Miami Beach and Integrated Security System, Inc.; and further, authorizing the Interim City Manager and the City Clerk to execute a final Agreement upon successful negotiations by the Administration.

BACKGROUND/HISTORY

On March 8, 2019, Commission adopted Resolution 2019-30814, authorizing the City Manager to negotiate agreements with Axis Communications, Inc. and its authorized channel partners to establish a pool of vendors for the purchase, installation, and maintenance of Axis brand closed-circuit television camera equipment.

On March 21, 2023, the City of Miami Beach entered into a contract with Integrated Security System, Inc. ("ISS") via ITQ No. 2021-109-ND Purchase Installation & Maintenance of Axis Brand Closed Circuit Television Camera Equipment in various City parking garages in the contract amount of \$1,942,268.74.

ANALYSIS

The Miami Beach Police Department requested ISS to update of the original scope to include additional Axis brand closed-circuit television camera equipment on several parking garages priced at \$105,174.70. The installation of this additional equipment in a strategic locations will allow the Department personnel to monitor and surveillance areas around the garages enhancing public safety. The installation of this additional video surveillance equipment will be an extension for the newly installed system in the following parking garages.

- Garage G1 (210 7th St)
- Garage G2 (12th St and Drexel Ave.)
- Garage G3 (1301 Collins Ave.)
- Garage G4 (1557 Washington Ave.)

- Garage G6 (400 W. 42nd St)
- Garage G9 (1661 Pennsylvania Ave.)
- Garage G10 (1900 Bay Road)

The Police Department has reviewed the cost proposal and determined it to be fair and reasonable. ISS will integrate the additional scope of work into the recently completed areas, allowing the continuity of extended warranty and maintenance of the complete system. As such, the administration recommends approving the additional fund request in the amount of \$105,174.70 to expeditiously complete this work.

FISCAL IMPACT STATEMENT

Contracted Service – Installation of Axis brand closed-circuit television camera equipment on several parking garages in the amount of \$105,174.70.

FINANCIAL INFORMATION

GO Bond #57 Collins Ave Garages \$57,201.25. Account 392-1110-000674-20-410-00-00-00-22023

Police Department Operational Budget Remaining Garages \$47,973.45. Account 011-1150-000326-20-401-595-00-00-00-

CONCLUSION

The Administration recommends that the Mayor and City Commission approve the Resolution authorizing the Administration to approve Change Order No. 1; and further, authorizing the Interim City Manager and the City Clerk to execute a final Agreement upon successful negotiations by the Administration.

Applicable Area

South Beach

Is this a “Residents Right to Know” item, pursuant to City Code Section 2-17?

No

Is this item related to a G.O. Bond Project?

No

Was this Agenda Item initially requested by a lobbyist which, as defined in Code Sec. 2-481, includes a principal engaged in lobbying? No

If so, specify the name of lobbyist(s) and principal(s):

Department

Police

Sponsor(s)

Co-sponsor(s)

MIAMI BEACH

Finance - Accounts Payable
1700 Convention Center Drive
Miami Beach FL, 33139

PHONE
305-673-7590

HOURS
Monday - Friday
8:30 am - 5:00 pm
payables@miamibeachfl.gov

CONTRACT

THIS NUMBER MUST APPEAR ON ALL INVOICES, PACKAGES AND SHIPPING PAPERS.

Vendor Number: 4035

INTEGRATED SECURITY SYSTEMS INC.
1876 NW 7TH ST
MIAMI, FL 33125
JAVENDANO@TEAMISS.COM

Contract #	21-109-01
Department	PARKING ADMINISTRATION
Type	TERM
Sub Type	

CONTRACT INFORMATION	
Start	03/29/2023
Award	12/14/2022
Project	
Percent Complete	0.00
Completion Date	
Days - Original	1098
Days - Modified	0
Days - Revised	1098

RETAINAGE	
Cap	\$97,113.45
Retained to Date	\$0.00
Remaining	\$97,113.45
Liquidated	\$0.00
Permanently Withheld	\$0.00
Unrelieved	\$0.00
Completion Starting Percentage	0.00%
Completion Ending Percentage	100.00%
Percent to Retain	5.00%

CONTRACT DESCRIPTION	ORIGINAL AMOUNT	REVISED AMOUNT	LIQUIDATED AMOUNT	REMAINING AMOUNT
PURCHASE/INSTALLATION/MAINTENANCE AXIS BRAND CCTV [2023-03-21 08:29:22 PURCGueJ]: PURCHASE, INSTALLATION & MAINTENANC	\$1,942,268.74	\$1,942,268.74		\$1,942,268.74

LINE #	YEAR	ACCOUNT	AMOUNT
1	2023	26100 -CONSTRUCT -EQUIPMENT -142	\$205,690.00
2	2023		\$69,117.56
3	2023		\$72,891.48
4	2023	26100 -CONSTRUCT -EQUIPMENT -467	\$224,965.00
5	2023	26100 -CONSTRUCT -EQUIPMENT -490	\$559,471.99
6	2023	26100 -CONSTRUCT -EQUIPMENT -486	\$147,933.99
7	2023	26100 -CONSTRUCT -EQUIPMENT -480	\$250,000.00
8	2023		\$162,198.72
9	2023	26100 -CONSTRUCT -EQUIPMENT -463	\$250,000.00

LINE #	ITEM	QTY	UOM	UNIT PRICE	AMOUNT
1	ITQ 2019-109-ND PURCHASE INSTALLATION & MAINTENANCE OF AXIS BRAN CLOSED CIRCUIT TELEVISION CAMERA EQUIPMENT ON AN AS-NEEDED BASIS	1.00	EACH	\$1,942,268.74	\$1,942,268.74
2	THE CONTRACTOR MUST FULFILL THIS CONTRACT'S INSURANCE AND BOND REQUIREMENTS WITHIN TEN DAYS OF THE CONTRACT'S DATE. WORK MAY COMMENCE ONCE THE CITY RECEIVES AND APPROVES THE REQUIRED DOCUMENTATION.	1.00	EACH	\$0.00	\$0.00

Total Original	\$1,942,268.74
Total Revised	\$1,942,268.74
Total Liquidated	\$0.00
Total Contract Balance	\$1,942,268.74
Total Available	\$1,942,268.74

By: 
Procurement Director

Contract - Internal Copy



Confidential Proposal

Prepared For:

*City of Miami Beach
and
Roland Aragunde*

City of Miami Beach - 7th Street Garage Video Surveillance System Overwatch Cameras

Location:

210 7th Street

Miami Beach, FL, 33139

Proposal Number: 14480-19-5-26032

The data contained within the pages of this proposal has been submitted in confidence and contains trade secrets and/or privileged or confidential financial information. Such data shall be used or disclosed only for evaluation purposes, provided that if a contract is awarded to this

Integrated Security Systems
1876 North West 7th Street
Miami, FL, 33125
Phone 305-324-8800
Support 888.670.2226
www.TeamISS.com

FL EF-001199
DCRL 001&002
NC 2290-CSA
SC: BAC13489

Prepared By:
Jose Avendano
Account Executive
Phone: (305)-341-4623
javendano@teamiss.com



Proposal Number: 14480-19-5-26032
04/16/2024

Roland Aragunde
City of Miami Beach
210 7th Street
Miami Beach, FL 33139

RE: City of Miami Beach - 7th Street Garage Video Surveillance System Overwatch Cameras

Dear Roland,

Thank you for the opportunity to participate in the Project for City of Miami Beach - 7th Street Garage Video Surveillance System Overwatch Cameras.

Integrated Security Systems (ISS) is a leading systems integration company specializing in complex, technology driven security system solutions. We are a dedicated, dynamic and driven company of security professionals focused on delivering cutting edge, engineered systems.

ISS employs a design build approach and provides detailed, engineered device plans and drawings, system risers, details and point-to-point matrices for every project. ISS brings direct experience in providing the highest quality engineering, project management, installation and IT based support services. For our support and maintenance clients we offer a 24/7, 365-day help desk support. We can remote dial in for help desk support and real time instant response times.

Please do not hesitate to contact me should you have any questions or if I may be of assistance in any way. We thank you, once again, for the opportunity and we look forward to working with you and your team
With Kind Regards,

Jose Avendano
Account Executive
javendano@teamiss.com
(305)-341-4623
(305)-394-3920



Proposal Number: 14480-19-5-26032
04/16/2024

Scope Of Work

Customer Details:

Site: 210 7th Street Miami Beach, FL 33139

Billing: 1700 Convention Center Drive 3rd Floor Miami Beach, FL 33139

Contact: Roland Aragunde (305) 673-7776 Ext. 37 RolandAragunde@miamibeachfl.gov

Security Surveillance System Overwatch Exterior Cameras.

- C-47, C-49 North side and East side.
Two(2) P3818-PVE will be installed.

- C-48 NE side
One(1) P3265-LVE will be installed

- C-50 4th floor NE side PTZ
One(1) Q6315-LE will be installed

- One(1) additional switch to accommodate the additional cameras

Exclusions:

- 120 volt electrical connections.
- Spare Parts.

Notes:

- Permit process and related fees not included.
- The cost of the work described in this proposal is based on the scope of work described above. Should there be any additions, deletions, or should there be any pre-existing conditions which may alter this scope of work, ISS's price will be adjusted accordingly and a change-order will be submitted at that time detailing the required or requested changes and ISS will only proceed with your written authorization.
- All work is to be performed during regular business hours (8am-5pm, M-F).
- Painting, cutting, patching or concrete work are not included in this proposal.
- ISS's Standard One-Year Warranty on all parts provided is included in this proposal. However, warranties do not include damages due to owner negligence, vandalism, or acts-of-god. Any damages caused by the above will be billed at ISS's published parts and labor rates and will only proceed with written authorization.



Bill of Material

Customer Details:

Site: 210 7th Street Miami Beach, FL 33139

Billing: 1700 Convention Center Drive 3rd Floor Miami Beach, FL 33139

Contact: Roland Aragunde (305) 673-7776 Ext. 37 RolandAragunde@miamibeachfl.gov

PD Cameras			
QTY	Description	Unit Price	Ext. Price
2	Axis P3818-PVE 13MP Outdoor Dome Camera, 180, 3.2m	\$1,841.27	\$3,682.54
1	Axis P3265-LVE Outdoor 2MP Dome Camera w/ IR Deep	\$711.25	\$711.25
1	Milestone XProtect Corporate Device License (DL)	\$325.90	\$325.90
1	Milestone 3 Year Care Plus for XProtect Corporate D	\$148.76	\$148.76
2	T91D61 Wall Mount	\$94.01	\$188.02
2	Pendant Mount Kit for Axis Q60-E Camera	\$56.03	\$112.06
2	Axis TQ3101-E Pendant Kit	\$94.01	\$188.02
1	Axis TQ1601-E Conduit Back Box for Wall Mount	\$56.03	\$56.03
1	Axis T91E61 Wall Mount	\$46.53	\$46.53
1	T94K01D Pendant Kit for P32-V/P33-V/Q35-V	\$46.53	\$46.53
1	T91D62 Telescopic Parapet Mount	\$359.89	\$359.89
1	Pendant Mount Kit for Axis Q60-E Camera	\$56.03	\$56.03
1	Axis Q6315-LE 1080P Outdoor PTZ	\$3,085.23	\$3,085.23
QTY	Description	Unit Price	Ext. Price
1	Conduit for additional cameras	\$2,040.00	\$2,040.00

Financial Summary

Total Equipment:	\$11,046.79
Total Labor (\$115.00 x 32 Hours):	\$3,680.00
Total Freight:	\$164.26

Purchase Price, Excluding taxes: \$14,891.05

.Note: The above price does not include sales tax

Terms & Conditions of Sale

1. SERVICES:
 - a. Integrated Security Systems shall install, service, and warranty the system(s) as designed by Integrated Security Systems and approved by Customer, in accordance with Integrated Security Systems' Proposal (attached).
2. INSTALLATION CHARGES:
 - a. The Customer agrees to pay Integrated Security Systems, its agents or assigns, the installation charge and, if applicable, the maintenance, and/or lease charge as listed in the Proposal, subject to the terms and conditions as listed in the Proposal and Sales and Service Agreement.

3. INSTALLATION, MAINTENANCE, SERVICE:

- a. Customer hereby authorizes and empowers Integrated Security Systems to perform or cause to be performed the work necessary to fulfill the terms of this Agreement, including but not limited to installation, maintenance, inspection, testing, and repair of the systems on its premises. Such work shall be performed in a workmanlike manner in accordance with Integrated Security Systems' standard practices and shall be completed in accordance with a mutually agreed upon schedule, unless stated otherwise in the Proposal. The obligation of Integrated Security Systems to provide service related to the maintenance of the system pertains solely to the items specified in the Bill of Materials as listed in the Proposal. Integrated Security Systems is not obligated to maintain, repair, service, replace, operate or assure the operation of any device, system, or property belonging to Customer or to any third party to which such specified systems or components are attached, unless specifically agreed upon in the Proposal.
- b. In order to protect Customer from losses resulting from, damage to, or destruction of Integrated Security Systems', Customer shall include such systems in the coverage provided in its liability and fire insurance policies. Integrated Security Systems will provide service availability in accordance with the coverage requirements listed in the Proposal and defined under "coverage type" while the equipment is located on the premises upon which it was installed.
- c. The service to be provided is intended to keep the equipment in, or restore the equipment to, good working order. Unscheduled, on-call remedial maintenance, is also to be provided by Integrated Security Systems under this Agreement as necessary. Service provided by Integrated Security Systems under this Agreement does not assure against, nor does Integrated Security Systems assume any liability for, interruptions in operation of the equipment covered by this Agreement. When covered by our Full Service Agreement, the service also includes preventative maintenance based upon the specific needs of the individual equipment as determined by Integrated Security Systems. Customer agrees for the existence of this contract, and for a period of 5 years following the end of this contract, not to employ, attempt to hire, retain, engage or otherwise consult with any current or former employees of ISS with regard to any of the work that is, will, or has been provided to Customer by ISS.

4. WARRANTY:

- a. The only warranty provided by Integrated Security Systems, is the limited warranty stated in the proposal, which shall not extend beyond the period stated in the proposal. Integrated Security Systems makes no other warranties, expressed or implied, of merchantability or fitness for a particular purpose. No responsibility is assumed for any incidental or consequential damages even if Integrated Security Systems has been advised of the possibility of such damages.
- b. The warranty will be voided if, during the warranty period, the Customer, Purchaser or End User connects to or interconnects with subsequent to the initial installation, devices not supplied or installed by Integrated Security Systems. The warranty will also be voided if warranted equipment is serviced by a non-Integrated Security Systems authorized organization.
- c. The warranty period shall commence when the Customer, Purchaser or End User has beneficial use of the system, or completion of system installation, whichever occurs first. Warranty does not apply to any product or installation which has been misused, abused or altered.

5. ACCESS:

- a. Integrated Security Systems' technicians shall have full and free access upon their arrival to the equipment covered under this Agreement to provide service thereon.

6. OWNERSHIP:

- a. For existing installations, the Customer represents that it is the owner of the equipment to be serviced under this Agreement, or, if not the owner, has authority from the owner to include such equipment under this Agreement.

7. DELAYS - INTERRUPTION OF SERVICE:

- a. Integrated Security Systems shall not be liable for any delays, however caused, or for interruptions of service caused by strikes, riots, floods, acts of God, other force majeure, loss of communication and or other signal transmission lines, or by any event beyond the control of Integrated Security Systems. Integrated Security Systems will not be required to furnish service to Customer while such interruption shall continue.

8. EQUIPMENT COVERED:

- a. Refer to attached Proposal or Equipment List as applicable.

9. OPERATION:

- a. Customer represents and agrees to properly test and set the system on every closing and to properly turn off the system on each opening (if applicable); to test any detection device, or other electronic equipment designated in the Proposal prior to setting the system for closed periods and to notify Integrated Security Systems promptly if such equipment fails to respond to the test; to use the equipment properly and follow proper operating procedures (if customer requires Integrated Security Systems service); if Integrated Security Systems representatives are sent to Customer's premises in response to a service call or alarm signal caused by the Customer improperly following operating instructions or failing to close or properly secure a protected point, to pay an additional service charge at the prevailing rate per occurrence; and that all walls, doors, skylight, windows or other elements of the premises as now constructed or to be constructed are or will be placed and maintained in such condition, at Customer's expense, as to permit proper installation and operation of the system(s).

10. EXCLUSIONS:

- a. Services to be provided by Integrated Security Systems pursuant to this Agreement do not include:
 - i. Repair of damage or increase in service time caused by failure to continually provide a suitable operating environment with all facilities as prescribed by Integrated Security Systems and/or the equipment manufacturer, including, but not limited to, the failure to provide, or the failure of, adequate and regulated electrical power, air conditioning or humidity control; or such special requirements as contained in Rider "A" or the Proposal hereto.
 - ii. Repair of damage or increase in service time caused by use of the equipment for other than the ordinary use for which the equipment was designed or purpose for which it was intended.
 - iii. Repair of damage, replacement parts (due to other than normal wear) or repetitive service calls caused by the use of unauthorized supplies or equipment.
 - iv. Repair of damage or increase in service time caused by: accident, disaster, which shall include, but not be limited to, fire, flood, water, wind and lightning; transportation, neglect or misuse, alterations, which shall include, but not be limited to, any deviation from Integrated Security Systems' physical, mechanical or electrical machine design; attachments, which are defined as the mechanical, electrical or electronic interconnecting to non-Integrated Security Systems equipment and devices not supplied by Integrated Security Systems.
 - v. Electrical work external to the equipment or accessories furnished by Integrated Security Systems.

11. ADDITIONAL CHARGES:

- a. Unless otherwise specified in the Proposal, service charges for the system are based upon coverage as specified in the "hours of operation." Service performed outside this window, or as a result of the failure of the Customer to adhere to the requirements as specified by either the manufacturer or outside the scope of the Agreement, shall be chargeable at Integrated Security Systems' prevailing rates. Customer shall not tamper with, adjust, alter, move, remove, or otherwise interfere with equipment without Integrated Security Systems' specific permission, nor permit the same by other Contractors.
- b. Any work performed by Integrated Security Systems to correct Customer's breach of the foregoing obligation shall be corrected and paid for by Customer at Integrated Security Systems' prevailing rates. Remedial maintenance due to Acts of God or events beyond the control of Integrated Security Systems shall be corrected by Integrated Security Systems and paid for by Customer in accordance with Integrated Security Systems' prevailing rates.
- c. Integrated Security Systems shall have the right to increase or decrease the periodic service charge provided above at any time or times after the expiration of one year from the date service is operative under this Agreement.

12. LIQUIDATED DAMAGES

- a. Integrated Security Systems' LIMITS OF LIABILITY: It is understood that Integrated Security Systems is not an insurer; that insurance for whatever reason or purpose and in whatever amount shall be obtained by Customer, if any is desired; that the sums payable hereunder to Integrated Security Systems by Customer are based upon the value of services offered and the scope of liability undertaken and such sums are not related to the value of property belonging to Customer or to others located on Customer's premises.
- b. Customer does not seek indemnity by this Agreement from Integrated Security Systems and specifically waives any rights for indemnity for any damages or losses caused by hazards to Customers, Invitees, Guests, or property. Integrated Security Systems MAKES NO WARRANTY, EXPRESS OR IMPLIED, THAT THE SYSTEMS IT INSTALLS OR THE SERVICES IT FURNISHES WILL AVERT OR PREVENT OCCURRENCES, OR THE CONSEQUENCES THEREFROM, WHICH THE SYSTEMS AND SERVICES ARE DESIGNED TO DETECT. Customer agrees that Integrated Security Systems shall not be liable for any of Customer's losses or damages, irrespective of origin, to person or property, whether directly or indirectly caused by performance or non-performance of obligations imposed by this agreement or by negligent acts or omissions of Integrated Security Systems, its agents or employees. The Customer does hereby waive and release any rights of recovery against Integrated Security Systems that it may have hereunder.



12. LIQUIDATED DAMAGES (cont'd).

- c. It is agreed that it is impractical and impossible to fix actual damages which may arise from situations where there may be a failure of services provided, due to the uncertain value of Customer's property or the property of others kept on the protected premises which may be lost, stolen, destroyed, damaged or otherwise affected by occurrences which the system is designed to detect or avert. Due to the inability of Integrated Security Systems to establish a causal connection between systems or service problems and Customer's possible loss, it is further agreed that if Integrated Security Systems should become liable for any losses or damages attributable to a failure of systems or services in any respect, its total liability to Customer shall be limited to \$250.00, which the Customer agrees is reasonable. The payment of this amount shall be Integrated Security Systems' sole and exclusive liability regardless of the amount of loss or damage incurred by the Customer. No suit or action shall be brought against Integrated Security Systems more than one (1) year after the accrual of the cause of action therefore.
- d. Since it is agreed that the Customer retains the sole responsibility of the life and safety of all persons in the protected premises, and for protecting against losses to his own property or the property of others in the protected premises, Customer agrees to indemnify, defend and hold harmless Integrated Security Systems from any and all such claims and lawsuits including the payment of all damages, expenses, costs, and attorney fees incurred by Integrated Security Systems, its employees and agents, from and against all claims, lawsuits and losses, by persons not a party to this Agreement, against Integrated Security Systems for failure of its equipment or services in any respect, alleged to be caused by the improper operation of the system, whether due to malfunctioning or non-functioning of the system, or by the negligence, active or passive, of Integrated Security Systems.

13. RENEWAL:

- a. The Service Agreement portion of these conditions is self-renewing for the term provided herein and at the prices in effect as of the date of renewal unless modified or canceled by either party in writing not less than thirty (30) days prior to the expiration date of this Agreement.

14. TERMINATION/PAYMENT:

- a. Integrated Security Systems has the option to terminate this agreement for cause should any payment due from Customer to Integrated Security Systems remain overdue for a period of more than thirty (30) days. Should Integrated Security Systems elect to exercise such cancellation option, said exercise shall be in writing, sent by certified mail, return receipt requested, and such cancellation shall be effective upon receipt.

15. SUCCESSORS:

- a. The Agreement is not assignable by Customer except upon the written consent of Integrated Security Systems, which consent will not unreasonably be withheld.

16. ENTIRE AGREEMENT:

- a. This Agreement is to govern the providing of services by Integrated Security Systems to Customer as described herein. Nothing in this Agreement is to be construed as creating a lease or a leasehold agreement between the parties. This Agreement is not binding unless approved in writing by an authorized representative of Integrated Security Systems. If approval is not obtained, the only liability of Integrated Security Systems shall be to return to Customer the amount, if any, paid to Integrated Security Systems upon the signing of the Agreement by its Sales Representative.
- b. This writing, together with any individually signed acceptance of Proposals, rider, other attachments pertaining to this Agreement is intended by the parties as the final expression of their agreement with respect to the subject matter contained herein and also as the complete and exclusive statement of the terms and such Agreement, notwithstanding any prior, contemporaneous or subsequent purchase order or other document relating to said subject matter. There is no course of dealing or usage of the trade what would supplement or conflict with its terms. This Agreement may only be amended in writing signed by both parties.

17. JURISDICTION:

- a. This Agreement will be governed by the laws of the State of Florida.

18. EXCLUSIONS:

- a. Permit and Processing fees are excluded from this proposal.
- b. 110 VAC.
- c. Network drops.
- d. System programming beyond initial programming required for system start and testing.

Signature Page

CONTACT INFO: Roland Aragunde City of Miami Beach 1100 Washington Avenue Miami Beach, , 33139- 305-673-7776 Ext. 37 RolandAragunde@miamibeachfl.gov	BILL TO: Natalia Delgado City of Miami Beach 1700 Convention Center Drive 3rd Floor Miami Beach, FL, 33139 305-673-7490 ext. 26 NataliaDelgado@miamibeachfl.gov
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Project: City of Miami Beach

Quote #: 14480-19-5-26032

Total System Investment: \$14,891.05 Tax not included

Remarks

Work will be scheduled upon the receipt of an authorized signature and purchase agreement. An invoice from Integrated Security Systems (ISS) will be submitted for of the project upon award for mobilization and equipment purchase. ISS will perform all work during normal business hours (8am - 5pm) Monday through Friday. Work requested outside of these days and times will be charged at the then current rates for overtime, premium time and Holiday Time.

As a condition of performance, payments are to be made on a progress basis. Invoice payment must be made within thirty (30) days of receipt. Any alteration or deviation from the proposal involving extra cost of material or labor will become an extra charge over the sum stated above. The proposal will become a binding agreement only after the acceptance by Customer and approved by an authorized employee of Integrated Security Systems. as evidence by their signatures below. This agreement sets forth all of the terms and conditions binding upon the parties hereto; and no person has authority to make any claim, representation, promise, or condition on behalf of Integrated Security Systems. which is not expressed herein.

<input type="checkbox"/> Proposal Accepted: Integrated Security Systems, Inc. is authorized to proceed with the work as proposed. Company: _____ Signature: _____ Name: _____ Title: _____ Date: _____	Proposal Submitted by: Company: <u>Integrated Security Systems, Inc</u> Signature: _____ Name: _____ Title: _____ Date: _____
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This proposal shall remain valid for 60 days from 04/16/2024



Confidential Proposal

Prepared For:

*City of Miami Beach
and
Roland Aragunde*

12th Street Garage - Security Surveillance System Overwatch Exterior Cameras

Location:

**1130 Washington Avenue
Miami Beach, FL, 33139**

Proposal Number: 14480-18-4-25544

The data contained within the pages of this proposal has been submitted in confidence and contains trade secrets and/or privileged or confidential financial information. Such data shall be used or disclosed only for evaluation purposes, provided that if a contract is awarded to this

Integrated Security Systems
1876 North West 7th Street
Miami, FL, 33125
Phone 305-324-8800
Support 888.670.2226
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FL EF-001199
DCRL 001&002
NC 2290-CSA
SC: BAC13489

Prepared By:
Jose Avendano
Account Executive
Phone: (305)-341-4623
javendano@teamiss.com



Proposal Number: 14480-18-4-25544
04/16/2024

Roland Aragunde
City of Miami Beach
1130 Washington Avenue
Miami Beach, FL 33139

RE: 12th Street Garage - Security Surveillance System Overwatch Exterior Cameras

Dear Roland,

Thank you for the opportunity to participate in the Project for 12th Street Garage - Security Surveillance System Overwatch Exterior Cameras.

Integrated Security Systems (ISS) is a leading systems integration company specializing in complex, technology driven security system solutions. We are a dedicated, dynamic and driven company of security professionals focused on delivering cutting edge, engineered systems.

ISS employs a design build approach and provides detailed, engineered device plans and drawings, system risers, details and point-to-point matrices for every project. ISS brings direct experience in providing the highest quality engineering, project management, installation and IT based support services. For our support and maintenance clients we offer a 24/7, 365-day help desk support. We can remote dial in for help desk support and real time instant response times.

Please do not hesitate to contact me should you have any questions or if I may be of assistance in any way. We thank you, once again, for the opportunity and we look forward to working with you and your team
With Kind Regards,

Jose Avendano
Account Executive
javendano@teamiss.com
(305)-341-4623
(305)-394-3920



Proposal Number: 14480-18-4-25544
04/16/2024

Scope Of Work

Customer Details:

Site: 1130 Washington Avenue Miami Beach, FL 33139

Billing: 1700 Convention Center Drive 3rd Floor Miami Beach, FL 33139

Contact: Roland Aragunde (305) 673-7776 Ext. 37 RolandAragunde@miamibeachfl.gov

Overwatch exterior cameras.

- Two (2) additional cameras will be installed on the east and north sides.
 - a. New camera: Axis P3818-PVE on the east side.
 - b. New camera: Axis P4705-PLVE on the north side.

Exclusions:

- 120 volt electrical connections.
- Spare Parts.

Notes:

- Permit process and permit fees not included.
- The cost of the work described in this proposal is based on the scope of work described above. Should there be any additions, deletions, or should there be any pre-existing conditions which may alter this scope of work, ISS's price will be adjusted accordingly and a change-order will be submitted at that time detailing the required or requested changes and ISS will only proceed with your written authorization.
- All work is to be performed during regular business hours (8am-5pm, M-F).
- Painting, cutting, patching or concrete work are not included in this proposal.
- ISS's Standard One-Year Warranty on all parts provided is included in this proposal. However, warranties do not include damages due to owner negligence, vandalism, or acts-of-god. Any damages caused by the above will be billed at ISS's published parts and labor rates and will only proceed with written authorization.



Bill of Material

Customer Details:

Site: 1130 Washington Avenue Miami Beach, FL 33139

Billing: 1700 Convention Center Drive 3rd Floor Miami Beach, FL 33139

Contact: Roland Aragunde (305) 673-7776 Ext. 37 RolandAragunde@miamibeachfl.gov

North Side

QTY	Description	Unit Price	Ext. Price
1	Axis Panoramic Camera	\$920.15	\$920.15
1	Axis T94N02D Pendant Kit	\$65.52	\$65.52
1	Axis T91E61 Wall Mount	\$46.53	\$46.53
1	Milestone XProtect Corporate Device License (DL)	\$325.90	\$325.90
1	Milestone 3 Year Care Plus for XProtect Corporate D	\$148.76	\$148.76
QTY	Description	Unit Price	Ext. Price
1	Axis P3818-PVE 13MP Outdoor Dome Camera, 180, 3.2m	\$1,841.27	\$1,841.27
1	Axis TQ3101-E Pendant Kit	\$94.01	\$94.01
1	T91G61 Pendant Wall Mount	\$207.96	\$207.96
1	Axis ACI Conduit Adapter, 1/2"x3/4", 2pack	\$46.53	\$46.53
1	Milestone XProtect Corporate Device License (DL)	\$325.90	\$325.90
1	Milestone 3 Year Care Plus for XProtect Corporate D	\$148.76	\$148.76

Financial Summary

Total Equipment:	\$4,171.29
Total Labor (\$115.00 x 50 Hours):	\$5,750.00
Total Bond:	\$100.00
Total Freight:	\$87.79
Purchase Price, Excluding taxes:	\$10,109.08

Terms & Conditions of Sale

1. SERVICES:
 - a. Integrated Security Systems shall install, service, and warranty the system(s) as designed by Integrated Security Systems and approved by Customer, in accordance with Integrated Security Systems' Proposal (attached).
2. INSTALLATION CHARGES:
 - a. The Customer agrees to pay Integrated Security Systems, its agents or assigns, the installation charge and, if applicable, the maintenance, and/or lease charge as listed in the Proposal, subject to the terms and conditions as listed in the Proposal and Sales and Service Agreement.

3. **INSTALLATION, MAINTENANCE, SERVICE:**

- a. Customer hereby authorizes and empowers Integrated Security Systems to perform or cause to be performed the work necessary to fulfill the terms of this Agreement, including but not limited to installation, maintenance, inspection, testing, and repair of the systems on its premises. Such work shall be performed in a workmanlike manner in accordance with Integrated Security Systems' standard practices and shall be completed in accordance with a mutually agreed upon schedule, unless stated otherwise in the Proposal. The obligation of Integrated Security Systems to provide service related to the maintenance of the system pertains solely to the items specified in the Bill of Materials as listed in the Proposal. Integrated Security Systems is not obligated to maintain, repair, service, replace, operate or assure the operation of any device, system, or property belonging to Customer or to any third party to which such specified systems or components are attached, unless specifically agreed upon in the Proposal.
- b. In order to protect Customer from losses resulting from, damage to, or destruction of Integrated Security Systems', Customer shall include such systems in the coverage provided in its liability and fire insurance policies. Integrated Security Systems will provide service availability in accordance with the coverage requirements listed in the Proposal and defined under "coverage type" while the equipment is located on the premises upon which it was installed.
- c. The service to be provided is intended to keep the equipment in, or restore the equipment to, good working order. Unscheduled, on-call remedial maintenance, is also to be provided by Integrated Security Systems under this Agreement as necessary. Service provided by Integrated Security Systems under this Agreement does not assure against, nor does Integrated Security Systems assume any liability for, interruptions in operation of the equipment covered by this Agreement. When covered by our Full Service Agreement, the service also includes preventative maintenance based upon the specific needs of the individual equipment as determined by Integrated Security Systems. Customer agrees for the existence of this contract, and for a period of 5 years following the end of this contract, not to employ, attempt to hire, retain, engage or otherwise consult with any current or former employees of ISS with regard to any of the work that is, will, or has been provided to Customer by ISS.

4. **WARRANTY:**

- a. The only warranty provided by Integrated Security Systems, is the limited warranty stated in the proposal, which shall not extend beyond the period stated in the proposal. Integrated Security Systems makes no other warranties, expressed or implied, of merchantability or fitness for a particular purpose. No responsibility is assumed for any incidental or consequential damages even if Integrated Security Systems has been advised of the possibility of such damages.
- b. The warranty will be voided if, during the warranty period, the Customer, Purchaser or End User connects to or interconnects with subsequent to the initial installation, devices not supplied or installed by Integrated Security Systems. The warranty will also be voided if warranted equipment is serviced by a non-Integrated Security Systems authorized organization.
- c. The warranty period shall commence when the Customer, Purchaser or End User has beneficial use of the system, or completion of system installation, whichever occurs first. Warranty does not apply to any product or installation which has been misused, abused or altered.

5. **ACCESS:**

- a. Integrated Security Systems' technicians shall have full and free access upon their arrival to the equipment covered under this Agreement to provide service thereon.

6. **OWNERSHIP:**

- a. For existing installations, the Customer represents that it is the owner of the equipment to be serviced under this Agreement, or, if not the owner, has authority from the owner to include such equipment under this Agreement.

7. **DELAYS - INTERRUPTION OF SERVICE:**

- a. Integrated Security Systems shall not be liable for any delays, however caused, or for interruptions of service caused by strikes, riots, floods, acts of God, other force majeure, loss of communication and or other signal transmission lines, or by any event beyond the control of Integrated Security Systems. Integrated Security Systems will not be required to furnish service to Customer while such interruption shall continue.

8. **EQUIPMENT COVERED:**

- a. Refer to attached Proposal or Equipment List as applicable.

9. OPERATION:

- a. Customer represents and agrees to properly test and set the system on every closing and to properly turn off the system on each opening (if applicable); to test any detection device, or other electronic equipment designated in the Proposal prior to setting the system for closed periods and to notify Integrated Security Systems promptly if such equipment fails to respond to the test; to use the equipment properly and follow proper operating procedures (if customer requires Integrated Security Systems service); if Integrated Security Systems representatives are sent to Customer's premises in response to a service call or alarm signal caused by the Customer improperly following operating instructions or failing to close or properly secure a protected point, to pay an additional service charge at the prevailing rate per occurrence; and that all walls, doors, skylight, windows or other elements of the premises as now constructed or to be constructed are or will be placed and maintained in such condition, at Customer's expense, as to permit proper installation and operation of the system(s).

10. EXCLUSIONS:

- a. Services to be provided by Integrated Security Systems pursuant to this Agreement do not include:
 - i. Repair of damage or increase in service time caused by failure to continually provide a suitable operating environment with all facilities as prescribed by Integrated Security Systems and/or the equipment manufacturer, including, but not limited to, the failure to provide, or the failure of, adequate and regulated electrical power, air conditioning or humidity control; or such special requirements as contained in Rider "A" or the Proposal hereto.
 - ii. Repair of damage or increase in service time caused by use of the equipment for other than the ordinary use for which the equipment was designed or purpose for which it was intended.
 - iii. Repair of damage, replacement parts (due to other than normal wear) or repetitive service calls caused by the use of unauthorized supplies or equipment.
 - iv. Repair of damage or increase in service time caused by: accident, disaster, which shall include, but not be limited to, fire, flood, water, wind and lightning; transportation, neglect or misuse, alterations, which shall include, but not be limited to, any deviation from Integrated Security Systems' physical, mechanical or electrical machine design; attachments, which are defined as the mechanical, electrical or electronic interconnecting to non-Integrated Security Systems equipment and devices not supplied by Integrated Security Systems.
 - v. Electrical work external to the equipment or accessories furnished by Integrated Security Systems.

11. ADDITIONAL CHARGES:

- a. Unless otherwise specified in the Proposal, service charges for the system are based upon coverage as specified in the "hours of operation." Service performed outside this window, or as a result of the failure of the Customer to adhere to the requirements as specified by either the manufacturer or outside the scope of the Agreement, shall be chargeable at Integrated Security Systems' prevailing rates. Customer shall not tamper with, adjust, alter, move, remove, or otherwise interfere with equipment without Integrated Security Systems' specific permission, nor permit the same by other Contractors.
- b. Any work performed by Integrated Security Systems to correct Customer's breach of the foregoing obligation shall be corrected and paid for by Customer at Integrated Security Systems' prevailing rates. Remedial maintenance due to Acts of God or events beyond the control of Integrated Security Systems shall be corrected by Integrated Security Systems and paid for by Customer in accordance with Integrated Security Systems' prevailing rates.
- c. Integrated Security Systems shall have the right to increase or decrease the periodic service charge provided above at any time or times after the expiration of one year from the date service is operative under this Agreement.

12. LIQUIDATED DAMAGES

- a. Integrated Security Systems' LIMITS OF LIABILITY: It is understood that Integrated Security Systems is not an insurer; that insurance for whatever reason or purpose and in whatever amount shall be obtained by Customer, if any is desired; that the sums payable hereunder to Integrated Security Systems by Customer are based upon the value of services offered and the scope of liability undertaken and such sums are not related to the value of property belonging to Customer or to others located on Customer's premises.
- b. Customer does not seek indemnity by this Agreement from Integrated Security Systems and specifically waives any rights for indemnity for any damages or losses caused by hazards to Customers, Invitees, Guests, or property. Integrated Security Systems MAKES NO WARRANTY, EXPRESS OR IMPLIED, THAT THE SYSTEMS IT INSTALLS OR THE SERVICES IT FURNISHES WILL AVERT OR PREVENT OCCURRENCES, OR THE CONSEQUENCES THEREFROM, WHICH THE SYSTEMS AND SERVICES ARE DESIGNED TO DETECT. Customer agrees that Integrated Security Systems shall not be liable for any of Customer's losses or damages, irrespective of origin, to person or property, whether directly or indirectly caused by performance or non-performance of obligations imposed by this agreement or by negligent acts or omissions of Integrated Security Systems, its agents or employees. The Customer does hereby waive and release any rights of recovery against Integrated Security Systems that it may have hereunder.

12. LIQUIDATED DAMAGES (cont'd).

- c. It is agreed that it is impractical and impossible to fix actual damages which may arise from situations where there may be a failure of services provided, due to the uncertain value of Customer's property or the property of others kept on the protected premises which may be lost, stolen, destroyed, damaged or otherwise affected by occurrences which the system is designed to detect or avert. Due to the inability of Integrated Security Systems to establish a causal connection between systems or service problems and Customer's possible loss, it is further agreed that if Integrated Security Systems should become liable for any losses or damages attributable to a failure of systems or services in any respect, its total liability to Customer shall be limited to \$250.00, which the Customer agrees is reasonable. The payment of this amount shall be Integrated Security Systems' sole and exclusive liability regardless of the amount of loss or damage incurred by the Customer. No suit or action shall be brought against Integrated Security Systems more than one (1) year after the accrual of the cause of action therefore.
- d. Since it is agreed that the Customer retains the sole responsibility of the life and safety of all persons in the protected premises, and for protecting against losses to his own property or the property of others in the protected premises, Customer agrees to indemnify, defend and hold harmless Integrated Security Systems from any and all such claims and lawsuits including the payment of all damages, expenses, costs, and attorney fees incurred by Integrated Security Systems, its employees and agents, from and against all claims, lawsuits and losses, by persons not a party to this Agreement, against Integrated Security Systems for failure of its equipment or services in any respect, alleged to be caused by the improper operation of the system, whether due to malfunctioning or non-functioning of the system, or by the negligence, active or passive, of Integrated Security Systems.

13. RENEWAL:

- a. The Service Agreement portion of these conditions is self-renewing for the term provided herein and at the prices in effect as of the date of renewal unless modified or canceled by either party in writing not less than thirty (30) days prior to the expiration date of this Agreement.

14. TERMINATION/PAYMENT:

- a. Integrated Security Systems has the option to terminate this agreement for cause should any payment due from Customer to Integrated Security Systems remain overdue for a period of more than thirty (30) days. Should Integrated Security Systems elect to exercise such cancellation option, said exercise shall be in writing, sent by certified mail, return receipt requested, and such cancellation shall be effective upon receipt.

15. SUCCESSORS:

- a. The Agreement is not assignable by Customer except upon the written consent of Integrated Security Systems, which consent will not unreasonably be withheld.

16. ENTIRE AGREEMENT:

- a. This Agreement is to govern the providing of services by Integrated Security Systems to Customer as described herein. Nothing in this Agreement is to be construed as creating a lease or a leasehold agreement between the parties. This Agreement is not binding unless approved in writing by an authorized representative of Integrated Security Systems. If approval is not obtained, the only liability of Integrated Security Systems shall be to return to Customer the amount, if any, paid to Integrated Security Systems upon the signing of the Agreement by its Sales Representative.
- b. This writing, together with any individually signed acceptance of Proposals, rider, other attachments pertaining to this Agreement is intended by the parties as the final expression of their agreement with respect to the subject matter contained herein and also as the complete and exclusive statement of the terms and such Agreement, notwithstanding any prior, contemporaneous or subsequent purchase order or other document relating to said subject matter. There is no course of dealing or usage of the trade what would supplement or conflict with its terms. This Agreement may only be amended in writing signed by both parties.

17. JURISDICTION:

- a. This Agreement will be governed by the laws of the State of Florida.

18. EXCLUSIONS:

- a. Permit and Processing fees are excluded from this proposal.
- b. 110 VAC.
- c. Network drops.
- d. System programming beyond initial programming required for system start and testing.

Signature Page

CONTACT INFO: Roland Aragunde City of Miami Beach 1100 Washington Avenue Miami Beach, , 33139- 305-673-7776 Ext. 37 RolandAragunde@miamibeachfl.gov	BILL TO: Natalia Delgado City of Miami Beach 1700 Convention Center Drive 3rd Floor Miami Beach, FL, 33139 305-673-7490 ext. 26 NataliaDelgado@miamibeachfl.gov
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Project: City of Miami Beach

Quote #: 14480-18-4-25544

Total System Investment: \$10,109.08 Where Applicable Tax has been included

Remarks

Work will be scheduled upon the receipt of an authorized signature and purchase agreement. An invoice from Integrated Security Systems (ISS) will be submitted for of the project upon award for mobilization and equipment purchase. ISS will perform all work during normal business hours (8am - 5pm) Monday through Friday. Work requested outside of these days and times will be charged at the then current rates for overtime, premium time and Holiday Time.

As a condition of performance, payments are to be made on a progress basis. Invoice payment must be made within thirty (30) days of receipt. Any alteration or deviation from the proposal involving extra cost of material or labor will become an extra charge over the sum stated above. The proposal will become a binding agreement only after the acceptance by Customer and approved by an authorized employee of Integrated Security Systems. as evidence by their signatures below. This agreement sets forth all of the terms and conditions binding upon the parties hereto; and no person has authority to make any claim, representation, promise, or condition on behalf of Integrated Security Systems. which is not expressed herein.

<input type="checkbox"/> Proposal Accepted: Integrated Security Systems, Inc. is authorized to proceed with the work as proposed. Company: _____ Signature: _____ Name: _____ Title: _____ Date: _____	Proposal Submitted by: Company: <u>Integrated Security Systems, Inc</u> Signature: _____ Name: _____ Title: _____ Date: _____
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This proposal shall remain valid for 60 days from 04/16/2024



Confidential Proposal

Prepared For:

*City of Miami Beach
and
Roland Aragunde*

City of Miami Beach - 400 West Garage Video Surveillance System Overwatch Exterior Cameras

Location:

400 W 42nd Street

Miami Beach, FL, 33139

Proposal Number: 14480-24-5-26047

The data contained within the pages of this proposal has been submitted in confidence and contains trade secrets and/or privileged or confidential financial information. Such data shall be used or disclosed only for evaluation purposes, provided that if a contract is awarded to this

Integrated Security Systems
1876 North West 7th Street
Miami, FL, 33125
Phone 305-324-8800
Support 888.670.2226
www.TeamISS.com

FL EF-001199
DCRL 001&002
NC 2290-CSA
SC: BAC13489

Prepared By:
Jose Avendano
Account Executive
Phone: (305)-341-4623
javendano@teamiss.com



Proposal Number: 14480-24-5-26047

04/16/2024

Roland Aragunde
City of Miami Beach
400 W 42nd Street
Miami Beach, FL 33139

RE: City of Miami Beach - 400 West Garage Video Surveillance System Overwatch Exterior Cameras

Dear Roland,

Thank you for the opportunity to participate in the Project for City of Miami Beach - 400 West Garage Video Surveillance System Overwatch Exterior Cameras.

Integrated Security Systems (ISS) is a leading systems integration company specializing in complex, technology driven security system solutions. We are a dedicated, dynamic and driven company of security professionals focused on delivering cutting edge, engineered systems.

ISS employs a design build approach and provides detailed, engineered device plans and drawings, system risers, details and point-to-point matrices for every project. ISS brings direct experience in providing the highest quality engineering, project management, installation and IT based support services. For our support and maintenance clients we offer a 24/7, 365-day help desk support. We can remote dial in for help desk support and real time instant response times.

Please do not hesitate to contact me should you have any questions or if I may be of assistance in any way. We thank you, once again, for the opportunity and we look forward to working with you and your team
With Kind Regards,

Jose Avendano
Account Executive
javendano@teamiss.com
(305)-341-4623
(305)-394-3920

Scope Of Work

Customer Details:

Site: 400 W 42nd Street Miami Beach, FL 33139

Billing: 1700 Convention Center Drive 3rd Floor Miami Beach, FL 33139

Contact: Roland Aragunde (305) 673-7776 Ext. 37 RolandAragunde@miamibeachfl.gov

Overwatch exterior cameras.

- C-09 West side
- C-56- Roof SW side

Exclusions:

- 120 volt electrical connections.
- Spare Parts.

Notes:

- Permit process and permit fees not included.
- The cost of the work described in this proposal is based on the scope of work described above. Should there be any additions, deletions, or should there be any pre-existing conditions which may alter this scope of work, ISS's price will be adjusted accordingly and a change-order will be submitted at that time detailing the required or requested changes and ISS will only proceed with your written authorization.
- All work is to be performed during regular business hours (8am-5pm, M-F).
- Painting, cutting, patching or concrete work are not included in this proposal.
- ISS's Standard One-Year Warranty on all parts provided is included in this proposal. However, warranties do not include damages due to owner negligence, vandalism, or acts-of-god. Any damages caused by the above will be billed at ISS's published parts and labor rates and will only proceed with written authorization.



Bill of Material

Customer Details:

Site: 400 W 42nd Street Miami Beach, FL 33139

Billing: 1700 Convention Center Drive 3rd Floor Miami Beach, FL 33139

Contact: Roland Aragunde (305) 673-7776 Ext. 37 RolandAragunde@miamibeachfl.gov

C-09 West side

QTY	Description	Unit Price	Ext. Price
1	Axis P3818-PVE 13MP Outdoor Dome Camera, 180, 3.2m	\$1,841.27	\$1,841.27
1	T91B51 Ceiling Mount	\$122.50	\$122.50
2	Axis T91B52 Extension Pipe, 30CM	\$46.53	\$93.06
1	Pendant Mount Kit for Axis Q60-E Camera	\$56.03	\$56.03
1	Axis Indoor Pendant Kit	\$65.52	\$65.52
2	Milestone XProtect Corporate Device License (DL)	\$325.90	\$651.80
2	Milestone 3 Year Care Plus for XProtect Corporate D	\$148.76	\$297.52

C-56- Roof SW side

QTY	Description	Unit Price	Ext. Price
1	Axis TQ1601-E Conduit Back Box for Wall Mount	\$56.03	\$56.03
1	T94K01D Pendant Kit for P32-V/P33-V/Q35-V	\$46.53	\$46.53
1	Milestone XProtect Corporate Device License (DL)	\$325.90	\$325.90
1	Milestone 3 Year Care Plus for XProtect Corporate D	\$148.76	\$148.76
300	Cable, Belden CAT6 Outdoor, Shielded, 23 Awg	\$3.48	\$1,044.00
1	AXIS P3265-LVE 22 mm	\$758.73	\$758.73
1	Axis TQ6501-E Parapet Mount w/ Conduit Side Entry	\$207.95	\$207.95

Financial Summary

Total Equipment:	\$5,715.60
Total Labor (\$115.00 x 47 Hours):	\$5,405.00
Total Bond:	\$180.00
Total Freight:	\$103.20

Purchase Price, Excluding taxes: \$11,403.80

.Note: The above price does not include sales tax

Terms & Conditions of Sale

1. SERVICES:
 - a. Integrated Security Systems shall install, service, and warranty the system(s) as designed by Integrated Security Systems and approved by Customer, in accordance with Integrated Security Systems' Proposal (attached).
2. INSTALLATION CHARGES:
 - a. The Customer agrees to pay Integrated Security Systems, its agents or assigns, the installation charge and, if applicable, the maintenance, and/or lease charge as listed in the Proposal, subject to the terms and conditions as listed in the Proposal and Sales and Service Agreement.

3. INSTALLATION, MAINTENANCE, SERVICE:

- a. Customer hereby authorizes and empowers Integrated Security Systems to perform or cause to be performed the work necessary to fulfill the terms of this Agreement, including but not limited to installation, maintenance, inspection, testing, and repair of the systems on its premises. Such work shall be performed in a workmanlike manner in accordance with Integrated Security Systems' standard practices and shall be completed in accordance with a mutually agreed upon schedule, unless stated otherwise in the Proposal. The obligation of Integrated Security Systems to provide service related to the maintenance of the system pertains solely to the items specified in the Bill of Materials as listed in the Proposal. Integrated Security Systems is not obligated to maintain, repair, service, replace, operate or assure the operation of any device, system, or property belonging to Customer or to any third party to which such specified systems or components are attached, unless specifically agreed upon in the Proposal.
- b. In order to protect Customer from losses resulting from, damage to, or destruction of Integrated Security Systems', Customer shall include such systems in the coverage provided in its liability and fire insurance policies. Integrated Security Systems will provide service availability in accordance with the coverage requirements listed in the Proposal and defined under "coverage type" while the equipment is located on the premises upon which it was installed.
- c. The service to be provided is intended to keep the equipment in, or restore the equipment to, good working order. Unscheduled, on-call remedial maintenance, is also to be provided by Integrated Security Systems under this Agreement as necessary. Service provided by Integrated Security Systems under this Agreement does not assure against, nor does Integrated Security Systems assume any liability for, interruptions in operation of the equipment covered by this Agreement. When covered by our Full Service Agreement, the service also includes preventative maintenance based upon the specific needs of the individual equipment as determined by Integrated Security Systems. Customer agrees for the existence of this contract, and for a period of 5 years following the end of this contract, not to employ, attempt to hire, retain, engage or otherwise consult with any current or former employees of ISS with regard to any of the work that is, will, or has been provided to Customer by ISS.

4. WARRANTY:

- a. The only warranty provided by Integrated Security Systems, is the limited warranty stated in the proposal, which shall not extend beyond the period stated in the proposal. Integrated Security Systems makes no other warranties, expressed or implied, of merchantability or fitness for a particular purpose. No responsibility is assumed for any incidental or consequential damages even if Integrated Security Systems has been advised of the possibility of such damages.
- b. The warranty will be voided if, during the warranty period, the Customer, Purchaser or End User connects to or interconnects with subsequent to the initial installation, devices not supplied or installed by Integrated Security Systems. The warranty will also be voided if warranted equipment is serviced by a non-Integrated Security Systems authorized organization.
- c. The warranty period shall commence when the Customer, Purchaser or End User has beneficial use of the system, or completion of system installation, whichever occurs first. Warranty does not apply to any product or installation which has been misused, abused or altered.

5. ACCESS:

- a. Integrated Security Systems' technicians shall have full and free access upon their arrival to the equipment covered under this Agreement to provide service thereon.

6. OWNERSHIP:

- a. For existing installations, the Customer represents that it is the owner of the equipment to be serviced under this Agreement, or, if not the owner, has authority from the owner to include such equipment under this Agreement.

7. DELAYS - INTERRUPTION OF SERVICE:

- a. Integrated Security Systems shall not be liable for any delays, however caused, or for interruptions of service caused by strikes, riots, floods, acts of God, other force majeure, loss of communication and or other signal transmission lines, or by any event beyond the control of Integrated Security Systems. Integrated Security Systems will not be required to furnish service to Customer while such interruption shall continue.

8. EQUIPMENT COVERED:

- a. Refer to attached Proposal or Equipment List as applicable.

9. OPERATION:

- a. Customer represents and agrees to properly test and set the system on every closing and to properly turn off the system on each opening (if applicable); to test any detection device, or other electronic equipment designated in the Proposal prior to setting the system for closed periods and to notify Integrated Security Systems promptly if such equipment fails to respond to the test; to use the equipment properly and follow proper operating procedures (if customer requires Integrated Security Systems service); if Integrated Security Systems representatives are sent to Customer's premises in response to a service call or alarm signal caused by the Customer improperly following operating instructions or failing to close or properly secure a protected point, to pay an additional service charge at the prevailing rate per occurrence; and that all walls, doors, skylight, windows or other elements of the premises as now constructed or to be constructed are or will be placed and maintained in such condition, at Customer's expense, as to permit proper installation and operation of the system(s).

10. EXCLUSIONS:

- a. Services to be provided by Integrated Security Systems pursuant to this Agreement do not include:
 - i. Repair of damage or increase in service time caused by failure to continually provide a suitable operating environment with all facilities as prescribed by Integrated Security Systems and/or the equipment manufacturer, including, but not limited to, the failure to provide, or the failure of, adequate and regulated electrical power, air conditioning or humidity control; or such special requirements as contained in Rider "A" or the Proposal hereto.
 - ii. Repair of damage or increase in service time caused by use of the equipment for other than the ordinary use for which the equipment was designed or purpose for which it was intended.
 - iii. Repair of damage, replacement parts (due to other than normal wear) or repetitive service calls caused by the use of unauthorized supplies or equipment.
 - iv. Repair of damage or increase in service time caused by: accident, disaster, which shall include, but not be limited to, fire, flood, water, wind and lightning; transportation, neglect or misuse, alterations, which shall include, but not be limited to, any deviation from Integrated Security Systems' physical, mechanical or electrical machine design; attachments, which are defined as the mechanical, electrical or electronic interconnecting to non-Integrated Security Systems equipment and devices not supplied by Integrated Security Systems.
 - v. Electrical work external to the equipment or accessories furnished by Integrated Security Systems.

11. ADDITIONAL CHARGES:

- a. Unless otherwise specified in the Proposal, service charges for the system are based upon coverage as specified in the "hours of operation." Service performed outside this window, or as a result of the failure of the Customer to adhere to the requirements as specified by either the manufacturer or outside the scope of the Agreement, shall be chargeable at Integrated Security Systems' prevailing rates. Customer shall not tamper with, adjust, alter, move, remove, or otherwise interfere with equipment without Integrated Security Systems' specific permission, nor permit the same by other Contractors.
- b. Any work performed by Integrated Security Systems to correct Customer's breach of the foregoing obligation shall be corrected and paid for by Customer at Integrated Security Systems' prevailing rates. Remedial maintenance due to Acts of God or events beyond the control of Integrated Security Systems shall be corrected by Integrated Security Systems and paid for by Customer in accordance with Integrated Security Systems' prevailing rates.
- c. Integrated Security Systems shall have the right to increase or decrease the periodic service charge provided above at any time or times after the expiration of one year from the date service is operative under this Agreement.

12. LIQUIDATED DAMAGES

- a. **Integrated Security Systems' LIMITS OF LIABILITY:** It is understood that Integrated Security Systems is not an insurer; that insurance for whatever reason or purpose and in whatever amount shall be obtained by Customer, if any is desired; that the sums payable hereunder to Integrated Security Systems by Customer are based upon the value of services offered and the scope of liability undertaken and such sums are not related to the value of property belonging to Customer or to others located on Customer's premises.
- b. Customer does not seek indemnity by this Agreement from Integrated Security Systems and specifically waives any rights for indemnity for any damages or losses caused by hazards to Customers, Invitees, Guests, or property. Integrated Security Systems **MAKES NO WARRANTY, EXPRESS OR IMPLIED, THAT THE SYSTEMS IT INSTALLS OR THE SERVICES IT FURNISHES WILL AVERT OR PREVENT OCCURRENCES, OR THE CONSEQUENCES THEREFROM, WHICH THE SYSTEMS AND SERVICES ARE DESIGNED TO DETECT.** Customer agrees that Integrated Security Systems shall not be liable for any of Customer's losses or damages, irrespective of origin, to person or property, whether directly or indirectly caused by performance or non-performance of obligations imposed by this agreement or by negligent acts or omissions of Integrated Security Systems, its agents or employees. The Customer does hereby waive and release any rights of recovery against Integrated Security Systems that it may have hereunder.



12. LIQUIDATED DAMAGES (cont'd).

- c. It is agreed that it is impractical and impossible to fix actual damages which may arise from situations where there may be a failure of services provided, due to the uncertain value of Customer's property or the property of others kept on the protected premises which may be lost, stolen, destroyed, damaged or otherwise affected by occurrences which the system is designed to detect or avert. Due to the inability of Integrated Security Systems to establish a causal connection between systems or service problems and Customer's possible loss, it is further agreed that if Integrated Security Systems should become liable for any losses or damages attributable to a failure of systems or services in any respect, its total liability to Customer shall be limited to \$250.00, which the Customer agrees is reasonable. The payment of this amount shall be Integrated Security Systems' sole and exclusive liability regardless of the amount of loss or damage incurred by the Customer. No suit or action shall be brought against Integrated Security Systems more than one (1) year after the accrual of the cause of action therefore.
- d. Since it is agreed that the Customer retains the sole responsibility of the life and safety of all persons in the protected premises, and for protecting against losses to his own property or the property of others in the protected premises, Customer agrees to indemnify, defend and hold harmless Integrated Security Systems from any and all such claims and lawsuits including the payment of all damages, expenses, costs, and attorney fees incurred by Integrated Security Systems, its employees and agents, from and against all claims, lawsuits and losses, by persons not a party to this Agreement, against Integrated Security Systems for failure of its equipment or services in any respect, alleged to be caused by the improper operation of the system, whether due to malfunctioning or non-functioning of the system, or by the negligence, active or passive, of Integrated Security Systems.

13. RENEWAL:

- a. The Service Agreement portion of these conditions is self-renewing for the term provided herein and at the prices in effect as of the date of renewal unless modified or canceled by either party in writing not less than thirty (30) days prior to the expiration date of this Agreement.

14. TERMINATION/PAYMENT:

- a. Integrated Security Systems has the option to terminate this agreement for cause should any payment due from Customer to Integrated Security Systems remain overdue for a period of more than thirty (30) days. Should Integrated Security Systems elect to exercise such cancellation option, said exercise shall be in writing, sent by certified mail, return receipt requested, and such cancellation shall be effective upon receipt.

15. SUCCESSORS:

- a. The Agreement is not assignable by Customer except upon the written consent of Integrated Security Systems, which consent will not unreasonably be withheld.

16. ENTIRE AGREEMENT:

- a. This Agreement is to govern the providing of services by Integrated Security Systems to Customer as described herein. Nothing in this Agreement is to be construed as creating a lease or a leasehold agreement between the parties. This Agreement is not binding unless approved in writing by an authorized representative of Integrated Security Systems. If approval is not obtained, the only liability of Integrated Security Systems shall be to return to Customer the amount, if any, paid to Integrated Security Systems upon the signing of the Agreement by its Sales Representative.
- b. This writing, together with any individually signed acceptance of Proposals, rider, other attachments pertaining to this Agreement is intended by the parties as the final expression of their agreement with respect to the subject matter contained herein and also as the complete and exclusive statement of the terms and such Agreement, notwithstanding any prior, contemporaneous or subsequent purchase order or other document relating to said subject matter. There is no course of dealing or usage of the trade what would supplement or conflict with its terms. This Agreement may only be amended in writing signed by both parties.

17. JURISDICTION:

- a. This Agreement will be governed by the laws of the State of Florida.

18. EXCLUSIONS:

- a. Permit and Processing fees are excluded from this proposal.
- b. 110 VAC.
- c. Network drops.
- d. System programming beyond initial programming required for system start and testing.



Signature Page

CONTACT INFO: Roland Aragunde City of Miami Beach 1100 Washington Avenue Miami Beach, , 33139- 305-673-7776 Ext. 37 RolandAragunde@miamibeachfl.gov	BILL TO: Natalia Delgado City of Miami Beach 1700 Convention Center Drive 3rd Floor Miami Beach, FL, 33139 305-673-7490 ext. 26 NataliaDelgado@miamibeachfl.gov
------------------------------------------------------------------------------------------------------------------------------------------------------------------------------	------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------

Project: City of Miami Beach

Quote #: 14480-24-5-26047

Total System Investment: \$11,403.80 Tax not included

Remarks

Work will be scheduled upon the receipt of an authorized signature and purchase agreement. An invoice from Integrated Security Systems (ISS) will be submitted for of the project upon award for mobilization and equipment purchase. ISS will perform all work during normal business hours (8am - 5pm) Monday through Friday. Work requested outside of these days and times will be charged at the then current rates for overtime, premium time and Holiday Time.

As a condition of performance, payments are to be made on a progress basis. Invoice payment must be made within thirty (30) days of receipt. Any alteration or deviation from the proposal involving extra cost of material or labor will become an extra charge over the sum stated above. The proposal will become a binding agreement only after the acceptance by Customer and approved by an authorized employee of Integrated Security Systems. as evidence by their signatures below. This agreement sets forth all of the terms and conditions binding upon the parties hereto; and no person has authority to make any claim, representation, promise, or condition on behalf of Integrated Security Systems. which is not expressed herein.

Proposal Accepted:
 Integrated Security Systems, Inc. is authorized to proceed with the work as proposed.

Company: _____

Signature: _____

Name: _____

Title: _____

Date: _____

Proposal Submitted by:

Company: Integrated Security Systems, Inc

Signature: _____

Name: _____

Title: _____

Date: _____

This proposal shall remain valid for 60 days from 04/16/2024



Confidential Proposal

Prepared For:

*City of Miami Beach
and
Roland Aragunde*

City of Miami Beach - 1301 Collins Garage Video Surveillance System Overwatch Exterior Cameras

Location:

**1301 Collins Avenue
Miami Beach, FL, 33139**

Proposal Number: 14480-20-6-26033

The data contained within the pages of this proposal has been submitted in confidence and contains trade secrets and/or privileged or confidential financial information. Such data shall be used or disclosed only for evaluation purposes, provided that if a contract is awarded to this

Integrated Security Systems
1876 North West 7th Street
Miami, FL, 33125
Phone 305-324-8800
Support 888.670.2226
www.TeamISS.com

FL EF-001199
DCRL 001&002
NC 2290-CSA
SC: BAC13489

Prepared By:
Jose Avendano
Account Executive
Phone: (305)-341-4623
javendano@teamiss.com



Proposal Number: 14480-20-6-26033

04/16/2024

Roland Aragunde
City of Miami Beach
1301 Collins Avenue
Miami Beach, FL 33139

RE: City of Miami Beach - 1301 Collins Garage Video Surveillance System Overwatch Exterior Cameras

Dear Roland,

Thank you for the opportunity to participate in the Project for City of Miami Beach - 1301 Collins Garage Video Surveillance System Overwatch Exterior Cameras.

Integrated Security Systems (ISS) is a leading systems integration company specializing in complex, technology driven security system solutions. We are a dedicated, dynamic and driven company of security professionals focused on delivering cutting edge, engineered systems.

ISS employs a design build approach and provides detailed, engineered device plans and drawings, system risers, details and point-to-point matrices for every project. ISS brings direct experience in providing the highest quality engineering, project management, installation and IT based support services. For our support and maintenance clients we offer a 24/7, 365-day help desk support. We can remote dial in for help desk support and real time instant response times.

Please do not hesitate to contact me should you have any questions or if I may be of assistance in any way. We thank you, once again, for the opportunity and we look forward to working with you and your team
With Kind Regards,

Jose Avendano
Account Executive
javendano@teamiss.com
(305)-341-4623
(305)-394-3920



Proposal Number: 14480-20-6-26033
04/16/2024

Scope Of Work

Customer Details:

Site: 1301 Collins Avenue Miami Beach, FL 33139

Billing: 1700 Convention Center Drive 3rd Floor Miami Beach, FL 33139

Contact: Roland Aragunde (305) 673-7776 Ext. 37 RolandAragunde@miamibeachfl.gov

Overwatch Exterior Cameras.

- o Four (4) additional cameras will be installed.
 - a. New camera: Axis P3818-PVE on the South side.
 - b. New camera: Axis P3727-PVE on the SE, SW, and NW corners.

Exclusions:

- 120 volt electrical connections.
- Spare Parts.

Notes:

- Permit process and permit fees not included.
- The cost of the work described in this proposal is based on the scope of work described above. Should there be any additions, deletions, or should there be any pre-existing conditions which may alter this scope of work, ISS's price will be adjusted accordingly and a change-order will be submitted at that time detailing the required or requested changes and ISS will only proceed with your written authorization.
- All work is to be performed during regular business hours (8am-5pm, M-F).
- Painting, cutting, patching or concrete work are not included in this proposal.
- ISS's Standard One-Year Warranty on all parts provided is included in this proposal. However, warranties do not include damages due to owner negligence, vandalism, or acts-of-god. Any damages caused by the above will be billed at ISS's published parts and labor rates and will only proceed with written authorization.



Bill of Material

Customer Details:

Site: 1301 Collins Avenue Miami Beach, FL 33139

Billing: 1700 Convention Center Drive 3rd Floor Miami Beach, FL 33139

Contact: Roland Aragunde (305) 673-7776 Ext. 37 RolandAragunde@miamibeachfl.gov

South Side

QTY	Description	Unit Price	Ext. Price
200	Cable, CAT6, 24Awg, 4-Pairs, Plenum, Shielded	\$1.76	\$352.00
1	Milestone XProtect Corporate Device License (DL)	\$374.60	\$374.60
1	Milestone 3 Year Care Plus for XProtect Corporate D	\$148.76	\$148.76
1	Axis P3818-PVE 13MP Outdoor Dome Camera, 180, 3.2m	\$1,841.27	\$1,841.27
1	Axis TQ3101-E Pendant Kit	\$94.01	\$94.01
1	T91G61 Pendant Wall Mount	\$207.95	\$207.95
1	Axis ACI Conduit Adapter, 1/2"x3/4", 2pack	\$46.53	\$46.53

South East Side

QTY	Description	Unit Price	Ext. Price
200	Cable, CAT6, 24Awg, 4-Pairs, Plenum, Shielded	\$1.76	\$352.00
1	Milestone XProtect Corporate Device License (DL)	\$374.60	\$374.60
1	Milestone 3 Year Care Plus for XProtect Corporate D	\$148.76	\$148.76
1	Axis Panoramic 360° Multidirectional Camera	\$1,375.97	\$1,375.97
1	Axis T94N01D Pendant Kit for P3717-PLE	\$94.01	\$94.01
1	T91D61 Wall Mount	\$94.01	\$94.01

South West Side

QTY	Description	Unit Price	Ext. Price
200	Cable, CAT6, 24Awg, 4-Pairs, Plenum, Shielded	\$1.76	\$352.00
1	Milestone XProtect Corporate Device License (DL)	\$374.60	\$374.60
1	Milestone 3 Year Care Plus for XProtect Corporate D	\$148.76	\$148.76
1	Axis Panoramic 360° Multidirectional Camera	\$1,375.97	\$1,375.97
1	Axis T94N01D Pendant Kit for P3717-PLE	\$94.01	\$94.01
1	T91D61 Wall Mount	\$94.01	\$94.01

North West Side

QTY	Description	Unit Price	Ext. Price
200	Cable, CAT6, 24Awg, 4-Pairs, Plenum, Shielded	\$1.76	\$352.00
1	Milestone XProtect Corporate Device License (DL)	\$374.60	\$374.60
1	Milestone 3 Year Care Plus for XProtect Corporate D	\$148.76	\$148.76
1	Axis Panoramic 360° Multidirectional Camera	\$1,375.97	\$1,375.97
1	Axis T94N01D Pendant Kit for P3717-PLE	\$94.01	\$94.01
1	T91D61 Wall Mount	\$94.01	\$94.01

Financial Summary

Total Equipment:	\$10,383.17
Total Labor:	\$8,926.45
Total Bond:	\$40.00
Total Freight:	\$140.50

Purchase Price, Excluding taxes: \$19,490.12

.Note: The above price does not include sales tax

Terms & Conditions of Sale

1. SERVICES:
 - a. Integrated Security Systems shall install, service, and warranty the system(s) as designed by Integrated Security Systems and approved by Customer, in accordance with Integrated Security Systems' Proposal (attached).
2. INSTALLATION CHARGES:
 - a. The Customer agrees to pay Integrated Security Systems, its agents or assigns, the installation charge and, if applicable, the maintenance, and/or lease charge as listed in the Proposal, subject to the terms and conditions as listed in the Proposal and Sales and Service Agreement.
3. INSTALLATION, MAINTENANCE, SERVICE:
 - a. Customer hereby authorizes and empowers Integrated Security Systems to perform or cause to be performed the work necessary to fulfill the terms of this Agreement, including but not limited to installation, maintenance, inspection, testing, and repair of the systems on its premises. Such work shall be performed in a workmanlike manner in accordance with Integrated Security Systems' standard practices and shall be completed in accordance with a mutually agreed upon schedule, unless stated otherwise in the Proposal. The obligation of Integrated Security Systems to provide service related to the maintenance of the system pertains solely to the items specified in the Bill of Materials as listed in the Proposal. Integrated Security Systems is not obligated to maintain, repair, service, replace, operate or assure the operation of any device, system, or property belonging to Customer or to any third party to which such specified systems or components are attached, unless specifically agreed upon in the Proposal.
 - b. In order to protect Customer from losses resulting from, damage to, or destruction of Integrated Security Systems', Customer shall include such systems in the coverage provided in its liability and fire insurance policies. Integrated Security Systems will provide service availability in accordance with the coverage requirements listed in the Proposal and defined under "coverage type" while the equipment is located on the premises upon which it was installed.
 - c. The service to be provided is intended to keep the equipment in, or restore the equipment to, good working order. Unscheduled, on-call remedial maintenance, is also to be provided by Integrated Security Systems under this Agreement as necessary. Service provided by Integrated Security Systems under this Agreement does not assure against, nor does Integrated Security Systems assume any liability for, interruptions in operation of the equipment covered by this Agreement. When covered by our Full Service Agreement, the service also includes preventative maintenance based upon the specific needs of the individual equipment as determined by Integrated Security Systems. Customer agrees for the existence of this contract, and for a period of 5 years following the end of this contract, not to employ, attempt to hire, retain, engage or otherwise consult with any current or former employees of ISS with regard to any of the work that is, will, or has been provided to Customer by ISS.
4. WARRANTY:
 - a. The only warranty provided by Integrated Security Systems, is the limited warranty stated in the proposal, which shall not extend beyond the period stated in the proposal. Integrated Security Systems makes no other warranties, expressed or implied, of merchantability or fitness for a particular purpose. No responsibility is assumed for any incidental or consequential damages even if Integrated Security Systems has been advised of the possibility of such damages.
 - b. The warranty will be voided if, during the warranty period, the Customer, Purchaser or End User connects to or interconnects with subsequent to the initial installation, devices not supplied or installed by Integrated Security Systems. The warranty will also be voided if warranted equipment is serviced by a non-Integrated Security Systems authorized organization.
 - c. The warranty period shall commence when the Customer, Purchaser or End User has beneficial use of the system, or completion of system installation, whichever occurs first. Warranty does not apply to any product or installation which has been misused, abused or altered.
5. ACCESS:
 - a. Integrated Security Systems' technicians shall have full and free access upon their arrival to the equipment covered under this Agreement to provide service thereon.



6. OWNERSHIP:

- a. For existing installations, the Customer represents that it is the owner of the equipment to be serviced under this Agreement, or, if not the owner, has authority from the owner to include such equipment under this Agreement.

7. DELAYS - INTERRUPTION OF SERVICE:

- a. Integrated Security Systems shall not be liable for any delays, however caused, or for interruptions of service caused by strikes, riots, floods, acts of God, other force majeure, loss of communication and or other signal transmission lines, or by any event beyond the control of Integrated Security Systems. Integrated Security Systems will not be required to furnish service to Customer while such interruption shall continue.

8. EQUIPMENT COVERED:

- a. Refer to attached Proposal or Equipment List as applicable.

9. OPERATION:

- a. Customer represents and agrees to properly test and set the system on every closing and to properly turn off the system on each opening (if applicable); to test any detection device, or other electronic equipment designated in the Proposal prior to setting the system for closed periods and to notify Integrated Security Systems promptly if such equipment fails to respond to the test; to use the equipment properly and follow proper operating procedures (if customer requires Integrated Security Systems service); if Integrated Security Systems representatives are sent to Customer's premises in response to a service call or alarm signal caused by the Customer improperly following operating instructions or failing to close or properly secure a protected point, to pay an additional service charge at the prevailing rate per occurrence; and that all walls, doors, skylight, windows or other elements of the premises as now constructed or to be constructed are or will be placed and maintained in such condition, at Customer's expense, as to permit proper installation and operation of the system(s).

10. EXCLUSIONS:

- a. Services to be provided by Integrated Security Systems pursuant to this Agreement do not include:
 - i. Repair of damage or increase in service time caused by failure to continually provide a suitable operating environment with all facilities as prescribed by Integrated Security Systems and/or the equipment manufacturer, including, but not limited to, the failure to provide, or the failure of, adequate and regulated electrical power, air conditioning or humidity control; or such special requirements as contained in Rider "A" or the Proposal hereto.
 - ii. Repair of damage or increase in service time caused by use of the equipment for other than the ordinary use for which the equipment was designed or purpose for which it was intended.
 - iii. Repair of damage, replacement parts (due to other than normal wear) or repetitive service calls caused by the use of unauthorized supplies or equipment.
 - iv. Repair of damage or increase in service time caused by: accident, disaster, which shall include, but not be limited to, fire, flood, water, wind and lightning; transportation, neglect or misuse, alterations, which shall include, but not be limited to, any deviation from Integrated Security Systems' physical, mechanical or electrical machine design; attachments, which are defined as the mechanical, electrical or electronic interconnecting to non-Integrated Security Systems equipment and devices not supplied by Integrated Security Systems.
 - v. Electrical work external to the equipment or accessories furnished by Integrated Security Systems.

11. ADDITIONAL CHARGES:

- a. Unless otherwise specified in the Proposal, service charges for the system are based upon coverage as specified in the "hours of operation." Service performed outside this window, or as a result of the failure of the Customer to adhere to the requirements as specified by either the manufacturer or outside the scope of the Agreement, shall be chargeable at Integrated Security Systems' prevailing rates. Customer shall not tamper with, adjust, alter, move, remove, or otherwise interfere with equipment without Integrated Security Systems' specific permission, nor permit the same by other Contractors.
- b. Any work performed by Integrated Security Systems to correct Customer's breach of the foregoing obligation shall be corrected and paid for by Customer at Integrated Security Systems' prevailing rates. Remedial maintenance due to Acts of God or events beyond the control of Integrated Security Systems shall be corrected by Integrated Security Systems and paid for by Customer in accordance with Integrated Security Systems' prevailing rates.
- c. Integrated Security Systems shall have the right to increase or decrease the periodic service charge provided above at any time or times after the expiration of one year from the date service is operative under this Agreement.

12. LIQUIDATED DAMAGES

- a. Integrated Security Systems' LIMITS OF LIABILITY: It is understood that Integrated Security Systems is not an insurer; that insurance for whatever reason or purpose and in whatever amount shall be obtained by Customer, if any is desired; that the sums payable hereunder to Integrated Security Systems by Customer are based upon the value of services offered and the scope of liability undertaken and such sums are not related to the value of property belonging to Customer or to others located on Customer's premises.
- b. Customer does not seek indemnity by this Agreement from Integrated Security Systems and specifically waives any rights for indemnity for any damages or losses caused by hazards to Customers, Invitees, Guests, or property. Integrated Security Systems MAKES NO WARRANTY, EXPRESS OR IMPLIED, THAT THE SYSTEMS IT INSTALLS OR THE SERVICES IT FURNISHES WILL AVERT OR PREVENT OCCURRENCES, OR THE CONSEQUENCES THEREFROM, WHICH THE SYSTEMS AND SERVICES ARE DESIGNED TO DETECT. Customer agrees that Integrated Security Systems shall not be liable for any of Customer's losses or damages, irrespective of origin, to person or property, whether directly or indirectly caused by performance or non-performance of obligations imposed by this agreement or by negligent acts or omissions of Integrated Security Systems, its agents or employees. The Customer does hereby waive and release any rights of recovery against Integrated Security Systems that it may have hereunder.

12. LIQUIDATED DAMAGES (cont'd).

- c. It is agreed that it is impractical and impossible to fix actual damages which may arise from situations where there may be a failure of services provided, due to the uncertain value of Customer's property or the property of others kept on the protected premises which may be lost, stolen, destroyed, damaged or otherwise affected by occurrences which the system is designed to detect or avert. Due to the inability of Integrated Security Systems to establish a causal connection between systems or service problems and Customer's possible loss, it is further agreed that if Integrated Security Systems should become liable for any losses or damages attributable to a failure of systems or services in any respect, its total liability to Customer shall be limited to \$250.00, which the Customer agrees is reasonable. The payment of this amount shall be Integrated Security Systems' sole and exclusive liability regardless of the amount of loss or damage incurred by the Customer. No suit or action shall be brought against Integrated Security Systems more than one (1) year after the accrual of the cause of action therefore.
- d. Since it is agreed that the Customer retains the sole responsibility of the life and safety of all persons in the protected premises, and for protecting against losses to his own property or the property of others in the protected premises, Customer agrees to indemnify, defend and hold harmless Integrated Security Systems from any and all such claims and lawsuits including the payment of all damages, expenses, costs, and attorney fees incurred by Integrated Security Systems, its employees and agents, from and against all claims, lawsuits and losses, by persons not a party to this Agreement, against Integrated Security Systems for failure of its equipment or services in any respect, alleged to be caused by the improper operation of the system, whether due to malfunctioning or non-functioning of the system, or by the negligence, active or passive, of Integrated Security Systems.

13. RENEWAL:

- a. The Service Agreement portion of these conditions is self-renewing for the term provided herein and at the prices in effect as of the date of renewal unless modified or canceled by either party in writing not less than thirty (30) days prior to the expiration date of this Agreement.

14. TERMINATION/PAYMENT:

- a. Integrated Security Systems has the option to terminate this agreement for cause should any payment due from Customer to Integrated Security Systems remain overdue for a period of more than thirty (30) days. Should Integrated Security Systems elect to exercise such cancellation option, said exercise shall be in writing, sent by certified mail, return receipt requested, and such cancellation shall be effective upon receipt.

15. SUCCESSORS:

- a. The Agreement is not assignable by Customer except upon the written consent of Integrated Security Systems, which consent will not unreasonably be withheld.



16. ENTIRE AGREEMENT:

- a. This Agreement is to govern the providing of services by Integrated Security Systems to Customer as described herein. Nothing in this Agreement is to be construed as creating a lease or a leasehold agreement between the parties. This Agreement is not binding unless approved in writing by an authorized representative of Integrated Security Systems. If approval is not obtained, the only liability of Integrated Security Systems shall be to return to Customer the amount, if any, paid to Integrated Security Systems upon the signing of the Agreement by its Sales Representative.
- b. This writing, together with any individually signed acceptance of Proposals, rider, other attachments pertaining to this Agreement is intended by the parties as the final expression of their agreement with respect to the subject matter contained herein and also as the complete and exclusive statement of the terms and such Agreement, notwithstanding any prior, contemporaneous or subsequent purchase order or other document relating to said subject matter. There is no course of dealing or usage of the trade what would supplement or conflict with its terms. This Agreement may only be amended in writing signed by both parties.

17. JURISDICTION:

- a. This Agreement will be governed by the laws of the State of Florida.

18. EXCLUSIONS:

- a. Permit and Processing fees are excluded from this proposal.
- b. 110 VAC.
- c. Network drops.
- d. System programming beyond initial programming required for system start and testing.



Signature Page

CONTACT INFO: Roland Aragunde City of Miami Beach 1100 Washington Avenue Miami Beach, , 33139- 305-673-7776 Ext. 37 RolandAragunde@miamibeachfl.gov	BILL TO: Natalia Delgado City of Miami Beach 1700 Convention Center Drive 3rd Floor Miami Beach, FL, 33139 305-673-7490 ext. 26 NataliaDelgado@miamibeachfl.gov
------------------------------------------------------------------------------------------------------------------------------------------------------------------------------	------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------

Project: City of Miami Beach

Quote #: 14480-20-6-26033

Total System Investment: \$19,490.12 Tax not included

Remarks

Work will be scheduled upon the receipt of an authorized signature and purchase agreement. An invoice from Integrated Security Systems (ISS) will be submitted for of the project upon award for mobilization and equipment purchase. ISS will perform all work during normal business hours (8am - 5pm) Monday through Friday. Work requested outside of these days and times will be charged at the then current rates for overtime, premium time and Holiday Time.

As a condition of performance, payments are to be made on a progress basis. Invoice payment must be made within thirty (30) days of receipt. Any alteration or deviation from the proposal involving extra cost of material or labor will become an extra charge over the sum stated above. The proposal will become a binding agreement only after the acceptance by Customer and approved by an authorized employee of Integrated Security Systems. as evidence by their signatures below. This agreement sets forth all of the terms and conditions binding upon the parties hereto; and no person has authority to make any claim, representation, promise, or condition on behalf of Integrated Security Systems. which is not expressed herein.

<input type="checkbox"/> Proposal Accepted: Integrated Security Systems, Inc. is authorized to proceed with the work as proposed. Company: _____ Signature: _____ Name: _____ Title: _____ Date: _____	Proposal Submitted by: Company: <u>Integrated Security Systems, Inc</u> Signature: _____ Name: _____ Title: _____ Date: _____
----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------	--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------

This proposal shall remain valid for 60 days from 04/16/2024



Confidential Proposal

Prepared For:

*City of Miami Beach
and
Roland Aragunde*

City of Miami Beach - 1557 Washington Garage Video Surveillance System Overwatch Exterior Cameras

Location:

1557 Washington Avenue

Miami Beach, FL, 33139

Proposal Number: 14480-21-4-26035

The data contained within the pages of this proposal has been submitted in confidence and contains trade secrets and/or privileged or confidential financial information. Such data shall be

Integrated Security Systems
1876 North West 7th Street
Miami, FL, 33125
Phone 305-324-8800
Support 888.670.2226
www.TeamISS.com

FL EF-001199
DCRL 001&002
NC 2290-CSA
SC: BAC13489

Prepared By:
Jose Avendano
Account Executive
Phone: (305)-341-4623
javendano@teamiss.com



Proposal Number: 14480-21-4-26035
04/16/2024

Roland Aragunde
City of Miami Beach
1557 Washington Avenue
Miami Beach, FL 33139

RE: City of Miami Beach - 1557 Washington Garage Video Surveillance System Overwatch Exterior Cameras

Dear Roland,

Thank you for the opportunity to participate in the Project for City of Miami Beach - 1557 Washington Garage Video Surveillance System Overwatch Exterior Cameras.

Integrated Security Systems (ISS) is a leading systems integration company specializing in complex, technology driven security system solutions. We are a dedicated, dynamic and driven company of security professionals focused on delivering cutting edge, engineered systems.

ISS employs a design build approach and provides detailed, engineered device plans and drawings, system risers, details and point-to-point matrices for every project. ISS brings direct experience in providing the highest quality engineering, project management, installation and IT based support services. For our support and maintenance clients we offer a 24/7, 365-day help desk support. We can remote dial in for help desk support and real time instant response times.

Please do not hesitate to contact me should you have any questions or if I may be of assistance in any way. We thank you, once again, for the opportunity and we look forward to working with you and your team
With Kind Regards,

Jose Avendano
Account Executive
javendano@teamiss.com
(305)-341-4623
(305)-394-3920

Scope Of Work

Customer Details:

Site: 1557 Washington Avenue Miami Beach, FL 33139

Billing: 1700 Convention Center Drive 3rd Floor Miami Beach, FL 33139

Contact: Roland Aragunde (305) 673-7776 Ext. 37 RolandAragunde@miamibeachfl.gov

Overwatch Exterior Cameras.

- Overwatch Exterior Cameras CC-50, C-51, C-52, C56:
 - o One(1) P3265-LVE and three(35) P3818-PVE.
- Additional conduit for the new cameras.

Exclusions:

- 120 volt electrical connections.
- Spare Parts.

Notes:

-
- The cost of the work described in this proposal is based on the scope of work described above. Should there be any additions, deletions, or should there be any pre-existing conditions which may alter this scope of work, ISS's price will be adjusted accordingly and a change-order will be submitted at that time detailing the required or requested changes and ISS will only proceed with your written authorization.
- All work is to be performed during regular business hours (8am-5pm, M-F).
- Painting, cutting, patching or concrete work are not included in this proposal.
- ISS's Standard One-Year Warranty on all parts provided is included in this proposal. However, warranties do not include damages due to owner negligence, vandalism, or acts-of-god. Any damages caused by the above will be billed at ISS's published parts and labor rates and will only proceed with written authorization.



Bill of Material

Customer Details:

Site: 1557 Washington Avenue Miami Beach, FL 33139

Billing: 1700 Convention Center Drive 3rd Floor Miami Beach, FL 33139

Contact: Roland Aragunde (305) 673-7776 Ext. 37 RolandAragunde@miamibeachfl.gov

Overwatch cameras C-50, C-51, C-52, C-56

QTY	Description	Unit Price	Ext. Price
3	Axis P3818-PVE 13MP Outdoor Dome Camera, 180, 3.2m	\$1,841.27	\$5,523.81
3	Axis TQ3101-E Pendant Kit	\$94.01	\$282.03
3	Pendant Mount Kit for Axis Q60-E Camera	\$56.03	\$168.09
3	T91D61 Wall Mount	\$94.01	\$282.03
1	Axis P3265-LVE Outdoor 2MP Dome Camera w/ IR Deep	\$711.25	\$711.25
1	Axis TQ1601-E Conduit Back Box for Wall Mount	\$56.03	\$56.03
1	Axis T91E61 Wall Mount	\$46.53	\$46.53
1	T94K01D Pendant Kit for P32-V/P33-V/Q35-V	\$46.53	\$46.53
4	Milestone XProtect Corporate Device License (DL)	\$325.90	\$1,303.60
4	Milestone 3 Year Care Plus for XProtect Corporate D	\$148.76	\$595.04

Additional Conduit for new cameras

QTY	Description	Unit Price	Ext. Price
1	Conduit for additional cameras	\$1,998.38	\$1,998.38

Financial Summary

Total Equipment:	\$11,013.32
Total Labor (\$115.00 x 100 Hours):	\$11,500.00
Total Bond:	\$46.00
Total Freight:	\$260.76

Purchase Price, Excluding taxes: \$22,820.08

.Note: The above price does not include sales tax

Terms & Conditions of Sale

1. SERVICES:
 - a. Integrated Security Systems shall install, service, and warranty the system(s) as designed by Integrated Security Systems and approved by Customer, in accordance with Integrated Security Systems' Proposal (attached).
2. INSTALLATION CHARGES:
 - a. The Customer agrees to pay Integrated Security Systems, its agents or assigns, the installation charge and, if applicable, the maintenance, and/or lease charge as listed in the Proposal, subject to the terms and conditions as listed in the Proposal and Sales and Service Agreement.

3. **INSTALLATION, MAINTENANCE, SERVICE:**

- a. Customer hereby authorizes and empowers Integrated Security Systems to perform or cause to be performed the work necessary to fulfill the terms of this Agreement, including but not limited to installation, maintenance, inspection, testing, and repair of the systems on its premises. Such work shall be performed in a workmanlike manner in accordance with Integrated Security Systems' standard practices and shall be completed in accordance with a mutually agreed upon schedule, unless stated otherwise in the Proposal. The obligation of Integrated Security Systems to provide service related to the maintenance of the system pertains solely to the items specified in the Bill of Materials as listed in the Proposal. Integrated Security Systems is not obligated to maintain, repair, service, replace, operate or assure the operation of any device, system, or property belonging to Customer or to any third party to which such specified systems or components are attached, unless specifically agreed upon in the Proposal.
- b. In order to protect Customer from losses resulting from, damage to, or destruction of Integrated Security Systems', Customer shall include such systems in the coverage provided in its liability and fire insurance policies. Integrated Security Systems will provide service availability in accordance with the coverage requirements listed in the Proposal and defined under "coverage type" while the equipment is located on the premises upon which it was installed.
- c. The service to be provided is intended to keep the equipment in, or restore the equipment to, good working order. Unscheduled, on-call remedial maintenance, is also to be provided by Integrated Security Systems under this Agreement as necessary. Service provided by Integrated Security Systems under this Agreement does not assure against, nor does Integrated Security Systems assume any liability for, interruptions in operation of the equipment covered by this Agreement. When covered by our Full Service Agreement, the service also includes preventative maintenance based upon the specific needs of the individual equipment as determined by Integrated Security Systems. Customer agrees for the existence of this contract, and for a period of 5 years following the end of this contract, not to employ, attempt to hire, retain, engage or otherwise consult with any current or former employees of ISS with regard to any of the work that is, will, or has been provided to Customer by ISS.

4. **WARRANTY:**

- a. The only warranty provided by Integrated Security Systems, is the limited warranty stated in the proposal, which shall not extend beyond the period stated in the proposal. Integrated Security Systems makes no other warranties, expressed or implied, of merchantability or fitness for a particular purpose. No responsibility is assumed for any incidental or consequential damages even if Integrated Security Systems has been advised of the possibility of such damages.
- b. The warranty will be voided if, during the warranty period, the Customer, Purchaser or End User connects to or interconnects with subsequent to the initial installation, devices not supplied or installed by Integrated Security Systems. The warranty will also be voided if warranted equipment is serviced by a non-Integrated Security Systems authorized organization.
- c. The warranty period shall commence when the Customer, Purchaser or End User has beneficial use of the system, or completion of system installation, whichever occurs first. Warranty does not apply to any product or installation which has been misused, abused or altered.

5. **ACCESS:**

- a. Integrated Security Systems' technicians shall have full and free access upon their arrival to the equipment covered under this Agreement to provide service thereon.

6. **OWNERSHIP:**

- a. For existing installations, the Customer represents that it is the owner of the equipment to be serviced under this Agreement, or, if not the owner, has authority from the owner to include such equipment under this Agreement.

7. **DELAYS - INTERRUPTION OF SERVICE:**

- a. Integrated Security Systems shall not be liable for any delays, however caused, or for interruptions of service caused by strikes, riots, floods, acts of God, other force majeure, loss of communication and or other signal transmission lines, or by any event beyond the control of Integrated Security Systems. Integrated Security Systems will not be required to furnish service to Customer while such interruption shall continue.

8. **EQUIPMENT COVERED:**

- a. Refer to attached Proposal or Equipment List as applicable.

9. OPERATION:

- a. Customer represents and agrees to properly test and set the system on every closing and to properly turn off the system on each opening (if applicable); to test any detection device, or other electronic equipment designated in the Proposal prior to setting the system for closed periods and to notify Integrated Security Systems promptly if such equipment fails to respond to the test; to use the equipment properly and follow proper operating procedures (if customer requires Integrated Security Systems service); if Integrated Security Systems representatives are sent to Customer's premises in response to a service call or alarm signal caused by the Customer improperly following operating instructions or failing to close or properly secure a protected point, to pay an additional service charge at the prevailing rate per occurrence; and that all walls, doors, skylight, windows or other elements of the premises as now constructed or to be constructed are or will be placed and maintained in such condition, at Customer's expense, as to permit proper installation and operation of the system(s).

10. EXCLUSIONS:

- a. Services to be provided by Integrated Security Systems pursuant to this Agreement do not include:
 - i. Repair of damage or increase in service time caused by failure to continually provide a suitable operating environment with all facilities as prescribed by Integrated Security Systems and/or the equipment manufacturer, including, but not limited to, the failure to provide, or the failure of, adequate and regulated electrical power, air conditioning or humidity control; or such special requirements as contained in Rider "A" or the Proposal hereto.
 - ii. Repair of damage or increase in service time caused by use of the equipment for other than the ordinary use for which the equipment was designed or purpose for which it was intended.
 - iii. Repair of damage, replacement parts (due to other than normal wear) or repetitive service calls caused by the use of unauthorized supplies or equipment.
 - iv. Repair of damage or increase in service time caused by: accident, disaster, which shall include, but not be limited to, fire, flood, water, wind and lightning; transportation, neglect or misuse, alterations, which shall include, but not be limited to, any deviation from Integrated Security Systems' physical, mechanical or electrical machine design; attachments, which are defined as the mechanical, electrical or electronic interconnecting to non-Integrated Security Systems equipment and devices not supplied by Integrated Security Systems.
 - v. Electrical work external to the equipment or accessories furnished by Integrated Security Systems.

11. ADDITIONAL CHARGES:

- a. Unless otherwise specified in the Proposal, service charges for the system are based upon coverage as specified in the "hours of operation." Service performed outside this window, or as a result of the failure of the Customer to adhere to the requirements as specified by either the manufacturer or outside the scope of the Agreement, shall be chargeable at Integrated Security Systems' prevailing rates. Customer shall not tamper with, adjust, alter, move, remove, or otherwise interfere with equipment without Integrated Security Systems' specific permission, nor permit the same by other Contractors.
- b. Any work performed by Integrated Security Systems to correct Customer's breach of the foregoing obligation shall be corrected and paid for by Customer at Integrated Security Systems' prevailing rates. Remedial maintenance due to Acts of God or events beyond the control of Integrated Security Systems shall be corrected by Integrated Security Systems and paid for by Customer in accordance with Integrated Security Systems' prevailing rates.
- c. Integrated Security Systems shall have the right to increase or decrease the periodic service charge provided above at any time or times after the expiration of one year from the date service is operative under this Agreement.

12. LIQUIDATED DAMAGES

- a. Integrated Security Systems' LIMITS OF LIABILITY: It is understood that Integrated Security Systems is not an insurer; that insurance for whatever reason or purpose and in whatever amount shall be obtained by Customer, if any is desired; that the sums payable hereunder to Integrated Security Systems by Customer are based upon the value of services offered and the scope of liability undertaken and such sums are not related to the value of property belonging to Customer or to others located on Customer's premises.
- b. Customer does not seek indemnity by this Agreement from Integrated Security Systems and specifically waives any rights for indemnity for any damages or losses caused by hazards to Customers, Invitees, Guests, or property. Integrated Security Systems MAKES NO WARRANTY, EXPRESS OR IMPLIED, THAT THE SYSTEMS IT INSTALLS OR THE SERVICES IT FURNISHES WILL AVERT OR PREVENT OCCURRENCES, OR THE CONSEQUENCES THEREFROM, WHICH THE SYSTEMS AND SERVICES ARE DESIGNED TO DETECT. Customer agrees that Integrated Security Systems shall not be liable for any of Customer's losses or damages, irrespective of origin, to person or property, whether directly or indirectly caused by performance or non-performance of obligations imposed by this agreement or by negligent acts or omissions of Integrated Security Systems, its agents or employees. The Customer does hereby waive and release any rights of recovery against Integrated Security Systems that it may have hereunder.

12. LIQUIDATED DAMAGES (cont'd).

- c. It is agreed that it is impractical and impossible to fix actual damages which may arise from situations where there may be a failure of services provided, due to the uncertain value of Customer's property or the property of others kept on the protected premises which may be lost, stolen, destroyed, damaged or otherwise affected by occurrences which the system is designed to detect or avert. Due to the inability of Integrated Security Systems to establish a causal connection between systems or service problems and Customer's possible loss, it is further agreed that if Integrated Security Systems should become liable for any losses or damages attributable to a failure of systems or services in any respect, its total liability to Customer shall be limited to \$250.00, which the Customer agrees is reasonable. The payment of this amount shall be Integrated Security Systems' sole and exclusive liability regardless of the amount of loss or damage incurred by the Customer. No suit or action shall be brought against Integrated Security Systems more than one (1) year after the accrual of the cause of action therefore.
- d. Since it is agreed that the Customer retains the sole responsibility of the life and safety of all persons in the protected premises, and for protecting against losses to his own property or the property of others in the protected premises, Customer agrees to indemnify, defend and hold harmless Integrated Security Systems from any and all such claims and lawsuits including the payment of all damages, expenses, costs, and attorney fees incurred by Integrated Security Systems, its employees and agents, from and against all claims, lawsuits and losses, by persons not a party to this Agreement, against Integrated Security Systems for failure of its equipment or services in any respect, alleged to be caused by the improper operation of the system, whether due to malfunctioning or non-functioning of the system, or by the negligence, active or passive, of Integrated Security Systems.

13. RENEWAL:

- a. The Service Agreement portion of these conditions is self-renewing for the term provided herein and at the prices in effect as of the date of renewal unless modified or canceled by either party in writing not less than thirty (30) days prior to the expiration date of this Agreement.

14. TERMINATION/PAYMENT:

- a. Integrated Security Systems has the option to terminate this agreement for cause should any payment due from Customer to Integrated Security Systems remain overdue for a period of more than thirty (30) days. Should Integrated Security Systems elect to exercise such cancellation option, said exercise shall be in writing, sent by certified mail, return receipt requested, and such cancellation shall be effective upon receipt.

15. SUCCESSORS:

- a. The Agreement is not assignable by Customer except upon the written consent of Integrated Security Systems, which consent will not unreasonably be withheld.

16. ENTIRE AGREEMENT:

- a. This Agreement is to govern the providing of services by Integrated Security Systems to Customer as described herein. Nothing in this Agreement is to be construed as creating a lease or a leasehold agreement between the parties. This Agreement is not binding unless approved in writing by an authorized representative of Integrated Security Systems. If approval is not obtained, the only liability of Integrated Security Systems shall be to return to Customer the amount, if any, paid to Integrated Security Systems upon the signing of the Agreement by its Sales Representative.
- b. This writing, together with any individually signed acceptance of Proposals, rider, other attachments pertaining to this Agreement is intended by the parties as the final expression of their agreement with respect to the subject matter contained herein and also as the complete and exclusive statement of the terms and such Agreement, notwithstanding any prior, contemporaneous or subsequent purchase order or other document relating to said subject matter. There is no course of dealing or usage of the trade what would supplement or conflict with its terms. This Agreement may only be amended in writing signed by both parties.

17. JURISDICTION:

- a. This Agreement will be governed by the laws of the State of Florida.

18. EXCLUSIONS:

- a. Permit and Processing fees are excluded from this proposal.
- b. 110 VAC.
- c. Network drops.
- d. System programming beyond initial programming required for system start and testing.



Signature Page

CONTACT INFO: Roland Aragunde City of Miami Beach 1100 Washington Avenue Miami Beach, , 33139- 305-673-7776 Ext. 37 RolandAragunde@miamibeachfl.gov	BILL TO: Natalia Delgado City of Miami Beach 1700 Convention Center Drive 3rd Floor Miami Beach, FL, 33139 305-673-7490 ext. 26 NataliaDelgado@miamibeachfl.gov
------------------------------------------------------------------------------------------------------------------------------------------------------------------------------	------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------

Project: City of Miami Beach

Quote #: 14480-21-4-26035

Total System Investment: \$22,820.08 Tax not included

Remarks

Work will be scheduled upon the receipt of an authorized signature and purchase agreement. An invoice from Integrated Security Systems (ISS) will be submitted for of the project upon award for mobilization and equipment purchase. ISS will perform all work during normal business hours (8am - 5pm) Monday through Friday. Work requested outside of these days and times will be charged at the then current rates for overtime, premium time and Holiday Time.

As a condition of performance, payments are to be made on a progress basis. Invoice payment must be made within thirty (30) days of receipt. Any alteration or deviation from the proposal involving extra cost of material or labor will become an extra charge over the sum stated above. The proposal will become a binding agreement only after the acceptance by Customer and approved by an authorized employee of Integrated Security Systems. as evidence by their signatures below. This agreement sets forth all of the terms and conditions binding upon the parties hereto; and no person has authority to make any claim, representation, promise, or condition on behalf of Integrated Security Systems. which is not expressed herein.

Proposal Accepted:
 Integrated Security Systems, Inc. is authorized to proceed with the work as proposed.

Company: _____

Signature: _____

Name: _____

Title: _____

Date: _____

Proposal Submitted by:

Company: Integrated Security Systems, Inc

Signature: _____

Name: _____

Title: _____

Date: _____

This proposal shall remain valid for 60 days from 04/16/2024



Confidential Proposal

Prepared For:

*City of Miami Beach
and
Roland Aragunde*

City of Miami Beach - 1661 Pennsylvania Garage Video Surveillance System Overwatch Exterior Cameras

Location:

1661 Pennsylvania Avenue

Miami Beach, FL, 33139

Proposal Number: 14480-22-4-26041

The data contained within the pages of this proposal has been submitted in confidence and contains trade secrets and/or privileged or confidential financial information. Such data shall be

Integrated Security Systems
1876 North West 7th Street
Miami, FL, 33125
Phone 305-324-8800
Support 888.670.2226
www.TeamISS.com

FL EF-001199
DCRL 001&002
NC 2290-CSA
SC: BAC13489

Prepared By:
Jose Avendano
Account Executive
Phone: (305)-341-4623
javendano@teamiss.com



Proposal Number: 14480-22-4-26041

04/16/2024

Roland Aragunde
City of Miami Beach
1661 Pennsylvania Avenue
Miami Beach, FL 33139

RE: City of Miami Beach - 1661 Pennsylvania Garage Video Surveillance System Overwatch Exterior Cameras

Dear Roland,

Thank you for the opportunity to participate in the Project for City of Miami Beach - 1661 Pennsylvania Garage Video Surveillance System Overwatch Exterior Cameras.

Integrated Security Systems (ISS) is a leading systems integration company specializing in complex, technology driven security system solutions. We are a dedicated, dynamic and driven company of security professionals focused on delivering cutting edge, engineered systems.

ISS employs a design build approach and provides detailed, engineered device plans and drawings, system risers, details and point-to-point matrices for every project. ISS brings direct experience in providing the highest quality engineering, project management, installation and IT based support services. For our support and maintenance clients we offer a 24/7, 365-day help desk support. We can remote dial in for help desk support and real time instant response times.

Please do not hesitate to contact me should you have any questions or if I may be of assistance in any way. We thank you, once again, for the opportunity and we look forward to working with you and your team
With Kind Regards,

Jose Avendano
Account Executive
javendano@teamiss.com
(305)-341-4623
(305)-394-3920

Scope Of Work

Customer Details:

Site: 1661 Pennsylvania Avenue Miami Beach, FL 33139

Billing: 1700 Convention Center Drive 3rd Floor Miami Beach, FL 33139

Contact: Roland Aragunde (305) 673-7776 Ext. 37 RolandAragunde@miamibeachfl.gov

Overwatch Exterior Cameras

- A. One (1) New camera: Axis P3818-PVE on the West side.
- B. One (1) New camera: Axis P3818-PVE on the North side.

Exclusions:

- 120 volt electrical connections.
- Spare Parts.

Notes:

- Permit process and permit fees not included.
- The cost of the work described in this proposal is based on the scope of work described above. Should there be any additions, deletions, or should there be any pre-existing conditions which may alter this scope of work, ISS's price will be adjusted accordingly and a change-order will be submitted at that time detailing the required or requested changes and ISS will only proceed with your written authorization.
- All work is to be performed during regular business hours (8am-5pm, M-F).
- Painting, cutting, patching or concrete work are not included in this proposal.
- ISS's Standard One-Year Warranty on all parts provided is included in this proposal. However, warranties do not include damages due to owner negligence, vandalism, or acts-of-god. Any damages caused by the above will be billed at ISS's published parts and labor rates and will only proceed with written authorization.



Bill of Material

Customer Details:

Site: 1661 Pennsylvania Avenue Miami Beach, FL 33139

Billing: 1700 Convention Center Drive 3rd Floor Miami Beach, FL 33139

Contact: Roland Aragunde (305) 673-7776 Ext. 37 RolandAragunde@miamibeachfl.gov

West side

QTY	Description	Unit Price	Ext. Price
1	Axis P3818-PVE 13MP Outdoor Dome Camera, 180, 3.2m	\$1,841.27	\$1,841.27
1	Axis TQ3101-E Pendant Kit	\$94.01	\$94.01
1	T91G61 Pendant Wall Mount	\$207.95	\$207.95
1	Axis ACI Conduit Adapter, 1/2"x3/4", 2pack	\$46.53	\$46.53
250	Cable, CAT6, 24Awg, 4-Pairs, Plenum, Shielded	\$1.76	\$440.00
1	Milestone XProtect Corporate Device License (DL)	\$374.60	\$374.60
1	Milestone 3 Year Care Plus for XProtect Corporate D	\$148.76	\$148.76

North Side

QTY	Description	Unit Price	Ext. Price
1	Axis P3818-PVE 13MP Outdoor Dome Camera, 180, 3.2m	\$1,841.27	\$1,841.27
1	Axis TQ3101-E Pendant Kit	\$94.01	\$94.01
1	T91G61 Pendant Wall Mount	\$207.95	\$207.95
1	Axis ACI Conduit Adapter, 1/2"x3/4", 2pack	\$46.53	\$46.53
250	Cable, CAT6, 24Awg, 4-Pairs, Plenum, Shielded	\$1.76	\$440.00
1	Milestone XProtect Corporate Device License (DL)	\$374.60	\$374.60
1	Milestone 3 Year Care Plus for XProtect Corporate D	\$148.76	\$148.76

Financial Summary

Total Equipment:	\$6,306.24
Total Labor (\$115.00 x 68 Hours):	\$7,820.00
Total Bond:	\$30.00
Total Freight:	\$185.88

Purchase Price, Excluding taxes: \$14,342.12

.Note: The above price does not include sales tax

Terms & Conditions of Sale

- SERVICES:
 - Integrated Security Systems shall install, service, and warranty the system(s) as designed by Integrated Security Systems and approved by Customer, in accordance with Integrated Security Systems' Proposal (attached).
- INSTALLATION CHARGES:
 - The Customer agrees to pay Integrated Security Systems, its agents or assigns, the installation charge and, if applicable, the maintenance, and/or lease charge as listed in the Proposal, subject to the terms and conditions as listed in the Proposal and Sales and Service Agreement.

3. INSTALLATION, MAINTENANCE, SERVICE:

- a. Customer hereby authorizes and empowers Integrated Security Systems to perform or cause to be performed the work necessary to fulfill the terms of this Agreement, including but not limited to installation, maintenance, inspection, testing, and repair of the systems on its premises. Such work shall be performed in a workmanlike manner in accordance with Integrated Security Systems' standard practices and shall be completed in accordance with a mutually agreed upon schedule, unless stated otherwise in the Proposal. The obligation of Integrated Security Systems to provide service related to the maintenance of the system pertains solely to the items specified in the Bill of Materials as listed in the Proposal. Integrated Security Systems is not obligated to maintain, repair, service, replace, operate or assure the operation of any device, system, or property belonging to Customer or to any third party to which such specified systems or components are attached, unless specifically agreed upon in the Proposal.
- b. In order to protect Customer from losses resulting from, damage to, or destruction of Integrated Security Systems', Customer shall include such systems in the coverage provided in its liability and fire insurance policies. Integrated Security Systems will provide service availability in accordance with the coverage requirements listed in the Proposal and defined under "coverage type" while the equipment is located on the premises upon which it was installed.
- c. The service to be provided is intended to keep the equipment in, or restore the equipment to, good working order. Unscheduled, on-call remedial maintenance, is also to be provided by Integrated Security Systems under this Agreement as necessary. Service provided by Integrated Security Systems under this Agreement does not assure against, nor does Integrated Security Systems assume any liability for, interruptions in operation of the equipment covered by this Agreement. When covered by our Full Service Agreement, the service also includes preventative maintenance based upon the specific needs of the individual equipment as determined by Integrated Security Systems. Customer agrees for the existence of this contract, and for a period of 5 years following the end of this contract, not to employ, attempt to hire, retain, engage or otherwise consult with any current or former employees of ISS with regard to any of the work that is, will, or has been provided to Customer by ISS.

4. WARRANTY:

- a. The only warranty provided by Integrated Security Systems, is the limited warranty stated in the proposal, which shall not extend beyond the period stated in the proposal. Integrated Security Systems makes no other warranties, expressed or implied, of merchantability or fitness for a particular purpose. No responsibility is assumed for any incidental or consequential damages even if Integrated Security Systems has been advised of the possibility of such damages.
- b. The warranty will be voided if, during the warranty period, the Customer, Purchaser or End User connects to or interconnects with subsequent to the initial installation, devices not supplied or installed by Integrated Security Systems. The warranty will also be voided if warranted equipment is serviced by a non-Integrated Security Systems authorized organization.
- c. The warranty period shall commence when the Customer, Purchaser or End User has beneficial use of the system, or completion of system installation, whichever occurs first. Warranty does not apply to any product or installation which has been misused, abused or altered.

5. ACCESS:

- a. Integrated Security Systems' technicians shall have full and free access upon their arrival to the equipment covered under this Agreement to provide service thereon.

6. OWNERSHIP:

- a. For existing installations, the Customer represents that it is the owner of the equipment to be serviced under this Agreement, or, if not the owner, has authority from the owner to include such equipment under this Agreement.

7. DELAYS - INTERRUPTION OF SERVICE:

- a. Integrated Security Systems shall not be liable for any delays, however caused, or for interruptions of service caused by strikes, riots, floods, acts of God, other force majeure, loss of communication and or other signal transmission lines, or by any event beyond the control of Integrated Security Systems. Integrated Security Systems will not be required to furnish service to Customer while such interruption shall continue.

8. EQUIPMENT COVERED:

- a. Refer to attached Proposal or Equipment List as applicable.

9. OPERATION:

- a. Customer represents and agrees to properly test and set the system on every closing and to properly turn off the system on each opening (if applicable); to test any detection device, or other electronic equipment designated in the Proposal prior to setting the system for closed periods and to notify Integrated Security Systems promptly if such equipment fails to respond to the test; to use the equipment properly and follow proper operating procedures (if customer requires Integrated Security Systems service); if Integrated Security Systems representatives are sent to Customer's premises in response to a service call or alarm signal caused by the Customer improperly following operating instructions or failing to close or properly secure a protected point, to pay an additional service charge at the prevailing rate per occurrence; and that all walls, doors, skylight, windows or other elements of the premises as now constructed or to be constructed are or will be placed and maintained in such condition, at Customer's expense, as to permit proper installation and operation of the system(s).

10. EXCLUSIONS:

- a. Services to be provided by Integrated Security Systems pursuant to this Agreement do not include:
 - i. Repair of damage or increase in service time caused by failure to continually provide a suitable operating environment with all facilities as prescribed by Integrated Security Systems and/or the equipment manufacturer, including, but not limited to, the failure to provide, or the failure of, adequate and regulated electrical power, air conditioning or humidity control; or such special requirements as contained in Rider "A" or the Proposal hereto.
 - ii. Repair of damage or increase in service time caused by use of the equipment for other than the ordinary use for which the equipment was designed or purpose for which it was intended.
 - iii. Repair of damage, replacement parts (due to other than normal wear) or repetitive service calls caused by the use of unauthorized supplies or equipment.
 - iv. Repair of damage or increase in service time caused by: accident, disaster, which shall include, but not be limited to, fire, flood, water, wind and lightning; transportation, neglect or misuse, alterations, which shall include, but not be limited to, any deviation from Integrated Security Systems' physical, mechanical or electrical machine design; attachments, which are defined as the mechanical, electrical or electronic interconnecting to non-Integrated Security Systems equipment and devices not supplied by Integrated Security Systems.
 - v. Electrical work external to the equipment or accessories furnished by Integrated Security Systems.

11. ADDITIONAL CHARGES:

- a. Unless otherwise specified in the Proposal, service charges for the system are based upon coverage as specified in the "hours of operation." Service performed outside this window, or as a result of the failure of the Customer to adhere to the requirements as specified by either the manufacturer or outside the scope of the Agreement, shall be chargeable at Integrated Security Systems' prevailing rates. Customer shall not tamper with, adjust, alter, move, remove, or otherwise interfere with equipment without Integrated Security Systems' specific permission, nor permit the same by other Contractors.
- b. Any work performed by Integrated Security Systems to correct Customer's breach of the foregoing obligation shall be corrected and paid for by Customer at Integrated Security Systems' prevailing rates. Remedial maintenance due to Acts of God or events beyond the control of Integrated Security Systems shall be corrected by Integrated Security Systems and paid for by Customer in accordance with Integrated Security Systems' prevailing rates.
- c. Integrated Security Systems shall have the right to increase or decrease the periodic service charge provided above at any time or times after the expiration of one year from the date service is operative under this Agreement.

12. LIQUIDATED DAMAGES

- a. **Integrated Security Systems' LIMITS OF LIABILITY:** It is understood that Integrated Security Systems is not an insurer; that insurance for whatever reason or purpose and in whatever amount shall be obtained by Customer, if any is desired; that the sums payable hereunder to Integrated Security Systems by Customer are based upon the value of services offered and the scope of liability undertaken and such sums are not related to the value of property belonging to Customer or to others located on Customer's premises.
- b. Customer does not seek indemnity by this Agreement from Integrated Security Systems and specifically waives any rights for indemnity for any damages or losses caused by hazards to Customers, Invitees, Guests, or property. Integrated Security Systems **MAKES NO WARRANTY, EXPRESS OR IMPLIED, THAT THE SYSTEMS IT INSTALLS OR THE SERVICES IT FURNISHES WILL AVERT OR PREVENT OCCURRENCES, OR THE CONSEQUENCES THEREFROM, WHICH THE SYSTEMS AND SERVICES ARE DESIGNED TO DETECT.** Customer agrees that Integrated Security Systems shall not be liable for any of Customer's losses or damages, irrespective of origin, to person or property, whether directly or indirectly caused by performance or non-performance of obligations imposed by this agreement or by negligent acts or omissions of Integrated Security Systems, its agents or employees. The Customer does hereby waive and release any rights of recovery against Integrated Security Systems that it may have hereunder.

12. LIQUIDATED DAMAGES (cont'd).

- c. It is agreed that it is impractical and impossible to fix actual damages which may arise from situations where there may be a failure of services provided, due to the uncertain value of Customer's property or the property of others kept on the protected premises which may be lost, stolen, destroyed, damaged or otherwise affected by occurrences which the system is designed to detect or avert. Due to the inability of Integrated Security Systems to establish a causal connection between systems or service problems and Customer's possible loss, it is further agreed that if Integrated Security Systems should become liable for any losses or damages attributable to a failure of systems or services in any respect, its total liability to Customer shall be limited to \$250.00, which the Customer agrees is reasonable. The payment of this amount shall be Integrated Security Systems' sole and exclusive liability regardless of the amount of loss or damage incurred by the Customer. No suit or action shall be brought against Integrated Security Systems more than one (1) year after the accrual of the cause of action therefore.
- d. Since it is agreed that the Customer retains the sole responsibility of the life and safety of all persons in the protected premises, and for protecting against losses to his own property or the property of others in the protected premises, Customer agrees to indemnify, defend and hold harmless Integrated Security Systems from any and all such claims and lawsuits including the payment of all damages, expenses, costs, and attorney fees incurred by Integrated Security Systems, its employees and agents, from and against all claims, lawsuits and losses, by persons not a party to this Agreement, against Integrated Security Systems for failure of its equipment or services in any respect, alleged to be caused by the improper operation of the system, whether due to malfunctioning or non-functioning of the system, or by the negligence, active or passive, of Integrated Security Systems.

13. RENEWAL:

- a. The Service Agreement portion of these conditions is self-renewing for the term provided herein and at the prices in effect as of the date of renewal unless modified or canceled by either party in writing not less than thirty (30) days prior to the expiration date of this Agreement.

14. TERMINATION/PAYMENT:

- a. Integrated Security Systems has the option to terminate this agreement for cause should any payment due from Customer to Integrated Security Systems remain overdue for a period of more than thirty (30) days. Should Integrated Security Systems elect to exercise such cancellation option, said exercise shall be in writing, sent by certified mail, return receipt requested, and such cancellation shall be effective upon receipt.

15. SUCCESSORS:

- a. The Agreement is not assignable by Customer except upon the written consent of Integrated Security Systems, which consent will not unreasonably be withheld.

16. ENTIRE AGREEMENT:

- a. This Agreement is to govern the providing of services by Integrated Security Systems to Customer as described herein. Nothing in this Agreement is to be construed as creating a lease or a leasehold agreement between the parties. This Agreement is not binding unless approved in writing by an authorized representative of Integrated Security Systems. If approval is not obtained, the only liability of Integrated Security Systems shall be to return to Customer the amount, if any, paid to Integrated Security Systems upon the signing of the Agreement by its Sales Representative.
- b. This writing, together with any individually signed acceptance of Proposals, rider, other attachments pertaining to this Agreement is intended by the parties as the final expression of their agreement with respect to the subject matter contained herein and also as the complete and exclusive statement of the terms and such Agreement, notwithstanding any prior, contemporaneous or subsequent purchase order or other document relating to said subject matter. There is no course of dealing or usage of the trade what would supplement or conflict with its terms. This Agreement may only be amended in writing signed by both parties.

17. JURISDICTION:

- a. This Agreement will be governed by the laws of the State of Florida.

18. EXCLUSIONS:

- a. Permit and Processing fees are excluded from this proposal.
- b. 110 VAC.
- c. Network drops.
- d. System programming beyond initial programming required for system start and testing.



Signature Page

CONTACT INFO: Roland Aragunde City of Miami Beach 1100 Washington Avenue Miami Beach, , 33139- 305-673-7776 Ext. 37 RolandAragunde@miamibeachfl.gov	BILL TO: Natalia Delgado City of Miami Beach 1700 Convention Center Drive 3rd Floor Miami Beach, FL, 33139 305-673-7490 ext. 26 NataliaDelgado@miamibeachfl.gov
------------------------------------------------------------------------------------------------------------------------------------------------------------------------------	------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------

Project: City of Miami Beach

Quote #: 14480-22-4-26041

Total System Investment: \$14,342.12 Tax not included

Remarks

Work will be scheduled upon the receipt of an authorized signature and purchase agreement. An invoice from Integrated Security Systems (ISS) will be submitted for of the project upon award for mobilization and equipment purchase. ISS will perform all work during normal business hours (8am - 5pm) Monday through Friday. Work requested outside of these days and times will be charged at the then current rates for overtime, premium time and Holiday Time.

As a condition of performance, payments are to be made on a progress basis. Invoice payment must be made within thirty (30) days of receipt. Any alteration or deviation from the proposal involving extra cost of material or labor will become an extra charge over the sum stated above. The proposal will become a binding agreement only after the acceptance by Customer and approved by an authorized employee of Integrated Security Systems. as evidence by their signatures below. This agreement sets forth all of the terms and conditions binding upon the parties hereto; and no person has authority to make any claim, representation, promise, or condition on behalf of Integrated Security Systems. which is not expressed herein.

Proposal Accepted:
 Integrated Security Systems, Inc. is authorized to proceed with the work as proposed.

Company: _____

Signature: _____

Name: _____

Title: _____

Date: _____

Proposal Submitted by:

Company: Integrated Security Systems, Inc

Signature: _____

Name: _____

Title: _____

Date: _____

This proposal shall remain valid for 60 days from 04/16/2024



Confidential Proposal

Prepared For:

*City of Miami Beach
and
Roland Aragunde*

**City of Miami Beach - 1900 Bay Road Garage Video
Surveillance System Overwatch Exterior Cameras**

Location:

1900 Bay Road

Miami Beach, FL, 33139

Proposal Number: 14480-23-4-26044

The data contained within the pages of this proposal has been submitted in confidence and contains trade secrets and/or privileged or confidential financial information. Such data shall be used or disclosed only for evaluation purposes, provided that if a contract is awarded to this

Integrated Security Systems
1876 North West 7th Street
Miami, FL, 33125
Phone 305-324-8800
Support 888.670.2226
www.TeamISS.com

FL EF-001199
DCRL 001&002
NC 2290-CSA
SC: BAC13489

Prepared By:
Jose Avendano
Account Executive
Phone: (305)-341-4623
javendano@teamiss.com



Proposal Number: 14480-23-4-26044
04/16/2024

Roland Aragunde
City of Miami Beach
1900 Bay Road
Miami Beach, FL 33139

RE: City of Miami Beach - 1900 Bay Road Garage Video Surveillance System Overwatch Exterior Cameras

Dear Roland,

Thank you for the opportunity to participate in the Project for City of Miami Beach - 1900 Bay Road Garage Video Surveillance System Overwatch Exterior Cameras.

Integrated Security Systems (ISS) is a leading systems integration company specializing in complex, technology driven security system solutions. We are a dedicated, dynamic and driven company of security professionals focused on delivering cutting edge, engineered systems.

ISS employs a design build approach and provides detailed, engineered device plans and drawings, system risers, details and point-to-point matrices for every project. ISS brings direct experience in providing the highest quality engineering, project management, installation and IT based support services. For our support and maintenance clients we offer a 24/7, 365-day help desk support. We can remote dial in for help desk support and real time instant response times.

Please do not hesitate to contact me should you have any questions or if I may be of assistance in any way. We thank you, once again, for the opportunity and we look forward to working with you and your team
With Kind Regards,

Jose Avendano
Account Executive
javendano@teamiss.com
(305)-341-4623
(305)-394-3920

Scope Of Work

Customer Details:

Site: 1900 Bay Road Miami Beach, FL 33139

Billing: 1700 Convention Center Drive 3rd Floor Miami Beach, FL 33139

Contact: Roland Aragunde (305) 673-7776 Ext. 37 RolandAragunde@miamibeachfl.gov

Overwatch exterior cameras.

Two(2) new cameras: Axis P3818-PVE on the exterior.

Exclusions:

- 120 volt electrical connections.
- Spare Parts.

Notes:

- Permit process and permit fees not included.
- The cost of the work described in this proposal is based on the scope of work described above. Should there be any additions, deletions, or should there be any pre-existing conditions which may alter this scope of work, ISS's price will be adjusted accordingly and a change-order will be submitted at that time detailing the required or requested changes and ISS will only proceed with your written authorization.
- All work is to be performed during regular business hours (8am-5pm, M-F).
- Painting, cutting, patching or concrete work are not included in this proposal.
- ISS's Standard One-Year Warranty on all parts provided is included in this proposal. However, warranties do not include damages due to owner negligence, vandalism, or acts-of-god. Any damages caused by the above will be billed at ISS's published parts and labor rates and will only proceed with written authorization.



Bill of Material

Customer Details:

Site: 1900 Bay Road Miami Beach, FL 33139

Billing: 1700 Convention Center Drive 3rd Floor Miami Beach, FL 33139

Contact: Roland Aragunde (305) 673-7776 Ext. 37 RolandAragunde@miamibeachfl.gov

Overwatch Exterior Cameras

QTY	Description	Unit Price	Ext. Price
600	Cable, CAT6, 24Awg, 4-Pairs, Plenum, Shielded	\$1.76	\$1,056.00
2	Milestone XProtect Corporate Device License (DL)	\$325.90	\$651.80
2	Axis P3818-PVE 13MP Outdoor Dome Camera, 180, 3.2m	\$1,841.27	\$3,682.54
2	Axis TQ3101-E Pendant Kit	\$94.01	\$188.02
2	T91G61 Pendant Wall Mount	\$207.95	\$415.90
2	Axis ACI Conduit Adapter, 1/2"x3/4", 2pack	\$46.53	\$93.06
2	Milestone 3 Year Care Plus for XProtect Corporate D	\$148.76	\$297.52

Financial Summary

Total Equipment:	\$6,384.84
Total Labor (\$115.00 x 48 Hours):	\$5,520.00
Total Bond:	\$26.00
Total Freight:	\$187.61

Purchase Price, Excluding taxes: \$12,118.45

.Note: The above price does not include sales tax

Terms & Conditions of Sale

1. SERVICES:

- a. Integrated Security Systems shall install, service, and warranty the system(s) as designed by Integrated Security Systems and approved by Customer, in accordance with Integrated Security Systems' Proposal (attached).

2. INSTALLATION CHARGES:

- a. The Customer agrees to pay Integrated Security Systems, its agents or assigns, the installation charge and, if applicable, the maintenance, and/or lease charge as listed in the Proposal, subject to the terms and conditions as listed in the Proposal and Sales and Service Agreement.

3. **INSTALLATION, MAINTENANCE, SERVICE:**

- a. Customer hereby authorizes and empowers Integrated Security Systems to perform or cause to be performed the work necessary to fulfill the terms of this Agreement, including but not limited to installation, maintenance, inspection, testing, and repair of the systems on its premises. Such work shall be performed in a workmanlike manner in accordance with Integrated Security Systems' standard practices and shall be completed in accordance with a mutually agreed upon schedule, unless stated otherwise in the Proposal. The obligation of Integrated Security Systems to provide service related to the maintenance of the system pertains solely to the items specified in the Bill of Materials as listed in the Proposal. Integrated Security Systems is not obligated to maintain, repair, service, replace, operate or assure the operation of any device, system, or property belonging to Customer or to any third party to which such specified systems or components are attached, unless specifically agreed upon in the Proposal.
- b. In order to protect Customer from losses resulting from, damage to, or destruction of Integrated Security Systems', Customer shall include such systems in the coverage provided in its liability and fire insurance policies. Integrated Security Systems will provide service availability in accordance with the coverage requirements listed in the Proposal and defined under "coverage type" while the equipment is located on the premises upon which it was installed.
- c. The service to be provided is intended to keep the equipment in, or restore the equipment to, good working order. Unscheduled, on-call remedial maintenance, is also to be provided by Integrated Security Systems under this Agreement as necessary. Service provided by Integrated Security Systems under this Agreement does not assure against, nor does Integrated Security Systems assume any liability for, interruptions in operation of the equipment covered by this Agreement. When covered by our Full Service Agreement, the service also includes preventative maintenance based upon the specific needs of the individual equipment as determined by Integrated Security Systems. Customer agrees for the existence of this contract, and for a period of 5 years following the end of this contract, not to employ, attempt to hire, retain, engage or otherwise consult with any current or former employees of ISS with regard to any of the work that is, will, or has been provided to Customer by ISS.

4. **WARRANTY:**

- a. The only warranty provided by Integrated Security Systems, is the limited warranty stated in the proposal, which shall not extend beyond the period stated in the proposal. Integrated Security Systems makes no other warranties, expressed or implied, of merchantability or fitness for a particular purpose. No responsibility is assumed for any incidental or consequential damages even if Integrated Security Systems has been advised of the possibility of such damages.
- b. The warranty will be voided if, during the warranty period, the Customer, Purchaser or End User connects to or interconnects with subsequent to the initial installation, devices not supplied or installed by Integrated Security Systems. The warranty will also be voided if warranted equipment is serviced by a non-Integrated Security Systems authorized organization.
- c. The warranty period shall commence when the Customer, Purchaser or End User has beneficial use of the system, or completion of system installation, whichever occurs first. Warranty does not apply to any product or installation which has been misused, abused or altered.

5. **ACCESS:**

- a. Integrated Security Systems' technicians shall have full and free access upon their arrival to the equipment covered under this Agreement to provide service thereon.

6. **OWNERSHIP:**

- a. For existing installations, the Customer represents that it is the owner of the equipment to be serviced under this Agreement, or, if not the owner, has authority from the owner to include such equipment under this Agreement.

7. **DELAYS - INTERRUPTION OF SERVICE:**

- a. Integrated Security Systems shall not be liable for any delays, however caused, or for interruptions of service caused by strikes, riots, floods, acts of God, other force majeure, loss of communication and or other signal transmission lines, or by any event beyond the control of Integrated Security Systems. Integrated Security Systems will not be required to furnish service to Customer while such interruption shall continue.

8. **EQUIPMENT COVERED:**

- a. Refer to attached Proposal or Equipment List as applicable.

9. OPERATION:

- a. Customer represents and agrees to properly test and set the system on every closing and to properly turn off the system on each opening (if applicable); to test any detection device, or other electronic equipment designated in the Proposal prior to setting the system for closed periods and to notify Integrated Security Systems promptly if such equipment fails to respond to the test; to use the equipment properly and follow proper operating procedures (if customer requires Integrated Security Systems service); if Integrated Security Systems representatives are sent to Customer's premises in response to a service call or alarm signal caused by the Customer improperly following operating instructions or failing to close or properly secure a protected point, to pay an additional service charge at the prevailing rate per occurrence; and that all walls, doors, skylight, windows or other elements of the premises as now constructed or to be constructed are or will be placed and maintained in such condition, at Customer's expense, as to permit proper installation and operation of the system(s).

10. EXCLUSIONS:

- a. Services to be provided by Integrated Security Systems pursuant to this Agreement do not include:
 - i. Repair of damage or increase in service time caused by failure to continually provide a suitable operating environment with all facilities as prescribed by Integrated Security Systems and/or the equipment manufacturer, including, but not limited to, the failure to provide, or the failure of, adequate and regulated electrical power, air conditioning or humidity control; or such special requirements as contained in Rider "A" or the Proposal hereto.
 - ii. Repair of damage or increase in service time caused by use of the equipment for other than the ordinary use for which the equipment was designed or purpose for which it was intended.
 - iii. Repair of damage, replacement parts (due to other than normal wear) or repetitive service calls caused by the use of unauthorized supplies or equipment.
 - iv. Repair of damage or increase in service time caused by: accident, disaster, which shall include, but not be limited to, fire, flood, water, wind and lightning; transportation, neglect or misuse, alterations, which shall include, but not be limited to, any deviation from Integrated Security Systems' physical, mechanical or electrical machine design; attachments, which are defined as the mechanical, electrical or electronic interconnecting to non-Integrated Security Systems equipment and devices not supplied by Integrated Security Systems.
 - v. Electrical work external to the equipment or accessories furnished by Integrated Security Systems.

11. ADDITIONAL CHARGES:

- a. Unless otherwise specified in the Proposal, service charges for the system are based upon coverage as specified in the "hours of operation." Service performed outside this window, or as a result of the failure of the Customer to adhere to the requirements as specified by either the manufacturer or outside the scope of the Agreement, shall be chargeable at Integrated Security Systems' prevailing rates. Customer shall not tamper with, adjust, alter, move, remove, or otherwise interfere with equipment without Integrated Security Systems' specific permission, nor permit the same by other Contractors.
- b. Any work performed by Integrated Security Systems to correct Customer's breach of the foregoing obligation shall be corrected and paid for by Customer at Integrated Security Systems' prevailing rates. Remedial maintenance due to Acts of God or events beyond the control of Integrated Security Systems shall be corrected by Integrated Security Systems and paid for by Customer in accordance with Integrated Security Systems' prevailing rates.
- c. Integrated Security Systems shall have the right to increase or decrease the periodic service charge provided above at any time or times after the expiration of one year from the date service is operative under this Agreement.

12. LIQUIDATED DAMAGES

- a. **Integrated Security Systems' LIMITS OF LIABILITY:** It is understood that Integrated Security Systems is not an insurer; that insurance for whatever reason or purpose and in whatever amount shall be obtained by Customer, if any is desired; that the sums payable hereunder to Integrated Security Systems by Customer are based upon the value of services offered and the scope of liability undertaken and such sums are not related to the value of property belonging to Customer or to others located on Customer's premises.
- b. Customer does not seek indemnity by this Agreement from Integrated Security Systems and specifically waives any rights for indemnity for any damages or losses caused by hazards to Customers, Invitees, Guests, or property. Integrated Security Systems **MAKES NO WARRANTY, EXPRESS OR IMPLIED, THAT THE SYSTEMS IT INSTALLS OR THE SERVICES IT FURNISHES WILL AVERT OR PREVENT OCCURRENCES, OR THE CONSEQUENCES THEREFROM, WHICH THE SYSTEMS AND SERVICES ARE DESIGNED TO DETECT.** Customer agrees that Integrated Security Systems shall not be liable for any of Customer's losses or damages, irrespective of origin, to person or property, whether directly or indirectly caused by performance or non-performance of obligations imposed by this agreement or by negligent acts or omissions of Integrated Security Systems, its agents or employees. The Customer does hereby waive and release any rights of recovery against Integrated Security Systems that it may have hereunder.

12. LIQUIDATED DAMAGES (cont'd).

- c. It is agreed that it is impractical and impossible to fix actual damages which may arise from situations where there may be a failure of services provided, due to the uncertain value of Customer's property or the property of others kept on the protected premises which may be lost, stolen, destroyed, damaged or otherwise affected by occurrences which the system is designed to detect or avert. Due to the inability of Integrated Security Systems to establish a causal connection between systems or service problems and Customer's possible loss, it is further agreed that if Integrated Security Systems should become liable for any losses or damages attributable to a failure of systems or services in any respect, its total liability to Customer shall be limited to \$250.00, which the Customer agrees is reasonable. The payment of this amount shall be Integrated Security Systems' sole and exclusive liability regardless of the amount of loss or damage incurred by the Customer. No suit or action shall be brought against Integrated Security Systems more than one (1) year after the accrual of the cause of action therefore.
- d. Since it is agreed that the Customer retains the sole responsibility of the life and safety of all persons in the protected premises, and for protecting against losses to his own property or the property of others in the protected premises, Customer agrees to indemnify, defend and hold harmless Integrated Security Systems from any and all such claims and lawsuits including the payment of all damages, expenses, costs, and attorney fees incurred by Integrated Security Systems, its employees and agents, from and against all claims, lawsuits and losses, by persons not a party to this Agreement, against Integrated Security Systems for failure of its equipment or services in any respect, alleged to be caused by the improper operation of the system, whether due to malfunctioning or non-functioning of the system, or by the negligence, active or passive, of Integrated Security Systems.

13. RENEWAL:

- a. The Service Agreement portion of these conditions is self-renewing for the term provided herein and at the prices in effect as of the date of renewal unless modified or canceled by either party in writing not less than thirty (30) days prior to the expiration date of this Agreement.

14. TERMINATION/PAYMENT:

- a. Integrated Security Systems has the option to terminate this agreement for cause should any payment due from Customer to Integrated Security Systems remain overdue for a period of more than thirty (30) days. Should Integrated Security Systems elect to exercise such cancellation option, said exercise shall be in writing, sent by certified mail, return receipt requested, and such cancellation shall be effective upon receipt.

15. SUCCESSORS:

- a. The Agreement is not assignable by Customer except upon the written consent of Integrated Security Systems, which consent will not unreasonably be withheld.

16. ENTIRE AGREEMENT:

- a. This Agreement is to govern the providing of services by Integrated Security Systems to Customer as described herein. Nothing in this Agreement is to be construed as creating a lease or a leasehold agreement between the parties. This Agreement is not binding unless approved in writing by an authorized representative of Integrated Security Systems. If approval is not obtained, the only liability of Integrated Security Systems shall be to return to Customer the amount, if any, paid to Integrated Security Systems upon the signing of the Agreement by its Sales Representative.
- b. This writing, together with any individually signed acceptance of Proposals, rider, other attachments pertaining to this Agreement is intended by the parties as the final expression of their agreement with respect to the subject matter contained herein and also as the complete and exclusive statement of the terms and such Agreement, notwithstanding any prior, contemporaneous or subsequent purchase order or other document relating to said subject matter. There is no course of dealing or usage of the trade what would supplement or conflict with its terms. This Agreement may only be amended in writing signed by both parties.

17. JURISDICTION:

- a. This Agreement will be governed by the laws of the State of Florida.

18. EXCLUSIONS:

- a. Permit and Processing fees are excluded from this proposal.
- b. 110 VAC.
- c. Network drops.
- d. System programming beyond initial programming required for system start and testing.

Signature Page

CONTACT INFO: Roland Aragunde City of Miami Beach 1100 Washington Avenue Miami Beach, , 33139- 305-673-7776 Ext. 37 RolandAragunde@miamibeachfl.gov	BILL TO: Natalia Delgado City of Miami Beach 1700 Convention Center Drive 3rd Floor Miami Beach, FL, 33139 305-673-7490 ext. 26 NataliaDelgado@miamibeachfl.gov
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Project: City of Miami Beach

Quote #: 14480-23-4-26044

Total System Investment: \$12,118.45 Tax not included

Remarks

Work will be scheduled upon the receipt of an authorized signature and purchase agreement. An invoice from Integrated Security Systems (ISS) will be submitted for of the project upon award for mobilization and equipment purchase. ISS will perform all work during normal business hours (8am - 5pm) Monday through Friday. Work requested outside of these days and times will be charged at the then current rates for overtime, premium time and Holiday Time.

As a condition of performance, payments are to be made on a progress basis. Invoice payment must be made within thirty (30) days of receipt. Any alteration or deviation from the proposal involving extra cost of material or labor will become an extra charge over the sum stated above. The proposal will become a binding agreement only after the acceptance by Customer and approved by an authorized employee of Integrated Security Systems. as evidence by their signatures below. This agreement sets forth all of the terms and conditions binding upon the parties hereto; and no person has authority to make any claim, representation, promise, or condition on behalf of Integrated Security Systems. which is not expressed herein.

<input type="checkbox"/> Proposal Accepted: Integrated Security Systems, Inc. is authorized to proceed with the work as proposed. Company: _____ Signature: _____ Name: _____ Title: _____ Date: _____	Proposal Submitted by: Company: <u>Integrated Security Systems, Inc</u> Signature: _____ Name: _____ Title: _____ Date: _____
----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------	--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------

This proposal shall remain valid for 60 days from 04/16/2024

RESOLUTION NO. _____

A RESOLUTION OF THE MAYOR AND CITY COMMISSION OF THE CITY OF MIAMI BEACH, FLORIDA, APPROVING CHANGE ORDER NO. 1 TO THE CONTRACT BETWEEN THE CITY OF MIAMI BEACH, FLORIDA, AND INTEGRATED SECURITY SYSTEM, INC., PURSUANT TO ITQ 2019-109-ND PURCHASE, INSTALLATION, AND MAINTENANCE OF AXIS BRAND CLOSED-CIRCUIT TELEVISION CAMERA EQUIPMENT ON AS NEEDED BASIS IN THE AMOUNT OF \$105,174.70 FOR THE INSTALLATION OF ADDITIONAL AXIS BRAND CLOSED-CIRCUIT TELEVISION CAMERA EQUIPMENT IN VARIOUS CITY PARKING GARAGES, AND INCREASING THE TOTAL CONTRACT AMOUNT TO \$2,047,443.44; AND FURTHER, AUTHORIZING THE CITY CLERK AND INTERIM CITY MANAGER TO EXECUTE CHANGE ORDER NO. 1.

WHEREAS, on May 8, 2019, Commission adopted Resolution 2019-30814, authorizing the City Manager to negotiate agreements with Axis Communications, Inc. and its authorized channel partners to establish a pool of vendors for the purchase, installation, and maintenance of Axis brand closed-circuit television camera equipment; and

WHEREAS, on March 21, 2023, the City of Miami Beach executed a contract with Integrated Security System, Inc. via ITQ No. 2021-109-ND Purchase Installation & Maintenance of Axis Brand Closed Circuit Television Camera Equipment in various City's parking garages, in the contract amount of \$1,942,268.74 (Total base bid \$1,765,698.86 and total owner's contingency \$176,569.88); and

WHEREAS, the City of Miami Beach Police Department requested from Integrated Security System, Inc. an update to the original scope of services to include additional Axis brand closed-circuit television camera equipment on several of parking garages, priced at \$105,174.70; and

WHEREAS, the Police Department has reviewed the cost proposal and determined it to be fair and reasonable, and as such, the Administration recommends approving the additional funding in the amount of \$105,174.70, in order to expeditiously complete this work.

NOW, THEREFORE, BE IT DULY RESOLVED BY THE MAYOR AND CITY COMMISSION OF THE CITY OF MIAMI BEACH, FLORIDA that the Mayor and City Commission hereby approve change order no. 1 to the contract between the City of Miami Beach, Florida, and Integrated Security System, Inc., pursuant to ITQ 2019-109-ND Purchase, Installation, and Maintenance of Axis Brand closed-circuit television camera equipment on as needed basis in the amount of \$105,174.70 for the installation of additional Axis Brand closed-circuit television camera equipment in various City parking garages, and increasing the total contract amount to \$2,047,443.44; and further, authorize the City Clerk and Interim City Manager to execute change order no. 1.

PASSED and ADOPTED this ____ day of _____, 2024.

Steven Meiner, Mayor

ATTEST:

Rafael E. Granado, City Clerk

APPROVED AS TO
FORM & LANGUAGE
& FOR EXECUTION



City Attorney *MA*

6/20/24

Date

RESOLUTION NO. _____

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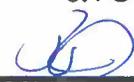
PASSED and ADOPTED this ____ day of _____, 2024.

Steven Meiner, Mayor

ATTEST:

Rafael E. Granado, City Clerk

APPROVED AS TO
FORM & LANGUAGE
& FOR EXECUTION



City Attorney *MA*

6/20/24

Date