

ATTACHMENT A
ITB 2024-106-LB

				Canseco Electrical Contractors, Inc. ²		Horsepower Electric, Inc.		IAM Electric Inc.		R & D Electric, Inc. ¹		Zeus Power Electric, Inc.	
Group 1 – INSPECTION AND MAINTENANCE SERVICES													
Item	Description	(C) Inspections Per Year	(B) Estimated Quantity (No. of Lights)	(A) Unit Cost (Per Light Fixture)	(D) Estimated Annual Cost (A_X_B_X_C)	(A) Unit Cost (Per Light Fixture)	(D) Estimated Annual Cost (A_X_B_X_C)	(A) Unit Cost (Per Light Fixture)	(D) Estimated Annual Cost (A_X_B_X_C)	(A) Unit Cost (Per Light Fixture)	(D) Estimated Annual Cost (A_X_B_X_C)	(A) Unit Cost (Per Light Fixture)	(D) Estimated Annual Cost (A_X_B_X_C)
1	Inspection and maintenance of various City owned parking lots	26	642	\$6.00	\$100,152.00	\$22.61	\$377,406.12	\$6.20	\$103,490.40	\$5.78	\$96,479.76	\$9.97	\$166,419.24

Group 2 – EMERGENCY REPAIRS AND CITYWIDE UPGRADES													
Item	Description	Estimated Annual Quantity	U / M	Unit Cost	Total (Quantity_X_Unit_Cost)	Unit Cost	Total (Quantity_X_Unit_Cost)	Unit Cost	Total (Quantity_X_Unit_Cost)	Unit Cost	Total (Quantity_X_Unit_Cost)	Unit Cost	Total (Quantity_X_Unit_Cost)
2	Hourly Rate – Regular (7:00 a.m. to 5:00 p.m., Monday through Friday)	260	Hourly Rate	\$49.90	\$12,974.00	\$400.00	\$104,000.00	\$44.00	\$11,440.00	\$45.00	\$11,700.00	\$65.00	\$16,900.00
3	Hourly Rate – Non Regular (After 5:00 p.m., Monday through Friday, Weekends, and Holidays)	80	Hourly Rate	\$61.00	\$4,880.00	\$400.00	\$32,000.00	\$57.00	\$4,560.00	\$55.00	\$4,400.00	\$90.00	\$7,200.00
SUB-TOTAL – LABOR (Items 2 – 3)					\$17,854.00		\$136,000.00		\$16,000.00		\$16,100.00		\$24,100.00
Item	Description	Estimated Annual Gross Costs (Dealer Invoice Cost)	% Mark-up	Net Cost (Dealer Invoice Cost + % Mark-up)	% Mark-up	Net Cost (Dealer Invoice Cost + % Mark-up)	% Mark-up	Net Cost (Dealer Invoice Cost + % Mark-up)	% Mark-up	Net Cost (Dealer Invoice Cost + % Mark-up)	% Mark-up	Net Cost (Dealer Invoice Cost + % Mark-up)	% Mark-up
4	Administrative Discount or Mark-up for Parts and Supplies	\$75,000	9%	\$81,750.00	25%	\$93,750.00	10%	\$82,500.00	10%	\$82,500.00	7%	\$80,250.00	
GRAND TOTAL (Items 2 – 4)				\$99,604.00		\$229,750.00		\$98,500.00		\$98,600.00		\$104,350.00	
TOTAL OF GROUPS 1 AND 2				\$199,756.00		\$607,156.12		\$201,990.40		\$195,079.76		\$270,769.24	

¹ Recommended for award as primary

² Recommended for award as secondary