



## *Confidential Proposal*

*Prepared For:*

*City of Miami Beach  
and  
Roland Aragunde*

### **12th Street Garage - Security Surveillance System Overwatch Exterior Cameras**

*Location:*

**1130 Washington Avenue**

**Miami Beach, FL, 33139**

**Proposal Number: 14480-18-4-25544**

The data contained within the pages of this proposal has been submitted in confidence and contains trade secrets and/or privileged or confidential financial information. Such data shall be used or disclosed only for evaluation purposes, provided that if a contract is awarded to this

Integrated Security Systems  
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*Prepared By:*  
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**Account Executive**  
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**Proposal Number: 14480-18-4-25544**  
**04/16/2024**

Roland Aragunde  
City of Miami Beach  
1130 Washington Avenue  
Miami Beach, FL 33139

RE: 12th Street Garage - Security Surveillance System Overwatch Exterior Cameras

Dear Roland,

Thank you for the opportunity to participate in the Project for 12th Street Garage - Security Surveillance System Overwatch Exterior Cameras.

Integrated Security Systems (ISS) is a leading systems integration company specializing in complex, technology driven security system solutions. We are a dedicated, dynamic and driven company of security professionals focused on delivering cutting edge, engineered systems.

ISS employs a design build approach and provides detailed, engineered device plans and drawings, system risers, details and point-to-point matrices for every project. ISS brings direct experience in providing the highest quality engineering, project management, installation and IT based support services. For our support and maintenance clients we offer a 24/7, 365-day help desk support. We can remote dial in for help desk support and real time instant response times.

Please do not hesitate to contact me should you have any questions or if I may be of assistance in any way. We thank you, once again, for the opportunity and we look forward to working with you and your team  
With Kind Regards,

Jose Avendano  
Account Executive  
javendano@teamiss.com  
(305)-341-4623  
(305)-394-3920

## ***Scope Of Work***

### **Customer Details:**

**Site:** 1130 Washington Avenue Miami Beach, FL 33139

**Billing:** 1700 Convention Center Drive 3rd Floor Miami Beach, FL 33139

**Contact:** Roland Aragunde (305) 673-7776 Ext. 37 RolandAragunde@miamibeachfl.gov

### **Overwatch exterior cameras.**

- Two (2) additional cameras will be installed on the east and north sides.
  - a. New camera: Axis P3818-PVE on the east side.
  - b. New camera: Axis P4705-PLVE on the north side.

### **Exclusions:**

- 120 volt electrical connections.
- Spare Parts.

### **Notes:**

- Permit process and permit fees not included.
- The cost of the work described in this proposal is based on the scope of work described above. Should there be any additions, deletions, or should there be any pre-existing conditions which may alter this scope of work, ISS's price will be adjusted accordingly and a change-order will be submitted at that time detailing the required or requested changes and ISS will only proceed with your written authorization.
- All work is to be performed during regular business hours (8am-5pm, M-F).
- Painting, cutting, patching or concrete work are not included in this proposal.
- ISS's Standard One-Year Warranty on all parts provided is included in this proposal. However, warranties do not include damages due to owner negligence, vandalism, or acts-of-god. Any damages caused by the above will be billed at ISS's published parts and labor rates and will only proceed with written authorization.



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## Bill of Material

### Customer Details:

**Site:** 1130 Washington Avenue Miami Beach, FL 33139

**Billing:** 1700 Convention Center Drive 3rd Floor Miami Beach, FL 33139

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### North Side

QTY	Description	Unit Price	Ext. Price
1	Axis Panoramic Camera	\$920.15	\$920.15
1	Axis T94N02D Pendant Kit	\$65.52	\$65.52
1	Axis T91E61 Wall Mount	\$46.53	\$46.53
1	Milestone XProtect Corporate Device License (DL)	\$325.90	\$325.90
1	Milestone 3 Year Care Plus for XProtect Corporate D	\$148.76	\$148.76
QTY	Description	Unit Price	Ext. Price
1	Axis P3818-PVE 13MP Outdoor Dome Camera, 180, 3.2m	\$1,841.27	\$1,841.27
1	Axis TQ3101-E Pendant Kit	\$94.01	\$94.01
1	T91G61 Pendant Wall Mount	\$207.96	\$207.96
1	Axis ACI Conduit Adapter, 1/2"x3/4", 2pack	\$46.53	\$46.53
1	Milestone XProtect Corporate Device License (DL)	\$325.90	\$325.90
1	Milestone 3 Year Care Plus for XProtect Corporate D	\$148.76	\$148.76

### Financial Summary

Total Equipment:	\$4,171.29
Total Labor (\$115.00 x 50 Hours):	\$5,750.00
Total Bond:	\$100.00
Total Freight:	\$87.79

**Purchase Price, Excluding taxes: \$10,109.08**

## Terms & Conditions of Sale

### 1. SERVICES:

- Integrated Security Systems shall install, service, and warranty the system(s) as designed by Integrated Security Systems and approved by Customer, in accordance with Integrated Security Systems' Proposal (attached).

### 2. INSTALLATION CHARGES:

- The Customer agrees to pay Integrated Security Systems, its agents or assigns, the installation charge and, if applicable, the maintenance, and/or lease charge as listed in the Proposal, subject to the terms and conditions as listed in the Proposal and Sales and Service Agreement.

**3. INSTALLATION, MAINTENANCE, SERVICE:**

- a. Customer hereby authorizes and empowers Integrated Security Systems to perform or cause to be performed the work necessary to fulfill the terms of this Agreement, including but not limited to installation, maintenance, inspection, testing, and repair of the systems on its premises. Such work shall be performed in a workmanlike manner in accordance with Integrated Security Systems' standard practices and shall be completed in accordance with a mutually agreed upon schedule, unless stated otherwise in the Proposal. The obligation of Integrated Security Systems to provide service related to the maintenance of the system pertains solely to the items specified in the Bill of Materials as listed in the Proposal. Integrated Security Systems is not obligated to maintain, repair, service, replace, operate or assure the operation of any device, system, or property belonging to Customer or to any third party to which such specified systems or components are attached, unless specifically agreed upon in the Proposal.
- b. In order to protect Customer from losses resulting from, damage to, or destruction of Integrated Security Systems', Customer shall include such systems in the coverage provided in its liability and fire insurance policies. Integrated Security Systems will provide service availability in accordance with the coverage requirements listed in the Proposal and defined under "coverage type" while the equipment is located on the premises upon which it was installed.
- c. The service to be provided is intended to keep the equipment in, or restore the equipment to, good working order. Unscheduled, on-call remedial maintenance, is also to be provided by Integrated Security Systems under this Agreement as necessary. Service provided by Integrated Security Systems under this Agreement does not assure against, nor does Integrated Security Systems assume any liability for, interruptions in operation of the equipment covered by this Agreement. When covered by our Full Service Agreement, the service also includes preventative maintenance based upon the specific needs of the individual equipment as determined by Integrated Security Systems. Customer agrees for the existence of this contract, and for a period of 5 years following the end of this contract, not to employ, attempt to hire, retain, engage or otherwise consult with any current or former employees of ISS with regard to any of the work that is, will, or has been provided to Customer by ISS.

**4. WARRANTY:**

- a. The only warranty provided by Integrated Security Systems, is the limited warranty stated in the proposal, which shall not extend beyond the period stated in the proposal. Integrated Security Systems makes no other warranties, expressed or implied, of merchantability or fitness for a particular purpose. No responsibility is assumed for any incidental or consequential damages even if Integrated Security Systems has been advised of the possibility of such damages.
- b. The warranty will be voided if, during the warranty period, the Customer, Purchaser or End User connects to or interconnects with subsequent to the initial installation, devices not supplied or installed by Integrated Security Systems. The warranty will also be voided if warranted equipment is serviced by a non-Integrated Security Systems authorized organization.
- c. The warranty period shall commence when the Customer, Purchaser or End User has beneficial use of the system, or completion of system installation, whichever occurs first. Warranty does not apply to any product or installation which has been misused, abused or altered.

**5. ACCESS:**

- a. Integrated Security Systems' technicians shall have full and free access upon their arrival to the equipment covered under this Agreement to provide service thereon.

**6. OWNERSHIP:**

- a. For existing installations, the Customer represents that it is the owner of the equipment to be serviced under this Agreement, or, if not the owner, has authority from the owner to include such equipment under this Agreement.

**7. DELAYS - INTERRUPTION OF SERVICE:**

- a. Integrated Security Systems shall not be liable for any delays, however caused, or for interruptions of service caused by strikes, riots, floods, acts of God, other force majeure, loss of communication and or other signal transmission lines, or by any event beyond the control of Integrated Security Systems. Integrated Security Systems will not be required to furnish service to Customer while such interruption shall continue.

**8. EQUIPMENT COVERED:**

- a. Refer to attached Proposal or Equipment List as applicable.

**9. OPERATION:**

- a. Customer represents and agrees to properly test and set the system on every closing and to properly turn off the system on each opening (if applicable); to test any detection device, or other electronic equipment designated in the Proposal prior to setting the system for closed periods and to notify Integrated Security Systems promptly if such equipment fails to respond to the test; to use the equipment properly and follow proper operating procedures (if customer requires Integrated Security Systems service); if Integrated Security Systems representatives are sent to Customer's premises in response to a service call or alarm signal caused by the Customer improperly following operating instructions or failing to close or properly secure a protected point, to pay an additional service charge at the prevailing rate per occurrence; and that all walls, doors, skylight, windows or other elements of the premises as now constructed or to be constructed are or will be placed and maintained in such condition, at Customer's expense, as to permit proper installation and operation of the system(s).

**10. EXCLUSIONS:**

- a. Services to be provided by Integrated Security Systems pursuant to this Agreement do not include:
  - i. Repair of damage or increase in service time caused by failure to continually provide a suitable operating environment with all facilities as prescribed by Integrated Security Systems and/or the equipment manufacturer, including, but not limited to, the failure to provide, or the failure of, adequate and regulated electrical power, air conditioning or humidity control; or such special requirements as contained in Rider "A" or the Proposal hereto.
  - ii. Repair of damage or increase in service time caused by use of the equipment for other than the ordinary use for which the equipment was designed or purpose for which it was intended.
  - iii. Repair of damage, replacement parts (due to other than normal wear) or repetitive service calls caused by the use of unauthorized supplies or equipment.
  - iv. Repair of damage or increase in service time caused by: accident, disaster, which shall include, but not be limited to, fire, flood, water, wind and lightning; transportation, neglect or misuse, alterations, which shall include, but not be limited to, any deviation from Integrated Security Systems' physical, mechanical or electrical machine design; attachments, which are defined as the mechanical, electrical or electronic interconnecting to non-Integrated Security Systems equipment and devices not supplied by Integrated Security Systems.
  - v. Electrical work external to the equipment or accessories furnished by Integrated Security Systems.

**11. ADDITIONAL CHARGES:**

- a. Unless otherwise specified in the Proposal, service charges for the system are based upon coverage as specified in the "hours of operation." Service performed outside this window, or as a result of the failure of the Customer to adhere to the requirements as specified by either the manufacturer or outside the scope of the Agreement, shall be chargeable at Integrated Security Systems' prevailing rates. Customer shall not tamper with, adjust, alter, move, remove, or otherwise interfere with equipment without Integrated Security Systems' specific permission, nor permit the same by other Contractors.
- b. Any work performed by Integrated Security Systems to correct Customer's breach of the foregoing obligation shall be corrected and paid for by Customer at Integrated Security Systems' prevailing rates. Remedial maintenance due to Acts of God or events beyond the control of Integrated Security Systems shall be corrected by Integrated Security Systems and paid for by Customer in accordance with Integrated Security Systems' prevailing rates.
- c. Integrated Security Systems shall have the right to increase or decrease the periodic service charge provided above at any time or times after the expiration of one year from the date service is operative under this Agreement.

**12. LIQUIDATED DAMAGES**

- a. Integrated Security Systems' LIMITS OF LIABILITY: It is understood that Integrated Security Systems is not an insurer; that insurance for whatever reason or purpose and in whatever amount shall be obtained by Customer, if any is desired; that the sums payable hereunder to Integrated Security Systems by Customer are based upon the value of services offered and the scope of liability undertaken and such sums are not related to the value of property belonging to Customer or to others located on Customer's premises.
- b. Customer does not seek indemnity by this Agreement from Integrated Security Systems and specifically waives any rights for indemnity for any damages or losses caused by hazards to Customers, Invitees, Guests, or property. Integrated Security Systems MAKES NO WARRANTY, EXPRESS OR IMPLIED, THAT THE SYSTEMS IT INSTALLS OR THE SERVICES IT FURNISHES WILL AVERT OR PREVENT OCCURRENCES, OR THE CONSEQUENCES THEREFROM, WHICH THE SYSTEMS AND SERVICES ARE DESIGNED TO DETECT. Customer agrees that Integrated Security Systems shall not be liable for any of Customer's losses or damages, irrespective of origin, to person or property, whether directly or indirectly caused by performance or non-performance of obligations imposed by this agreement or by negligent acts or omissions of Integrated Security Systems, its agents or employees. The Customer does hereby waive and release any rights of recovery against Integrated Security Systems that it may have hereunder.

**12. LIQUIDATED DAMAGES (cont'd).**

- c. It is agreed that it is impractical and impossible to fix actual damages which may arise from situations where there may be a failure of services provided, due to the uncertain value of Customer's property or the property of others kept on the protected premises which may be lost, stolen, destroyed, damaged or otherwise affected by occurrences which the system is designed to detect or avert. Due to the inability of Integrated Security Systems to establish a causal connection between systems or service problems and Customer's possible loss, it is further agreed that if Integrated Security Systems should become liable for any losses or damages attributable to a failure of systems or services in any respect, its total liability to Customer shall be limited to \$250.00, which the Customer agrees is reasonable. The payment of this amount shall be Integrated Security Systems' sole and exclusive liability regardless of the amount of loss or damage incurred by the Customer. No suit or action shall be brought against Integrated Security Systems more than one (1) year after the accrual of the cause of action therefore.
- d. Since it is agreed that the Customer retains the sole responsibility of the life and safety of all persons in the protected premises, and for protecting against losses to his own property or the property of others in the protected premises, Customer agrees to indemnify, defend and hold harmless Integrated Security Systems from any and all such claims and lawsuits including the payment of all damages, expenses, costs, and attorney fees incurred by Integrated Security Systems, its employees and agents, from and against all claims, lawsuits and losses, by persons not a party to this Agreement, against Integrated Security Systems for failure of its equipment or services in any respect, alleged to be caused by the improper operation of the system, whether due to malfunctioning or non-functioning of the system, or by the negligence, active or passive, of Integrated Security Systems.

**13. RENEWAL:**

- a. The Service Agreement portion of these conditions is self-renewing for the term provided herein and at the prices in effect as of the date of renewal unless modified or canceled by either party in writing not less than thirty (30) days prior to the expiration date of this Agreement.

**14. TERMINATION/PAYMENT:**

- a. Integrated Security Systems has the option to terminate this agreement for cause should any payment due from Customer to Integrated Security Systems remain overdue for a period of more than thirty (30) days. Should Integrated Security Systems elect to exercise such cancellation option, said exercise shall be in writing, sent by certified mail, return receipt requested, and such cancellation shall be effective upon receipt.

**15. SUCCESSORS:**

- a. The Agreement is not assignable by Customer except upon the written consent of Integrated Security Systems, which consent will not unreasonably be withheld.

**16. ENTIRE AGREEMENT:**

- a. This Agreement is to govern the providing of services by Integrated Security Systems to Customer as described herein. Nothing in this Agreement is to be construed as creating a lease or a leasehold agreement between the parties. This Agreement is not binding unless approved in writing by an authorized representative of Integrated Security Systems. If approval is not obtained, the only liability of Integrated Security Systems shall be to return to Customer the amount, if any, paid to Integrated Security Systems upon the signing of the Agreement by its Sales Representative.
- b. This writing, together with any individually signed acceptance of Proposals, rider, other attachments pertaining to this Agreement is intended by the parties as the final expression of their agreement with respect to the subject matter contained herein and also as the complete and exclusive statement of the terms and such Agreement, notwithstanding any prior, contemporaneous or subsequent purchase order or other document relating to said subject matter. There is no course of dealing or usage of the trade what would supplement or conflict with its terms. This Agreement may only be amended in writing signed by both parties.

**17. JURISDICTION:**

- a. This Agreement will be governed by the laws of the State of Florida.

**18. EXCLUSIONS:**

- a. Permit and Processing fees are excluded from this proposal.
- b. 110 VAC.
- c. Network drops.
- d. System programming beyond initial programming required for system start and testing.



## Signature Page

<b>CONTACT INFO:</b> Roland Aragunde City of Miami Beach 1100 Washington Avenue Miami Beach, , 33139- 305-673-7776 Ext. 37 RolandAragunde@miamibeachfl.gov	<b>BILL TO:</b> Natalia Delgado City of Miami Beach 1700 Convention Center Drive 3rd Floor Miami Beach, FL, 33139 305-673-7490 ext. 26 NataliaDelgado@miamibeachfl.gov
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**Project: City of Miami Beach**

**Quote #: 14480-18-4-25544**

<b>Total System Investment:</b> \$10,109.08	Where Applicable Tax has been included
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### Remarks

Work will be scheduled upon the receipt of an authorized signature and purchase agreement. An invoice from Integrated Security Systems (ISS) will be submitted for of the project upon award for mobilization and equipment purchase. ISS will perform all work during normal business hours (8am - 5pm) Monday through Friday. Work requested outside of these days and times will be charged at the then current rates for overtime, premium time and Holiday Time.

As a condition of performance, payments are to be made on a progress basis. Invoice payment must be made within thirty (30) days of receipt. Any alteration or deviation from the proposal involving extra cost of material or labor will become an extra charge over the sum stated above. The proposal will become a binding agreement only after the acceptance by Customer and approved by an authorized employee of Integrated Security Systems. as evidence by their signatures below. This agreement sets forth all of the terms and conditions binding upon the parties hereto; and no person has authority to make any claim, representation, promise, or condition on behalf of Integrated Security Systems. which is not expressed herein.

<input type="checkbox"/> <b>Proposal Accepted:</b> Integrated Security Systems, Inc. is authorized to proceed with the work as proposed.  <b>Company:</b> _____  <b>Signature:</b> _____  <b>Name:</b> _____  <b>Title:</b> _____  <b>Date:</b> _____	<b>Proposal Submitted by:</b>  <b>Company:</b> Integrated Security Systems, Inc <b>Signature:</b> _____  <b>Name:</b> _____  <b>Title:</b> _____  <b>Date:</b> _____
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This proposal shall remain valid for 60 days from 04/16/2024