

RESOLUTION NO. \_\_\_\_\_

A RESOLUTION OF THE MAYOR AND CITY COMMISSION OF THE CITY OF MIAMI BEACH, FLORIDA, ACCEPTING THE RECOMMENDATION OF THE CITY MANAGER, PERTAINING TO THE RANKING OF PROPOSALS, PURSUANT TO REQUEST FOR QUALIFICATIONS (RFQ) NO. 2024-005-ND, FOR ECONOMIC DEVELOPMENT CONSULTANT SERVICES, AND APPROVING THE SHORTLIST OF THE THIRTEEN TOP RANKED PROPOSERS, DAEDALUS CAPITAL, LLC, AS THE FIRST RANKED PROPOSER; PFM GROUP CONSULTING LLC, AS THE SECOND-RANKED PROPOSER; L.M. GENUINE SOLUTIONS LLC, AS THE THIRD-RANKED PROPOSER; HUNDEN STRATEGIC PARTNERS, INC., AS THE FOURTH-RANKED PROPOSER; NATIONAL COUNCIL FOR COMMUNITY DEVELOPMENT, INC., AS THE FIFTH-RANKED PROPOSER; WILLDAN FINANCIAL SERVICES, INC., AS THE SIXTH-RANKED PROPOSER; JONES LANG LASALLE AMERICAS, INC., AS THE SEVENTH-RANKED PROPOSER; ECONSULT SOLUTIONS, INC., AS THE EIGHT-RANKED PROPOSER; VISIONFIRST ADVISORS, AS THE NINTH-RANKED PROPOSER; ACCENTURE LLP, AS THE TENTH-RANKED PROPOSER; GOMAN YORK PROPERTY ADVISERS LLC, AS THE ELEVENTH-RANKED PROPOSER; CAMBRIDGE ECONOMETRICS INC., AS THE TWELVETH-RANKED PROPOSER; AND ERNST & YOUNG LLP, AS THE THIRTEENTH-RANKED PROPOSER; TO BE FURTHER CONSIDERED IN THE RFQ EVALUATION PROCESS.

**WHEREAS**, on May 15, 2024, the Mayor and City Commission approved the issuance of RFQ No. 2024-005-ND for Economic Development Consultant Services (the "RFQ"); the RFQ was issued on May 17, 2024, with an opening date of August 6, 2024; and

**WHEREAS**, the RFQ allows for a shortlisting of firms; and

**WHEREAS**, only those proposers shortlisted may be required to make presentations to and be interviewed by the Evaluation Committee; and

**WHEREAS**, the City received eighteen (18) proposals from Accenture LLP, Daedalus Capital, LLC, Cambridge Econometrics Inc., Camoin Associates, Inc., Cater Advisory Group LLC, Creative Investment Research, Econsult Solutions, Inc., Ernst & Young LLP, Goman York Property Advisers LLC, Hunden Strategic Partners, Inc., Jones Lang Lasalle, Inc., Jones Lang Lasalle Americas, Inc., L.M. Genuine Solutions LLC, McKinsey & Company, Inc. Washington D.C., National Council for Community Development, Inc., PFM Group Consulting LLC, VisionFirst Advisors, and Willdan Financial Services, Inc; and

**WHEREAS**, On July 5, 2024, Jones Lang Lasalle, Inc. notified the City of the withdrawal of its proposal submission, and the firm was therefore not further evaluated; and

**WHEREAS**, on July 25, 2024, the Interim City Manager, via Letter to Commission No. 318-2024, appointed an Evaluation Committee consisting of the following individuals: Justin Karr, Economic Development Manager, Economic Development Department; Rogelio Madan,

Development and Resiliency Officer, Planning Department; Colette Satchell, Senior Project Manager, Office of Capital Improvement Projects, and Luis Wong, Interim Assistant Director, Economic Development Department; and

**WHEREAS**, the Evaluation Committee convened on August 5, 2024, to review and score the proposals; and

**WHEREAS**, the Evaluation Committee received an overview of the project, information relative to the City's Cone of Silence Ordinance and the Government Sunshine Law, general information on the scope of services, and a copy of each proposal; and

**WHEREAS**, the Evaluation Committee was instructed to score and rank each proposal pursuant to the evaluation criteria established in the ITN; and

**WHEREAS**, after reviewing the qualifications of each firm and having considered the Evaluation Committee's comments and rankings, the Administration recommends that the Mayor and City Commission shortlist the thirteen (13) top-ranked firms: Daedalus Capital, LLC, As the first ranked proposer; PFM Group Consulting LLC, as the second-ranked proposer; L.M. Genuine Solutions LLC, as the third-ranked proposer; Hunden Strategic Partners, INC., as the fourth-ranked proposer; National Council For Community Development, Inc., as the fifth ranked proposer; Willdan Financial Services, Inc., as the sixth-ranked proposer; Jones Lang Lasalle Americas, Inc., as the seventh-ranked proposer; Econsult Solutions, Inc., as the eight-ranked proposer; VisionFirst Advisors, as the ninth-ranked proposer; Accenture LLP, as the tenth-ranked proposer; Goman York Property Advisers LLC, as the eleventh-ranked proposer; Cambridge Econometrics Inc., as the twelfth-ranked proposer; and Ernst & Young LLP, as the thirteenth-ranked proposer.

**NOW, THEREFORE, BE IT DULY RESOLVED BY THE MAYOR AND CITY COMMISSION OF THE CITY OF MIAMI BEACH, FLORIDA**, that the Mayor and City Commission hereby accept the recommendation of the City Manager, pertaining to the ranking of proposals, pursuant to Request for Qualifications (RFQ) No. 2024-005-ND, for Economic Development Consultant Services, and approve the shortlist of the thirteen top ranked proposers, Daedalus Capital, LLC, as the first ranked proposer; PFM Group Consulting LLC, as the second-ranked proposer; L.M. Genuine Solutions LLC, as the third-ranked proposer; Hunden Strategic Partners, INC., as the fourth-ranked proposer; National Council For Community Development, Inc., as the fifth ranked proposer; Willdan Financial Services, Inc., as the sixth-ranked proposer; Jones Lang Lasalle Americas, Inc., as the seventh-ranked proposer; Econsult Solutions, Inc., as the eight-ranked proposer; VisionFirst Advisors, as the ninth-ranked proposer; Accenture LLP, as the tenth-ranked proposer; Goman York Property Advisers LLC, as the eleventh-ranked proposer; Cambridge Econometrics Inc., as the twelfth-ranked proposer; and Ernst & Young LLP, as the thirteenth-ranked proposer, to be further considered in the RFQ evaluation process.

**PASSED AND ADOPTED** this \_\_\_\_\_ day of \_\_\_\_\_ 2024.

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Steven Meiner, Mayor

**ATTEST:**

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Rafael E. Granado, City Clerk

APPROVED AS TO  
FORM & LANGUAGE  
& FOR EXECUTION

  
\_\_\_\_\_  
City Attorney *DL* 8/28/2024  
Date