



April 18, 2025

Anabel Llopis

Executive Director
Lincoln Road Business Improvement District
1620 Drexel Avenue, Suite 100
Miami Beach, Florida 33139

Proposal: Lincoln Road Mall Annuals Planting Pilot Project

Project Scope

Install 6,500 1-gallon annuals along designated planter beds at Lincoln Road Mall as part of a one-time pilot project that will last the duration of one (1) life-cycle of the annuals. Restore the site at the end of the pilot project.

1. Site Condition Documentation

- Plants appear to be in good overall condition, with healthy foliage, with no major signs of disease or nutrition deficiency. Only in a few cases are signs of pest infestation (thrips and hard scales on Coonties)) which would be easily treatable. There are some areas without vegetation which could be used for the annuals installation to add more color to the landscape.
- Mulch coverage: There are some beds with a lack of mulch that need to be replenished.

2. Demo and Site Preparation for the proposed annual shrubbery planting locations.

- Removal of dead/unwanted vegetation, debris and old mulch.
- Till soil, amend as needed.
- Grade areas for optimal drainage.

3. Labor Hours Estimate (Demo, preparation and installation)

TASK	TOTAL LABOR HOURS (6-person crew)
Demo & Preparation	1.5 days x 3 x 8 hours = 48 Hours
Installation	4 days x 6 x 8 hours = 384 Hours
Mulch Installation	5 days x 6 x 8 = 240 hours

Estimated total cost for Site Demo and Prep: 36 x 65.00 = \$2,340.00

4. Plant Material List

- Proposed Species: Impatiens.
- Quantity: 6,500 plants
- Size: 1-gallon containers
- Cost of Plants: \$ 7.50

Estimated total cost of plants: $6,500 \times \$6.75 = \underline{\$43,875.00}$

5. Mulch Installation

- Coverage Area: 7,500 sq ft
- Depth: 2 inches (0.17 ft)
- Total Volume: Approx. 46 cubic yards

Estimated total cost of Mulch: $46 \times 65.00 = \underline{\$2,990.00}$

6. Replenishment Services (plant change-outs due to premature dead, vandalism, acts-of-God, etc.)

- Inspect beds for dead/damaged plants.
- Replace up to 20% (1,300 plants).
- Light weeding and clean-up.

Estimated cost of replenishment of plants: $1,300 \times \$6.75 = \underline{\$8,775.00}$

7. Irrigation System Adjustments and Hand watering

- Reposition spray heads.
- Adjust nozzles for better coverage.
- Modify run times seasonally.
- Flush zones for proper operation.

Estimated cost of Hand watering during cycle: \$11,700.00

8. Fertilization Services

- Initial slow-release fertilizer at installation.
- Monthly liquid feedings during service visits.

9. Weeding Services

- Manual weeding during monthly visits.
- Spot herbicide applications if necessary.

10. Pest Control Services

- Monthly monitoring.
- Treat for aphids, mealybugs, trips, caterpillars as needed. (Included in monthly services)

11. Labor for Site Restoration and Annuals Removal

- At project end, remove annuals and debris
- Rake and level soil.
- Prepare beds for future planting.

Estimated cost of Site Restoration Prep and Annuals Removal: \$3,120.00

12. New Planting Materials (Post-Project)

To keep the current landscape design, we recommend restoring with most of the same species present on the site, which also are low-maintenance options, like:

- Liriope 3 Gallon
- Philodendron Burle Marx 1 Gallon
- Cordyline fructose (Ti plant) 3 Gallon
- Green Island Ficus 3 Gallon
- Dianela tasmanica (Flax Lilly) 3 Gallon
- Agapanthus 1 Gallon
- Croton Mamey 3 Gallon
- Peperomia 1 Gallon
- Coontie 3 Gallon

On the available areas left by some of the removed annuals and other empty spaces, we can establish a mixed layout approach to install the new plants to restore the site:

- 1,150 1-Gallon sized plants
- 580 3-Gallons sized plants

Estimated cost of Post-Project Plant Restoration: \$24,503.50

13. Irrigation System Restoration

- Restore original layout and coverage.
- Replace any temporary modifications.
- Flush and test full system.

Estimated cost of Post-Project Irrigation Restoration: \$4,080.00

Quote Summary

Service Item Description	Hours / Materials	Cost	Total
Prep. + Installation			
Demo / Preparation	36 hours	\$65.00	\$2,340.00
Furnish and install 1-gallon annuals	6,500 annuals	\$6.75	\$43,875.00
Mulch Installation (mulch included)	46 cu.yd.	\$65.00	\$2,990.00
Maintenance			
Anticipated replacement during cycle	1,300 annuals	\$6.75	\$8,775.00
Weeding and hand watering, changes as needed	260 hours	\$45.00	\$11,700.00
Post-Project Restoration			
Annuals removal and site preparation to restore at the end of the pilot project.	48 hours	\$65.00	\$3,120.00
New 1-gallon plants to restore the site	1,150 plants	\$11.75	\$13,512.50
New 3-gallon plants to restore the site	580 plants	\$18.95	\$10,991.00
Irrigation system restoration at the end of the pilot project	48 hours	\$85.00	\$4,080.00
TOTAL			\$101,383.50

Note: Irrigation system restoration will be evaluated at the end of the pilot project to provide an updated quote if needed.

PAYMENT TERMS:

Unless otherwise specified, all payments are due upon completion of work. Checks should be made payable to: SFM Landscape, LLC. Interest at the highest lawful rate of interest per annum and collection costs, including reasonable attorney's fees, will be charged on past due accounts.

WARRANTY:

Unless otherwise specified, all plants, trees and shrubs are guaranteed for a period of 180 days from the date of installation to be true to name, species, size, color, and in healthy condition. This guaranty addresses issues related to plant quality and defects in planting that arise from faulty equipment, materials, workmanship, or labor. Annuals are covered for a period of 45 days, contingent upon proper irrigation. Lawns are covered for a period of 30 days, also requiring contingent upon adequate irrigation.

ADDITIONAL TERMS:

Unless otherwise included, permitting if required is not included. Sales Tax if applicable will be added at the time of invoicing.

Quoted Price only valid for 30 days from this date

Respectfully submitted,

Leonel Rodriguez

Operations Manager- Landscape

Division SFM Landscape, LLC

ACCEPTANCE OF PROPOSAL

The above prices, taxes, specifications and conditions are satisfactory and are hereby accepted. SFM Landscape is authorized to do the work as specified. Payment will be made as shown above.

Signatures to this Proposal/Quote transmitted by facsimile or by electronic mail shall be valid and effective to bind the Party so signing. Each Party expressly agrees to be bound by its own telecopied, electronic, or scanned signature and shall accept the same of the other Party to this Proposal/Quote.

Date _____ Authorized Signature _____



























