C2 A A RESOLUTION OF THE MAYOR AND CITY COMMISSION OF THE CITY OF MIAMI BEACH, FLORIDA, ACCEPTING THE RECOMMENDATION OF THE CITY MANAGER PURSUANT TO REQUEST FOR PROPOSALS NO. 2024-277-KB, FOR SECURITY OFFICER SERVICES; AUTHORIZING THE ADMINISTRATION TO ENTER INTO NEGOTIATIONS AND THE AWARD OF A CONTRACT TO DYNAMIC INTEGRATED SECURITY, INC., THE SECOND-RANKED PROPOSER, AS THE PRIMARY CONTRACTOR AND TO GOOD GUARD FLORIDA, INC., THE THIRD-RANKED PROPOSER, AS THE SECONDARY CONTRACTOR; FURTHER, AUTHORIZING THE CITY MANAGER AND CITY CLERK TO EXECUTE THE AGREEMENTS AFTER THE ADMINISTRATION HAS CONCLUDED NEGOTIATIONS. (POLICE)
Applicable Area:

MIAMI BEACH

COMMISSION MEMORANDUM

TO: **Honorable Mayor and Members of the City Commission**

FROM: Eric Carpenter, City Manager

DATE: May 21, 2025

TITLE: A RESOLUTION OF THE MAYOR AND CITY COMMISSION OF THE CITY OF MIAMI BEACH, FLORIDA, ACCEPTING THE RECOMMENDATION OF THE CITY MANAGER PURSUANT TO REQUEST FOR PROPOSALS NO. 2024-277-KB, FOR SECURITY OFFICER SERVICES; AUTHORIZING THE ADMINISTRATION TO ENTER INTO NEGOTIATIONS AND THE AWARD OF A CONTRACT TO DYNAMIC INTEGRATED SECURITY, INC., THE SECOND-RANKED PROPOSER, AS THE PRIMARY CONTRACTOR AND TO GOOD GUARD FLORIDA, INC., THE THIRD-RANKED PROPOSER, AS THE SECONDARY CONTRACTOR; FURTHER, AUTHORIZING THE CITY MANAGER AND CITY CLERK TO EXECUTE THE AGREEMENTS AFTER THE ADMINISTRATION HAS CONCLUDED NEGOTIATIONS. (POLICE)

RECOMMENDATION

The City Administration ("Administration") recommends that the Mayor and City Commission (City Commission) approve the Resolution authorizing the Administration to enter into negotiations and the award of a contract to Dynamic Integrated Security, Inc., the second-ranked proposer, as the primary contractor and to Good Guard Florida, Inc., the third-ranked proposer, as the secondary contractor; further, authorizing the City Manager and City Clerk to execute the agreements after the Administration has concluded negotiations.

This solicitation is under the cone of silence.

BACKGROUND/HISTORY

The City Of Miami Beach utilizes security officer services citywide in order to 1) create a visible presence of security personnel within the City of Miami Beach to improve the perception of public safety; 2) Provide assistance and information to citizens and visitors; 3) Provide assistance to law enforcement through deterrence, observe and report suspected criminal activity; 4) Address issues associated with the homeless and others whose behavior conflicts with acceptable community norms; and 5) Safeguard the residents, visitors, employees and property of the City of Miami Beach. Security officer services are also used for routine functions, such as access control at City facilities, as well as for special events, including spring break and other planned or unplanned occurrences.

The purpose of this RFP was to solicit competitive bids from qualified security service providers to establish a new contract(s), ensuring the deployment of professional, reliable, and vigilant security officers. The selected provider(s) will be responsible for safeguarding City premises, assets, and personnel through the effective deployment of trained armed and unarmed security personnel. The goal is to implement a comprehensive security strategy that mitigates risks, deters threats, and fosters a secure environment conducive to the City's operations. All services must comply with Section 493 of the Florida Statutes and the requirements outlined in the RFP.

On July 29, 2020, the Mayor and City Commission approved the award of contracts to FPI

Security Services, Inc. and Security Alliance, LLC, as co-primaries under RFP 2020-007-JC for Security Officer Services. These contracts were set to expire on April 1, 2025, having a one-year option to renew remaining. Rather than extending the agreement for the full year, this request seeks approval to award the new RFP and extend the current agreements with FPI Security Services, Inc. and Security Alliance, LLC on a month-to-month basis until the replacement contract(s) are executed and all security officer services are successfully transitioned.

ANALYSIS

On April 3, 2024, the Mayor and City Commission approved the issuance of RFP 2024-277-KB for Security Officer Services. On April 4, 2024, the RFP was issued. A voluntary pre-proposal meeting was held on April 19, 2024. One hundred forty-seven prospective bidders accessed the solicitation. RFP responses were due and received on June 20, 2024. The City received responses from the following 27 firms:

A & Associates Inc., d/b/a A&A Security Services
American Guard Services, Inc.
Andy Frain Services, Inc.
Ardent Protection, LLC
Centurion Security Group, LLC/Feick Partnership
Choice One Protection, LLC
Consumer Investigations, Inc. d/b/a Protection Bureau
DECO International Security Corp.
Delta Five Security, LLC
Dynamic Integrated Security, Inc.
Elite Global Security, LLC
First Class Security Academy & Services LLC
FPI Security Services, Inc.
Good Guard Florida, Inc.
GSGI, LLC
Inter-Con Security Systems, Inc.
Kent Security Services, Inc.
PalAmerican Security, Inc.
Pro-Secur Inc.
PSI Security and Investigations, LLC
Security Alliance, LLC
Servexo Protective Services
SFM Security Services, Inc.
The Kemp Group, LLC
US Security/U.S. Alliance Management Corp.
Universal Security Guard Association, Inc.
Valus Security, Inc.

The proposals submitted by Pro-Secur Inc., Andy Frain Services, Inc., Ardent Protection, LLC, First Class Security Academy & Services LLC, FPI Security Services, Inc., PalAmerican Security, Inc., The Kemp Group, LLC, and Valus Security, Inc. failed to meet the requirements of the RFP, either by failing to comply with the minimum eligibility criteria or by submitting the incorrect cost proposal. As a result, their proposals were deemed non-responsive and were not considered further.

On September 5, 2024, the City Manager appointed the Evaluation Committee (“Committee”) via LTC# 384-2024. The Evaluation Committee convened on November 14 and 15, 2024, to consider the responsive proposals received. The Committee was comprised of Marc Chevalier, Senior Risk Officer, Human Resources Department; Kenneth Jones, Security Operations Manager, Police

Department; Giacomo Natteri, Facilities Zone Manager, Facilities and Fleet Management Department; and Alberto Ventura, Assistant Director, Parking Department.

The Committee was provided with an overview of the procurement and information relative to the City's Cone of Silence Ordinance and the Government Sunshine Law. The Committee was also provided with general information on the scope of services and a copy of each proposal. The Committee was instructed to score and rank each proposal pursuant to the evaluation criteria established in the RFP. The evaluation process resulted in the ranking of proposers, as indicated in Attachment A and below.

1st ranked - Kent Security Services, Inc.
2nd Ranked - Dynamic Integrated Security, Inc.
3rd Ranked - Good Guard Florida, Inc.
4th Ranked - Security Alliance, LLC
5th Ranked - A & Associates Inc., d/b/a AA Security Services, Inc.
5th Ranked - Choice One Protection, LLC
5th Ranked - US Security/U.S. Alliance Management Corp.
5th Ranked - Universal Security Guard Association, Inc.
9th Ranked - SFM Security Services, Inc.
10th Ranked - Inter-Con Security Systems, Inc.
11th Ranked - Centurion Security Group, LLC/Feick Partnership
11th Ranked - PSI Security and Investigations, LLC
13th Ranked - DECO International Security Corp.
14th Ranked - American Guard Services, Inc.
14th Ranked - Servexo Protective Services
16th Ranked - Delta Five Security, LLC
17th Ranked - Elite Global Security, LLC
18th Ranked - Consumer Investigations, Inc. d/b/a Protection Bureau
19th Ranked - GSGI, LLC

The evaluation process, which includes a consideration of experience and qualifications, approach and methodology, and cost, resulted in Kent Security Services, Inc. as the top-ranked bidder. However, Section 2-369 of the City Code requires that, in determining the lowest and best bidder, in addition to price, there shall be considered the following:
(1) The ability, capacity and skill of the bidder to perform the contract.
(2) Whether the bidder can perform the contract within the time specified, without delay or interference.
(3) The character, integrity, reputation, judgment, experience and efficiency of the bidder.
(4) The quality of performance of previous contracts.
(5) The previous and existing compliance by the bidder with laws and ordinances relating to the contract.

After considering all relevant factors permitted under Section 2-369 of the City Code, the Administration does not recommend an award to Kent Security Services (“Kent”) due to the indictment and incarceration of Alon Alexander, Kent’s President; bid signee; and, in Mr. Alexander’s own words, primary account representative for the Kent team. Mr. Alexander will be unavailable for an indeterminate amount of time and has a trial scheduled for January 6, 2026, with charges including conspiracy to commit sex trafficking and sex trafficking by force, fraud, or coercion.

The Evaluation Committee resulted in Dynamic Integrated Security, Inc. (DIS) as the second-ranked proposer. The Committee commended Dynamic Integrated Security, Inc. (DIS) for its comprehensive approach to security monitoring and personnel deployment. DIS offers around-the-clock video surveillance and real-time dispatch coordination, ensuring immediate responsiveness to potential threats. The committee emphasized the value of DIS’s live-streamed

surveillance system, which grants direct access to both real-time and archived footage for investigative purposes. Additionally, the Committee complimented DIS for its low staff turnover and highly trained workforce, consisting of retired law enforcement officers and military veterans. The Committee further noted that DIS's personnel bring extensive field experience and undergo rigorous firearm training that strictly adheres to Florida Department of Law Enforcement standards, reinforcing the company's commitment to professionalism and operational excellence.

DIS was founded in 2013 and offers a wide range of customized security solutions to homeowner associations, schools, businesses, and more. DIS' executive management team has over 75+ years of combined experience in the military, police, and security fields. DI's Safe School Officers are Florida Sheriff Certified under the Marjory Stoneman Douglas High School Public Safety Act (SB 7026 & SB 7030). DIS provides a training program for all security officers that allows them to cater to the site's needs. DIS' patrol fleet is equipped to provide real-time video, audio, and GPS location, monitored by their command-and-control center. DIS' personnel are equipped with the latest technology in body cameras, body armor, and protective gear. Some of their present clients include the Leon County School District, multiple Charter Schools within North Carolina and Florida, as well as Palm Island Master Associations in Weston Florida. All submitted references provided positive feedback.

The Evaluation Committee resulted in Good Guard Florida, Inc. (Good Guard) as the third-ranked proposer. The Committee concluded that Good Guard meets the expectations, experience, and qualifications expected from the contractor and that the approach and methodology were suitable for the needs of the City. The Committee also recognized that Good Guard's onboarding process and web-based dispatching system would be efficient. Key features, such as the ability to add maintenance notes and the software's analytical capabilities, were considered practical. Lastly, the Committee commended Good Guard's additional training offered to leadership, which would contribute to a more accountable and productive team in the field.

Good Guard was originally incorporated in the State of California and has been registered in the State of Florida since 2023. Good Guard offers a wide range of services, including armed and unarmed security personnel, personal protection, fire watch services, and crowd control. The company prides itself on its highly trained and certified security officers, who undergo rigorous background checks and continuous training to ensure they meet the highest standards of professionalism and effectiveness. Good Guard Security operates with a mission to deliver professional, affordable, and high-quality security solutions tailored to the unique requirements of each client. Good Guard has secured contracts with private and public firms such as Wells Fargo, Greyhound, and the City of San Francisco. All submitted references provided positive feedback.

After reviewing the submissions and the Committee's rankings and commentary, the Administration recommends entering into negotiations and awarding a contract to Dynamic Integrated Security, Inc., the second-ranked proposer, as the primary contractor and to Good Guard Florida, Inc., the third-ranked proposer, as the secondary contractor. Both firms demonstrated, through scores from the Evaluation Committee, that their qualifications, past performance, government experience, and approach to the City's required scope of services exceeded those of the other proposers. Additionally, Dynamic Integrated Security, Inc. and Good Guard Florida, Inc. submitted competitive overall pricing, with Dynamic Integrated Security, Inc. offering the lower cost of the two**.**

FISCAL IMPACT STATEMENT

Services pursuant to the award of this RFP shall be subject to successful negotiations and the availability of funds approved through the City's budgeting process. The City's average yearly expenditure over the last three (3) contract years is $3,000,000. Grant funding will not be utilized

for this project.

Based on the proposal submitted by Dynamic Integrated Security, Inc., the second-ranked firm, staff performed a cost analysis to determine whether the fiscal impact was in the City's best interest. The cost analysis compared the costs submitted under the RFP to similar line items in the current contract. The comparison showed that Dynamic Integrated Security, Inc. provided a total cost that was approximately 3% higher compared to the City's current contract. The most recently published Consumer Price Index (CPI) is 16% higher than at the award of the previous contract, and therefore, the proposed cost by Dynamic Integrated Security, Inc. is considered reasonable. However, the Administration will engage in negotiations with the company**.**

Does this Ordinance require a Business Impact Estimate?
(FOR ORDINANCES ONLY)

If applicable, the Business Impact Estimate (BIE) was published on:
See BIE at: https://www.miamibeachfl.gov/city-hall/city-clerk/meeting-notices/

FINANCIAL INFORMATION

410-1510-000349	$	108,000
011-0975-000349	$	31,400
011-1120-000349	$	1,729,000
120-6230-000349	$	237,100
119-6231-000349	$	291,400
110-6232-000349	$	289,000
111-6233-000349	$	209,700
168-1124-000349	$	160,000
160-1121-000349	$	376,000
160-0363-000349	$	2,100
178-6885-000349	$	11,200
425-0410-000349	$	3,000
425-0420-000349	$	3,000
427-0427-000349	$	3,000
480-0463-000349	$	2,067,000
142-6976-000349	$	327,000
463-1990-000349	$	279,000
467-1996-000349	$	128,000
468-1998-000349	$	79,000

CONCLUSION

Based on the foregoing, it is recommended that the Mayor and City Commission approve the Resolution authorizing the Administration to enter into negotiations and the award of a contract to Dynamic Integrated Security, Inc., the second-ranked proposer, as the primary contractor and to Good Guard Florida, Inc., the third-ranked proposer, as the secondary contractor; further, authorizing the City Manager and City Clerk to execute the agreements after the Administration has concluded negotiations.

Applicable Area

Citywide

Is this a "Residents Right to Know" item, pursuant to City Code Section 2-17?

No

Is this item related to a G.O. Bond Project?

No

Was this Agenda Item initially requested by a lobbyist which, as defined in Code Sec. 2-481, includes a principal engaged in lobbying? No

If so, specify the name of lobbyist(s) and principal(s):

Department

Procurement

Sponsor(s)

Co-sponsor(s)

Condensed Title

Award RFP 2024-277-KB, Security Officer Services. PD/PR

Previous Action (For City Clerk Use Only)

Deferred on 3/19/2025 - C2 A

RFP 2024-277-KB Security Officer Services	Marc Chevalier			Ranking	Kenneth Jones			Ranking	Giacomo Natteri			Ranking	Alberto Ventura			Ranking	Low Aggregate Totals	Ranking
	Qualitative	Quantitative	Subtotal		Qualitative	Quantitative	Subtotal		Qualitative	Quantitative	Subtotal		Qualitative	Quantitative	Subtotal			
Kent Security Services, Inc.	65	32	97	2	64	32	96	1	58	32	90	1	65	32	97	3	7	**1**
Dynamic Integrated Security, Inc.	65	34	99	1	62	34	96	1	46	34	80	3	63	34	97	3	8	**2**
Good Guard Florida, Inc.	56	33	89	8	61	33	94	3	47	33	80	3	64	33	97	3	17	**3**
Security Alliance, LLC	65	31	96	3	61	31	92	4	46	31	77	5	62	31	93	8	20	**4**
A & Associates Inc., dba AA Security Services, Inc.	54	35	89	8	56	35	91	6	40	35	75	8	64	35	99	1	23	**5**
Choice One Protection, LLC	62	28	90	7	63	28	91	6	57	28	85	2	65	28	93	8	23	**5**
US Security/U.S. ALLIANCE MANAGEMENT CORP.	59	34	93	4	55	34	89	8	40	34	74	9	64	34	98	2	23	**5**
Universal Security Guard Association, Inc.	53	35	88	10	57	35	92	4	41	35	76	6	62	35	97	3	23	**5**
SFM Security Services, Inc.	63	30	93	4	59	30	89	8	46	30	76	6	63	30	93	8	26	**9**
Inter-Con Security Systems, Inc.	63	29	92	6	59	29	88	10	40	29	69	11	62	29	91	11	38	**10**
Centurion Security Group, LLC/Feick Partnership	62	26	88	10	52	26	78	15	43	26	69	11	65	26	91	11	47	**11**
PSI Security and Investigations, LLC	54	29	83	14	54	29	83	12	39	29	68	14	65	29	94	7	47	**11**
DECO International Security Corp.	59	25	84	13	56	25	81	13	45	25	70	10	63	25	88	14	50	**13**
American Guard Services, Inc.	55	25	80	16	61	25	86	11	43	25	68	14	64	25	89	13	54	**14**
Servexo Protective Services	57	29	86	12	50	29	79	14	40	29	69	11	55	29	84	17	54	**14**
Delta Five Security, LLC	59	22	81	15	54	22	76	16	41	22	63	16	63	22	85	15	62	**16**
Elite Global Security, LLC	56	22	78	17	52	22	74	18	35	22	57	18	63	22	85	15	68	**17**
Consumer Investigations, Inc. DBA Protection Bureau	40	26	66	18	49	26	75	17	35	26	61	17	55	26	81	18	70	**18**
GSGI, LLC	22	34	56	19	20	34	54	19	13	34	47	19	20	34	54	19	76	**19**

Quantitative Points					
Proposer	Cost Proposed	Maximum Points	Total Points Awarded	Veteran's Points	Total Quantitative (Cost + Veteran's)
A & Associates Inc., dba AA Security Services, Inc.	$ 3,530,577.60	35	35	0	35
American Guard Services, Inc.	$ 4,915,774.56	35	25	0	25
Centurion Security Group, LLC/Feick Partnership	$ 4,677,216.00	35	26	0	26
Choice One Protection, LLC	$ 4,310,409.89	35	28	0	28
Consumer Investigations, Inc. DBA Protection Bureau	$ 4,678,235.00	35	26	0	26
DECO International Security Corp.	$ 4,920,329.64	35	25	0	25
Delta Five Security, LLC	$ 5,456,053.27	35	22	0	22
Dynamic Integrated Security, Inc.	$ 3,615,104.35	35	34	0	34
Elite Global Security, LLC	$ 5,442,372.15	35	22	0	22
Good Guard Florida, Inc.	$ 3,754,330.78	35	33	0	33
GSGI, LLC	$ 3,551,256.86	35	34	0	34
Inter-Con Security Systems, Inc.	$ 4,157,917.15	35	29	0	29
Kent Security Services, Inc.	$ 3,841,921.20	35	32	0	32
PSI Security and Investigations, LLC	$ 4,163,771.80	35	29	0	29
Security Alliance, LLC	$ 3,986,446.25	35	31	0	31
Servexo Protective Services	$ 4,153,273.33	35	29	0	29
SFM Security Services, Inc.	$ 4,063,806.88	35	30		30
US Security/U.S. ALLIANCE MANAGEMENT CORP.	$ 3,630,153.30	35	34	0	34
Universal Security Guard Association, Inc.	$ 3,497,589.76	35	35	0	35

RESOLUTION NO. _____

A RESOLUTION OF THE MAYOR AND CITY COMMISSION OF THE CITY OF MIAMI BEACH, FLORIDA, ACCEPTING THE RECOMMENDATION OF THE CITY MANAGER PURSUANT TO REQUEST FOR PROPOSALS NO. 2024-277-KB, FOR SECURITY OFFICER SERVICES; AUTHORIZING THE ADMINISTRATION TO ENTER INTO NEGOTIATIONS AND THE AWARD OF A CONTRACT TO DYNAMIC INTEGRATED SECURITY, INC., THE SECOND-RANKED PROPOSER, AS THE PRIMARY CONTRACTOR AND TO GOOD GUARD FLORIDA, INC., THE THIRD-RANKED PROPOSER, AS THE SECONDARY CONTRACTOR; FURTHER, AUTHORIZING THE CITY MANAGER AND CITY CLERK TO EXECUTE THE AGREEMENTS AFTER THE ADMINISTRATION HAS CONCLUDED NEGOTIATIONS; AND FURTHER AUTHORIZING THE MONTH-TO-MONTH EXTENSION OF THE EXISTING AGREEMENTS WITH FPI SECURITY SERVICES, INC. AND SECURITY ALLIANCE, LLC, UNTIL THE REPLACEMENT AGREEMENT(S) HAVE BEEN EXECUTED AND SECURITY OFFICER SERVICES HAVE BEEN TRANSITIONED TO THE NEW SERVICE PROVIDER(S).

WHEREAS, on April 3, 2024, the Mayor and City Commission approved the issuance of the Request for Proposals (RFP) No. 2024-277-KB for Security Officer Services; and

WHEREAS, Request for Proposals No. 2024-277-KB (the "RFP") was released on February 23, 2024; and

WHEREAS, a voluntary pre-proposal meeting was held on April 19, 2024; and

WHEREAS, on June 20, 2024, the City received twenty-seven (27) proposals from A & Associates Inc., d/b/a A&A Security Services, American Guard Services, Inc., Centurion Security Group, LLC/Feick Partnership, Choice One Protection, LLC, Consumer Investigations, Inc. d/b/a Protection Bureau, DECO International Security Corp., Delta Five Security, LLC, Dynamic Integrated Security, Inc., Elite Global Security, LLC, Pro-Secur Inc., Good Guard Florida, Inc., GSGI, LLC, Inter-Con Security Systems, Inc., Kent Security Services, Inc., PSI, Security and Investigations, LLC, Security Alliance, LLC., Servexo Protective Services, SFM Security Services, Inc., US Security/U.S. Alliance Management Corp., Universal Security Guard Association, Inc., Andy Frain Services, Inc., Ardent Protection, LLC, First Class Security Academy & Services LLC, FPI Security Services, Inc., PalAmerican Security, Inc., The Kemp Group, LLC, and Valus Security, Inc.; and

WHEREAS, the proposals submitted by Pro-Secur Inc., Andy Frain Services, Inc., Ardent Protection, LLC, First Class Security Academy & Services LLC, FPI Security Services, Inc., PalAmerican Security, Inc., The Kemp Group, LLC, and Valus Security, Inc. were deemed non-responsive for failure to meet the requirements of the RFP, and were not evaluated further; and

WHEREAS, on September 5, 2024, the City Manager, via Letter to Commission No. 384-2024, appointed an Evaluation Committee consisting of the following individuals: Marc Chevalier, Senior Risk Officer, Human Resources Department; Kenneth Jones, Security Operations Manager, Police Department; Giacomo Natteri, Facilities Zone Manager, Facilities and Fleet Management Department; and Alberto Ventura, Assistant Director, Parking Department; and

WHEREAS, the Evaluation Committee convened on November 14 and 15, 2024, to review and score the proposals; and

WHEREAS, the Evaluation Committee received an overview of the project, information relative to the City's Cone of Silence Ordinance and the Government Sunshine Law, general information on the scope of services, and a copy of each proposal; and

WHEREAS, the Evaluation Committee was instructed to score and rank each proposal pursuant to the evaluation criteria established in the RFP; and

WHEREAS, the Evaluation Committee process resulted in the ranking of proposers as follows: Kent Security Services, Inc., as the top-ranked proposer; Dynamic Integrated Security, Inc., as the second-ranked proposer; Good Guard Florida, Inc., as the fourth-ranked proposer; Security Alliance, LLC., A & Associates Inc., d/b/a A&A Security Services, Choice One Protection, LLC, US Security/U.S. Alliance Management Corp., and Universal Security Guard Association, Inc., as the tied fifth-ranked proposers; SFM Security Services, Inc., as the nineth-ranked proposer, Inter-Con Security Systems, Inc., as the tenth-ranked proposer, Centurion Security Group, and PSI, Security and Investigations, LLC, as the tied eleventh-ranked proposers, DECO International Security Corp., as the thirteenth-ranked proposer, American Guard Services, Inc., and Servexo Protective Services, as the tied fourteenth-ranked proposers, Delta Five Security, LLC, as the sixteenth-ranked proposer, Elite Global Security, LLC, as the seventeenth-ranked proposer, Consumer Investigations, Inc. d/b/a Protection Bureau, as the eighteenth-ranked proposer, and GSGI, LLC, as the nineteenth-ranked proposer; and

WHEREAS, section 2-369 of the City Code requires that, in determining the lowest and best bidder, in addition to price, there shall be considered the following:

(1) The ability, capacity and skill of the bidder to perform the contract.
(2) Whether the bidder can perform the contract within the time specified, without delay or interference.
(3) The character, integrity, reputation, judgment, experience and efficiency of the bidder.
(4) The quality of performance of previous contracts.
(5) The previous and existing compliance by the bidder with laws and ordinances relating to the contract; and

WHEREAS, after considering all relevant factors permitted under Section 2-369 of the City Code, the Administration does not recommend an award to Kent Security Services ("Kent") due to the indictment and incarceration of Alon Alexander, Kent's President; bid signee; and, in Mr. Alexander's own words, primary account representative for the Kent team; and

WHEREAS, after reviewing all of the submissions, the Evaluation Committee's rankings and analysis, and the Administration's recommendation, the City Manager concurs with the Evaluation Committee and the Administration and recommends that the Mayor and City Commission authorize the Administration to enter into negotiations and the award of a contract to Dynamic Integrated Security, Inc., the second-ranked proposer, as the primary contractor and to Good Guard Florida, Inc., the third-ranked proposer, as the secondary contractor; further, authorizing the City Manager and City Clerk to execute the agreements after the Administration has concluded negotiations; and further authorizing the month-to-month extension of the existing agreements with FPI Security Services, Inc. and Security Alliance, LLC, until the replacement agreement(s) have been executed and security officer services have been transitioned to the new service provider(s).

NOW, THEREFORE, BE IT DULY RESOLVED BY THE MAYOR AND CITY COMMISSION OF THE CITY OF MIAMI BEACH, FLORIDA, that the Mayor and City Commission hereby accept the recommendation of the City Manager, pursuant to Request for Proposals (RFP) No. 2024-277-KB for Security Officer Services; authorize the Administration to enter into negotiations and the award of a contract to Dynamic Integrated Security, Inc., the second-ranked proposer, as the primary contractor and to Good Guard Florida, Inc., the third-ranked proposer, as the secondary contractor; further, authorize the City Manager and City Clerk to execute the agreements after the Administration has concluded negotiations; and further authorize the month-to-month extension of the existing agreements with FPI Security Services, Inc. and Security Alliance, LLC, until the replacement agreement(s) have been executed and security officer services have been transitioned to the new service provider(s).

PASSED AND ADOPTED this _____ day of _____2025.

_____
Steven Meiner, Mayor

ATTEST:

_____
Rafael E. Granado, City Clerk

APPROVED AS TO
FORM & LANGUAGE
& FOR EXECUTION

_____ 3/10/2025
City Attorney DK Date

MIAMIBEACH
City of Miami Beach, 1700 Convention Center Drive, Miami Beach, Florida 33139, www.miamibeachfl.gov
Office of the City Manager
Tel: 305-673-7010, Fax: 305-673-7782

TRANSMITTED VIA E-MAIL: Michael.Llorente@lsnlaw.com

May 9, 2025

Michael Llorente
LSN Law, P.A.
3800 NW 1st Avenue
Suite 200 | Miami, FL 33137

RE: Protest Filed Pursuant to Award Recommendation on RFP 2024-277-KB, Security Officer Services (the "RFP").

Dear Mr. Llorente:

The City has reviewed the protest filed by Security Alliance, LLC ("Security Alliance") on March 14, 2025, in response to the City Manager's award recommendation under the RFP.

In its protest, Security Alliance alleges that Good Guard Florida, Inc. ("GGF") (1) does not have an active license to perform private security services in Florida, (2) does not have a local office or management team, (3) lacks the resources and ability to provide enhanced security services during high-impact events like Spring Break. According to Security Alliance, these factors amount to misrepresentation and deliberate attempts to mislead the City and its evaluation committee. Based on these factors, Security Alliance respectfully requests that the City deem GGF nonresponsive. In addition to its challenges to the award to GGF, the third-ranked bidder, Security Alliance, also challenges the second-ranked bidder, Dynamic Integrated Security, Inc. ("DIS"), and its capacity to meet the City's security needs. After reviewing the particulars of Security Alliance's protest, the City hereby rejects Security Alliance's protest and, in support thereof, finds as follows.

With regard to the Minimum Eligibility Requirements, Appendix A, Minimum Requirements and Specifications of the RFP states that *at the time of proposal submission* [emphasis added], Bidder shall be licensed in accordance with Chapter 493, Florida Statutes to perform Private Security Services. The proposal submitted by GGF on June 20, 2024, confirmed via the Department of Agriculture's website that GGF held an active license to perform private security services in Florida. On July 10, 2024, when the City completed its responsiveness review, it again confirmed that GGF was licensed in accordance with Chapter 493, Florida Statutes, to perform Private Security Services. As of May 2, 2025, the administrative action pending against GGF and referenced by Security Alliance in its protest letter has been lifted. Thus, GGF is authorized to perform security guard services in the state of Florida.

With regard to GGF's lack of local officers or management team, the RFP did not specify that bidders are required to have a specific kind of local presence or physical location. The City contacted GGF and confirmed that a GGF representative was available at the Florida address identified in the GGF proposal to receive legal notices as required by Florida law. In addition, virtual meetings via platforms like Teams and Zoom are now the norm, reducing the need for a constant physical presence. And if an in-person meeting were necessary, today's ease of travel—especially with frequent flights to major hubs like Miami—makes it simple for an executive to attend without significant disruption.

Next, Security Alliance alleges that both GGF, the third-ranked bidder, and Dynamic Integrated Security Inc., the second-ranked bidder, lack the resources, experience, and ability to provide

enhanced security services during high-impact events. The City will not reject a successful bid simply because another bidder disagrees with the content and quality of the successful bid. As noted in the RFP's Section 0100 – Instruction to Bidders subsection No. 9 titled "BIDDER'S RESPONSIBILITY," it is the responsibility of each Bidder to make "...any and all investigations, evaluations, and examinations, as it deems necessary, to ascertain all conditions and requirements affecting the full performance of the contract." Further, "Ignorance of such conditions and requirements, and/or failure to make such evaluations, investigations, and examinations, will not relieve the Bidder from any obligation to comply with every detail and with all provisions and requirements of the contract, and will not be accepted as a basis for any subsequent claim whatsoever for any monetary consideration on the part of the Bidder." The references submitted by GGF for security officer services, its submitted proposal pursuant to RFP 2024-277-KB, and its evaluation committee totals and quantitative scores under the RFP evaluation criteria all suggest that GGF is suitably equipped to perform the scope of services identified in the RFP. Lastly, while the evaluation committee's findings are not determinative, had the evaluation committee agreed with Security Alliance in finding GGF's proposal insufficient, such agreement would be evident in the evaluation committee's scoring of GGF. Instead, three of the four evaluation committee members scored GGF third out of nineteen proposers.

As to the claims of misrepresentations in the GGF proposal, the City conducted due diligence to evaluate the validity of Security Alliance's claims. The City's due diligence included a thorough review of references, which confirmed that GGF has consistently delivered exemplary security officer services. Based on the City's due diligence, the City is satisfied with its own findings and the information provided by GGF and rejects the claims of misrepresentations in the GGF bid. Thus, the City does not find its award to GGF to be arbitrary and capricious without greater evidence of proposal misrepresentations than the allegations provided by Security Alliance. Academy Express, LLC v. Broward County, 53 So. 3d 1188,1190 (Fla. Dist. Ct. App. 2011).

Therefore, after reviewing the particulars upon which Security Alliance's protest has been filed, the Administration denies said protest. Florida courts have repeatedly made clear that, in reviewing challenges to a public agency's procurement decisions, a "public body has wide discretion" in the bidding process and "its decision, when based on an honest exercise" of that discretion, should not be overturned "even if it may appear erroneous and even if reasonable persons may disagree." *Department of Transportation v. Groves–Watkins Constructors*, 530 So.2d 912, 913 (Fla.1988)(quoting *Liberty County v. Baxter's Asphalt & Concrete, Inc.*, 421 So.2d 505 (Fla.1982)) (emphasis in original). "[The] sole responsibility is to ascertain whether the agency acted fraudulently, arbitrarily, illegally, or dishonestly." Id., 530 So. 2d at 914.

You may appeal my decision by filing an original action in the Circuit Court of the Eleventh Judicial Circuit in and for Miami-Dade County, Florida, in accordance with the applicable court rules. Any action not brought in good faith shall be subject to sanctions, including damages suffered by the City and the attorney's fees incurred by the City in defense of such wrongful action.

Respectfully Submitted,

Eric Carpenter

Eric Capenter
City Manager

Cc: Mayor Steven Meiner
Members of the City Commission
Ricardo Dopico, City Attorney
Kristy Bada, Chief Procurement Officer

LSN LAW P.A.

March 14, 2025

Mr. Eric Carpenter
City Manager
City of Miami Beach
1700 Convention Center Drive, 4th Floor

Re: Bid Protest of RFP 2024-277-KB, Security Officer Services ("RFP")

Dear City Manager Carpenter:

This firm represents Security Alliance LLC ("Security Alliance"), the incumbent provider of security guard services for the City of Miami Beach. In accordance with Section 2-371 of the City Code, Security Alliance LLC ("Security Alliance") files this timely protest of the City Manager's Notice of Intent to recommend award this contract to Good Guard Florida, Inc. ("GGF") for the reasons set forth below.

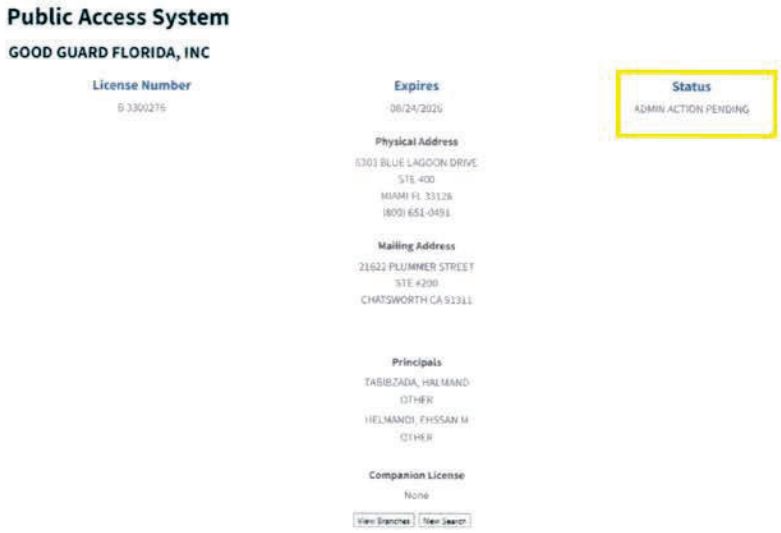
1. **GGF Does Not Have an Active License to Perform Private Security Services in Florida.**

The RFP includes a minimum requirement that all proposers must be licensed to perform private security services in the State of Florida.

> **A1. Minimum Eligibility Requirements.** The Minimum Eligibility Requirements for this solicitation are listed below. Bidder shall submit the required submittal(s) documenting compliance with each minimum requirement. Bidders that fail to comply with minimum requirements shall be deemed non-responsive and shall not have their bid considered.
>
> a. At the time of proposal submission, Bidder shall be licensed in accordance with Chapter 493, Florida Statutes to perform Private Security Services. **SUBMITTAL REQUIREMENT: None required. The information will be independently verified by the City during its due diligence process.**

GGF is **not** licensed to perform private security services in the State of Florida. According to the website of the Department of Agriculture and Consumer Affairs, the status of GGF's license is listed as "ADMIN ACTION PENDING."[1] Below is a screenshot of the Department of Agriculture's website.

[1] The Department of Agriculture and Consumer Affairs License Search database is available at the following link: https://licensing.fdacs.gov/access/agency.aspx.



Public Access System

GOOD GUARD FLORIDA, INC

License Number
G 3300276

Expires
08/24/2026

Status
ADMIN ACTION PENDING

Physical Address
6303 BLUE LAGOON DRIVE
STE 400
MIAMI FL 33126
(800) 651-0491

Mailing Address
21622 PLUMMER STREET
STE 4200
CHATSWORTH CA 91311

Principals
TABIBZADA, HALMAND
OTHER
HELMANDI, EHSSAN M
OTHER

Companion License
None

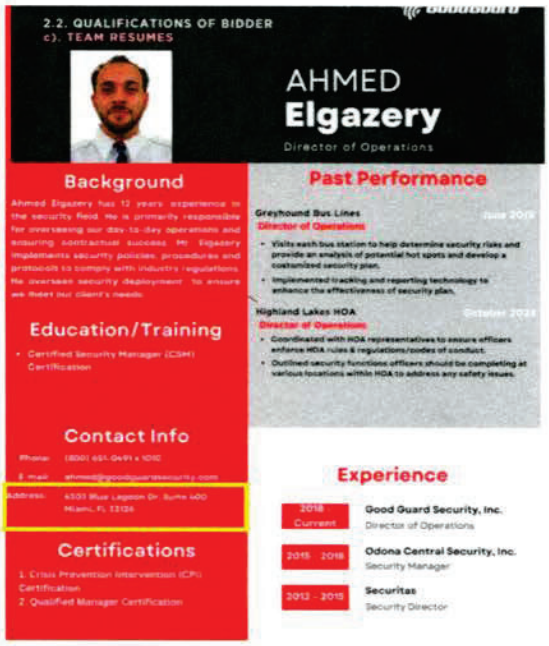
View Branches | New Search

The undersigned counsel contacted the Department of Agriculture at approximately 2:00 PM on Friday, March 14, 2025, and spoke with a Department of Agriculture representative who informed the undersigned counsel that **GGF does <u>not</u> have an active license** at this time and, as a result, is prohibited from providing private security services in the State. We urge you to contact the Department of Agriculture at 850-245-5665 to confirm the status of GGF's license. Because GGF failed to maintain an active license from the proposal submission date through the contract award, GGF failed to comply with the minimum requirements and must be disqualified. The City cannot award a security services contract to a company that is prohibited from providing security services in the State of Florida. *See Glatstein v. City of Miami*, 399 So.2d 1005 (Fla. 3d DCA), rev. denied, 407 So.2d 1102 (Fla. 1981); *see also Robinson Electrical Co. v. Dade Cty.*, 417 So.2d 1032, 1034 (Fla. 3d DCA 1982) ("A variance is material if it gives the bidder a substantial advantage over other bidders and thereby restricts or interferes with competition.").

2. GGF Does Not Have a Local Office or Local Management Team.

GGF's proposal is replete with references to the company's "local office" and "local management team." For example, in its cover letter, GGF expresses gratitude "***on behalf of our local Miami office***" for the opportunity to participate in the RFP. The company also notes that: "***Our dedicated, local management team*** will offer Miami Beach a partnership with specialized security solutions to fit these needs." GGF identifies its local address as **<u>6303 Blue Lagoon Drive, Suite 400, Miami, FL 33126</u>**, and claims that all the company's key personnel are working out of this local address. Below are several screenshots of the resumes for GGF's purported key personnel for this project.[2]

[2] The RFP required proposers to submit resumes for all key personnel assigned to this project. <u>See</u> Tab 2, Section 2.2 of Electronic Proposal Format, p. 9 of RFP.



The problem is that GGF does not have a local office at Blue Lagoon. First, the Department of Agriculture website indicates GGF's application for a Security Agency Branch Office at 6303 Blue Lagoon Drive was "DENIED." Below is a screenshot from the Department of Agriculture's website.

Public Access System

GOOD GUARD FLORIDA, INC

License Number
BB 5400064

Expires

Status
APPLICATION DENIED

Physical Address
6303 BLUE LAGOON DR
STE 400
MIAMI FL 33126
(805) 559-0379

Mailing Address
6303 BLUE LAGOON DR
STE 400
MIAMI FL 33126

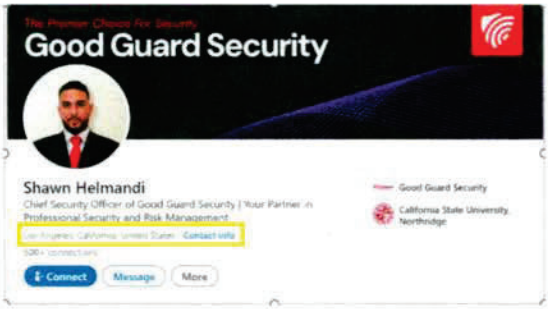
Principals
None

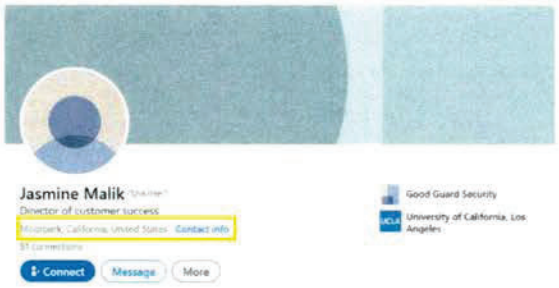
Companion License
None

New Search

Second, Miami-Dade County records indicate GGF has never obtained a Business Tax Receipt (BTR) for a local office anywhere in Miami-Dade County.[3] Third, Security Alliance visited 6303 Blue Lagoon Drive on Thursday, March 13, 2025, and confirmed this location is occupied by a different company with no apparent relation to GGF or security services.

Moreover, basic Google searches indicate that **all** GGF's key personnel are based in California, not Miami-Dade County. Below are screenshots of the Linkedin profiles for several key personnel, indicating they are based in California, not Miami-Dade County.





GGF's repeated references to its "local office" and "local management team" belie a simple, inescapable fact: **GGF appears to have no local office and no local contracts.** The company's corporate headquarters, key personnel, and most meaningful security experience are all based 3,000 miles away – in the State of California. GGF's repeated misrepresentations can only be read as a deliberate attempt to deceive the evaluation committee regarding the company's local experience and capabilities. GGF's repeated misrepresentations are material and likely impacted the scores of evaluation committee members, who were misled into believing GFF has a strong local presence – a critical factor for the effective management of this complex and important security contract.

---

[3] Miami-Dade County's Business Tax Receipt (BTR) database is available at the following link: https://county-taxes.net/fl-miamidade/business-tax

Awarding this contract to GFF ***despite its multiple misrepresentations*** would be arbitrary and capricious. *See Academy Express, LLC v. Broward Cty.*, 53 So. 3d 1188 (Fla. 4th DCA 2011) ("A contract award based on known misrepresentations by a vendor could constitute arbitrary and capricious action"); *see also Statewide Process Serv. of Fla., Inc. v. Dep't of Transp.*, No. 95-5035BID, 1995 WL 1053244 (Fla.Div.Admin.Hrgs. Dec. 18, 1995) (finding that the procuring agency acted arbitrarily and capriciously in recommending the award of a contract to a vendor that had made material misrepresentations regarding its experience, and where these misrepresentations had been identified by the protesting party following the award recommendation).

3. **GGF Lacks the Resources and Ability to Provide Enhanced Security Services During High Impact Events Like Spring Break.**

As mentioned above, **GGF is not responsive** because the company failed to meet the minimum qualifications and made repeated misrepresentations regarding its local presence and capabilities. In addition, **GGF is not responsible** because the company lacks the local experience, management team, and resources to perform the contract. *See Engineering Contractors Ass'n of South Florida, Inc. v. Broward Cty.*, 789 So.2d 445 (Fla, 4th DCA 2001) (noting that a responsibility determination is based on an evaluation of "the honesty and integrity of the bidder necessary to a faithful performance of the contract – upon his skill and business judgment, his experience and his facilities for carrying out the contract, his previous conduct under other contracts, and the quality of his previous work.")

This critical security contract is extremely complex. Not only does it require the protection of multiple assets and use of roving security guards on bicycles and golf carts, but this contract requires vendors to provide enhanced security services during high impact events. Under Section A3 of the RFP, the City provides that the City may request additional security services for special or emergency events and further provides that: **"For special or emergency events, the Contractor shall have a qualified officer present and ready for duty within three (3) hours of request."**

Over the year, for example, the City has requested – and Security Alliance, as the City's incumbent vendor, had provided – approximately thirty-five (35) additional officers for spring break, twenty-five (25) additional officers for Memorial Day Weekend, and fifteen (15) additional officers for New Year's Eve. Security Alliance has been able to accommodate all the City's requests because Security Alliance has over one thousand (1,000) security officers worldwide, including over five hundred (500) security officers in South Florida servicing clients like Miami-Dade County, the City of Miami Beach, City of Hialeah, and dozens of private businesses.

A company like GGF, with no local presence and no local officers, will likely be unable to provide enhanced security staff for high impact events.

Indeed, the same can be said for the other recommended proposer, **Dynamic Integrated Security, Inc.** ("DIS"). According to DSI's proposal, the company employs a total of one hundred and twenty-seven (127) security guards worldwide, with little, if any, demonstrated experience in Miami-Dade County. Virtually all the company's experience appears to be at schools and churches outside of Miami-Dade County. It is unclear how DSI or GGF will be

able to accommodate the City's request for dozens of additional officers during high impact events, creating a potential safety concern for the City.

4. Conclusion

The City Manager is recommending award of this contract to DIS, the second-ranked proposer, and GGF, the third-ranked proposer.[4] As set forth above, we believe GGF is ineligible for award because: (i) GGF is not currently licensed to provide private security services in the State of Florida; and (ii) GGF made multiple material misrepresentations in its proposal. In addition, we believe an award to DIS and GGF is not responsible because neither company has sufficient local presence to provide enhanced security services as required under Section A3 of the RFP.

We respectfully submit that the City should award this contract to Security Alliance, the incumbent provider.

[4] The City Manager disqualified the first-ranked proposer, Kent Security Services, Inc. due to the indictment and incarceration of the company's president.

Bada, Kristy

From: Dopico, Ricardo
Sent: Friday, March 14, 2025 5:56 PM
To: Bada, Kristy; Hooper, Daren
Cc: Carpenter, Eric; Granado, Rafael
Subject: FW: Bid Protest of RFP 2024-277-KB, Security Officer Services ("RFP")

Email 1 of 2

MIAMIBEACH

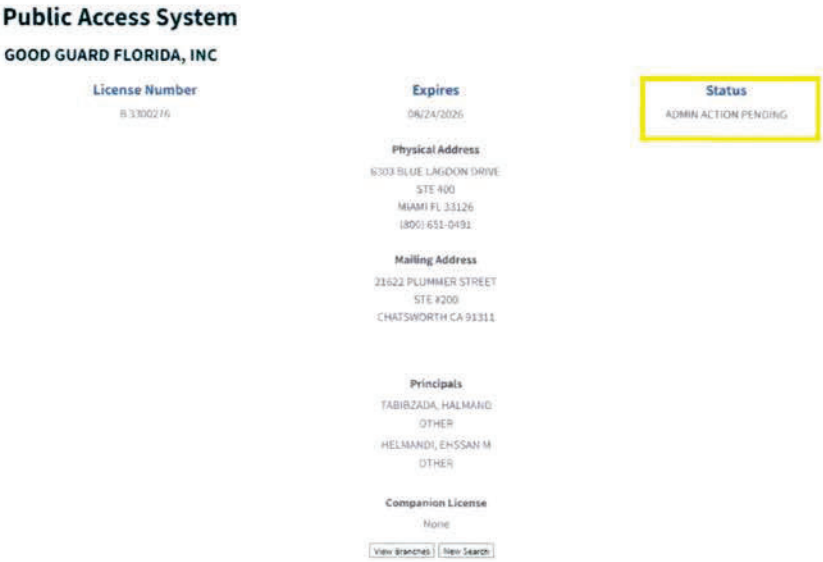
Ricardo J. Dopico, City Attorney
OFFICE OF THE CITY ATTORNEY
1700 Convention Center Drive, Miami Beach, FL 33139
Tel: 305.673.7470 | www.miamibeachfl.gov
We are committed to providing excellent public service and safety to all who live, work and play in our vibrant, tropical, historic community.

From: Michael Llorente <michael.llorente@lsnlaw.com>
Sent: Friday, March 14, 2025 5:00 PM
To: Carpenter, Eric <EricCarpenter@miamibeachfl.gov>
Cc: Dopico, Ricardo <RicardoDopico@miamibeachfl.gov>; Granado, Rafael <RafaelGranado@miamibeachfl.gov>
Subject: Bid Protest of RFP 2024-277-KB, Security Officer Services ("RFP")

Dear Mr. Manager,

On behalf of Security Alliance, LLC, the 4th ranked proposer in the above-referenced RFP, please accept this email as a formal bid protest of the recommended award to Dynamic Integrated Security, Inc. ("DIS") and Good Guard Florida, Inc. ("GGF").

As a preliminary matter, GGF is not authorized to provide security services in the State of Florida. According to the Department of Agriculture and Consumer Services website, GGF's license status is listed as "ADMIN ACTION PENDING." Earlier today, we contacted the Department of Agriculture and confirmed that GGF does not have an active licence to provide security services in the State of Florida. Below is a screenshot from the Department of Agriculture website.



Public Access System

GOOD GUARD FLORIDA, INC

License Number	Expires	Status
B 3300276	06/24/2026	ADMIN ACTION PENDING

Physical Address
6303 BLUE LAGOON DRIVE
STE 400
MIAMI FL 33126
(805) 651-0491

Mailing Address
21622 PLUMMER STREET
STE #200
CHATSWORTH CA 91311

Principals
TABIBZADA, HALMAND
OTHER
HELMANDI, EHSSAN M
OTHER

Companion License
None

View Branches | New Search

We urge you to contact the Department of Agriculture at 850-245-5665 to confirm GGF's license status. Obviously, because GGF was unable to maintain its license active from the proposal submission deadline through contract award, GGF fails to meet the Minimum Qualification Requirements set forth in Appendix A of the RFP and is unresponsive.

In addition, GGF falsely represented throughout its proposal that GGF maintains a local office at 6303 Blue Lagoon Drive. This is not accurate. Again, a review of the Department of Agriculture website indicates that GGF's application for a security services branch office at this location was DENIED.

Public Access System

GOOD GUARD FLORIDA, INC

License Number	Expires	Status
BB3400004		APPLICATION DENIED

Physical Address
6303 BLUE LAGOON DR
STE 400
MIAMI FL 33126
(805) 559-0379

Mailing Address
6303 BLUE LAGOON DR
STE 400
MIAMI FL 33126

Principals
None

Companion License
None

New Search

It appears GGF has no state license, no local office, and no local contracts.

This also means that GGF will be unable to provide enhanced security services during high impact events, as required under Section A3 of the RFP. In fact, DIS has the same issue, given its lack of local contracts. These companies will not be able to provide enhanced services to the City.

We urge you to award this contract to the incumbent provider, Security Alliances.

LSN LAW P.A.

Michael Llorente
Partner | LSN Law, P.A.
Main: 305.724.2810
Direct: 305.338.8446
Email: Michael.Llorente@lsnlaw.com
www.lsnlaw.com

Bada, Kristy

From: Dopico, Ricardo
Sent: Friday, March 14, 2025 5:57 PM
To: Bada, Kristy; Hooper, Daren
Cc: Carpenter, Eric; Granado, Rafael
Subject: FW: Bid Protest of RFP 2024-277-KB, Security Officer Services ("RFP")
Attachments: Security Alliance Miami Beach Bid Protest.pdf

Email 2 of 2

MIAMIBEACH

Ricardo J. Dopico, City Attorney
OFFICE OF THE CITY ATTORNEY
1700 Convention Center Drive, Miami Beach, FL 33139
Tel: 305.673.7470 | www.miamibeachfl.gov
We are committed to providing excellent public service and safety to all who live, work and play in our vibrant, tropical, historic community.

From: Michael Llorente <michael.llorente@lsnlaw.com>
Sent: Friday, March 14, 2025 5:19 PM
To: Carpenter, Eric <EricCarpenter@miamibeachfl.gov>
Cc: Dopico, Ricardo <RicardoDopico@miamibeachfl.gov>; Granado, Rafael <RafaelGranado@miamibeachfl.gov>
Subject: Re: Bid Protest of RFP 2024-277-KB, Security Officer Services ("RFP")

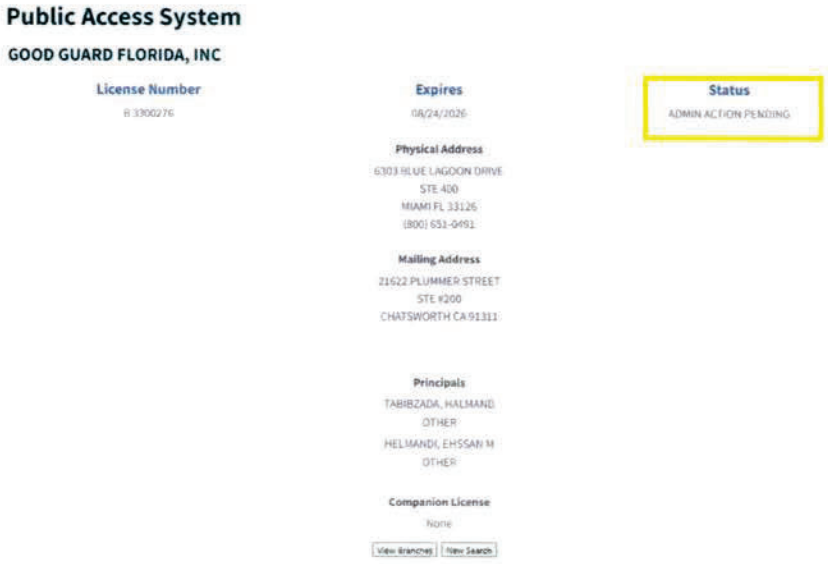
Please see supplemental information attached.

On Fri, Mar 14, 2025 at 4:59 PM Michael Llorente <michael.llorente@lsnlaw.com> wrote:

Dear Mr. Manager,

On behalf of Security Alliance, LLC, the 4th ranked proposer in the above-referenced RFP, please accept this email as a formal bid protest of the recommended award to Dynamic Integrated Security, Inc. ("DIS") and Good Guard Florida, Inc. ("GGF").

As a preliminary matter, GGF is not authorized to provide security services in the State of Florida. According to the Department of Agriculture and Consumer Services website, GGF's license status is listed as "ADMIN ACTION PENDING." Earlier today, we contacted the Department of Agriculture and confirmed that GGF does not have an active licence to provide security services in the State of Florida. Below is a screenshot from the Department of Agriculture website.



Public Access System

GOOD GUARD FLORIDA, INC

License Number
B 3900276

Expires
08/24/2026

Status
ADMIN ACTION PENDING

Physical Address
6303 BLUE LAGOON DRIVE
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MIAMI FL 33126
(800) 651-0491

Mailing Address
21622 PLUMMER STREET
STE #200
CHATSWORTH CA 91311

Principals
TABIBZADA, HALMAND
OTHER
HELMANDI, EHSSAN M
OTHER

Companion License
None

View Branches | New Search

We urge you to contact the Department of Agriculture at 850-245-5665 to confirm GGF's license status. Obviously, because GGF was unable to maintain its license active from the proposal submission deadline through contract award, GGF fails to meet the Minimum Qualification Requirements set forth in Appendix A of the RFP and is unresponsive.

In addition, GGF falsely represented throughout its proposal that GGF maintains a local office at 6303 Blue Lagoon Drive. This is not accurate. Again, a review of the Department of Agriculture website indicates that GGF's application for a security services branch office at this location was DENIED.

Public Access System

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BB3400004

Expires

Status
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MIAMI FL 33126
(805) 559-0379

Mailing Address
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STE 400
MIAMI FL 33126

Principals
None

Companion License
None

New Search

It appears GGF has no state license, no local office, and no local contracts.

This also means that GGF will be unable to provide enhanced security services during high impact events, as required under Section A3 of the RFP. In fact, DIS has the same issue, given its lack of local contracts. These companies will not be able to provide enhanced services to the City.

We urge you to award this contract to the incumbent provider, Security Alliances.

LSN LAW P.A.

Michael Llorente
Partner | LSN Law, P.A.
Main: 305.724.2810
Direct: 305.338.8446
Email: Michael.Llorente@lsnlaw.com
www.lsnlaw.com