

MIAMI BEACH

COMMISSION MEMORANDUM

TO: Honorable Mayor and Members of the City Commission

FROM: Eric Carpenter, City Manager

DATE: December 11, 2024

TITLE: A RESOLUTION OF THE MAYOR AND CITY COMMISSION OF THE CITY OF MIAMI BEACH, FLORIDA, APPROVING, PURSUANT TO SECTION 2-366(C)(2) OF THE CITY CODE FOR EXEMPT PROFESSIONAL SERVICES IN ACCORDANCE WITH FLORIDA STATUTE 287.057, A PROFESSIONAL SERVICES AGREEMENT WITH NEW HOPE C.O.R.P.S., INC. TO PROVIDE VARIOUS HOUSING SERVICES, INCLUDING STREET OUTREACH, DETOX, TREATMENT, RECOVERY, TRANSPORTATION AND OTHER RELATED SERVICES FOR THE CITY'S UNSHELTERED POPULATION, IN AN AMOUNT NOT TO EXCEED \$568,000 FOR THE INITIAL TERM OF THE AGREEMENT, WITH SAID AGREEMENT COMMENCING ON OCTOBER 1, 2024 AND EXPIRING ON SEPTEMBER 30, 2025, WITH ONE (1) ADDITIONAL ONE-YEAR RENEWAL TERM, AT THE CITY MANAGER'S OPTION AND SUBJECT TO FUNDING APPROVAL.

RECOMMENDATION

The Administration recommends that the Mayor and City Commission (City Commission) adopt the Resolution, approving a Professional Services Agreement with New Hope C.O.R.P.S. for Specialized Outreach Services in an amount not to exceed \$568,000 for the initial term of the Agreement, with one additional renewal term at the City Manager's discretion.

If the City Commission decides not to adopt the Resolution, the Administration further recommends adopting a Resolution to approve a month-to-month Agreement with New Hope for a monthly estimated amount of \$47,500, commencing on January 1, 2025 until the City Commission provides a directive regarding whether, and in what manner, to proceed with Afterhours Outreach services and the Administration implements said directive, whichever occurs first.

BACKGROUND/HISTORY

In FY 2022, the City Commission directed the administration to expand outreach services to night-time hours. The City opted to contract for specialized outreach after-hours services to address the increase in issues relating to substance abuse and co-occurring disorders. On October 4, 2022, following the approval of Resolution No. 2022-32281, the City executed an Agreement with New Hope C.O.R.P.S. ("New Hope") to provide a range of housing services for the City's unsheltered population, including detox, treatment, recovery, transportation, and other related services. The total value of the Agreement was \$565,248.20, with the contract period starting on September 15, 2022, and expiring on September 30, 2023. This initial agreement was jointly funded with \$183,000 from the Police Department's line item for substance abuse treatment beds and \$382,248.20 from the Housing and Community Services operational budget.

The Agreement was subsequently renewed for a one-year term for Fiscal Year 2024 in the amount of \$565,240.20, effective from October 1, 2023, to September 30, 2024.

On October 30, 2024, the Administration sought City Commission approval to continue the specialized outreach services provided by New Hope in Fiscal Year 2025 in an amount not to exceed \$568,000 for various housing services, including street outreach, pre-treatment shelter placement, residential substance abuse treatment, housing/recovery residence, and afterhours live assistance support. Following discussion, the City Commission referred the item to the Public Safety and Neighborhood Quality of Life Committee (“PSNQLC”) for further discussion and recommendation. The Administration was tasked with identifying and presenting alternative options for providing Afterhours outreach services to unsheltered homeless individuals in Miami Beach.

To allow the Administration to await further direction on the delivery of Afterhours outreach services, the City Manager approved a Purchase Order within the \$100,000 purchasing authority threshold to allow New Hope to continue providing services on Miami Beach from October 1, 2024, through December 31, 2024.

ANALYSIS

The Administration explored several options on delivering Afterhours Outreach Services to its homeless population and submitted a Memorandum to be discussed at the December 2, 2024, PSNQLC meeting, presenting the following options to continue Afterhours outreach services for the remainder of FY 2025,

The estimated cost for City staff to provide afterhours services at the same service level for the remaining nine (9) months of the fiscal year from January 1, 2025, to September 30, 2025, is \$492,847.94. The process to create and advertise positions, identify candidates, and hire staff is expected to take approximately 90-120 days, which would result in a temporary gap in services until sufficient staff is onboarded to deliver the services.

Expense Category	City Staff as Service Provider
PERSONNEL	
Street Outreach Workers	\$237,527.28 (4 FTE Case Workers @ \$27/hr + Fringe Benefits)
Outreach Program Director	\$66,545.66 (1 FTE Homeless Program Coordinator @ \$30.69/hr + Fringe Benefits)
Total Personnel Costs	\$304,072.94
TRANSPORTATION	
Vehicle Lease & Insurance	—
Vehicle Gas & Maintenance	—
Total Transportation Costs	\$0

PHONE, EQUIPMENT, AND COMMUNICATIONS	
Cell Phone Service Purchase and Service fee to facilitate Afterhours Live Assistance requirement	\$575.00
Tablets (4 @ \$500 each)	\$2,000.00
Tablet Service Fees (9 months)	\$1,500.00
Laptop for Program Coordinator	\$1,700.00
Total Phone & Equipment Costs	\$5,775.00
ADMINISTRATIVE COSTS	
Administration (Accounting, HR, Office Space, etc.)	—
Total Administrative Costs	\$0
Treatment beds and Recovery Residence*	\$183,000
TOTAL BUDGET for 9 MONTHS	\$492,847.94

*The City's expense for pre-treatment emergency shelter, residential treatment, and housing and recovery residence beds will be approximately \$183,000 for the remainder of the year, as New Hope is willing to continue its partnership with the City even if the Agreement for Specialized Afterhours Outreach Services is not approved.

The option to issue a Request for Proposals ("RFP") to solicit bids from new vendors was also explored. The RFP must be issued for a minimum of 30-45 days and has an estimated timeframe of 120 days for award.

The PSNQLC was scheduled to discuss and potentially provide a recommendation on Afterhours Outreach Services at its meeting on December 2, 2024. This recommendation was intended to be presented to the City Commission on December 11, 2024. However, the PSNQLC meeting was postponed to December 13, 2024, and as a result, no recommendation was made for the City Commission's consideration.

The current purchase order for afterhours outreach services to the homeless population is set to expire on December 31, 2024. Since the City Commission will not meet again until February 3, 2025, waiting for direction would result in a gap in services starting January 1, 2025. A lapse in New Hope's specialized outreach services and treatment would significantly reduce homeless individuals' access to critical resources such as shelter placement and detox services during afterhours.

It is especially important to note that two individuals are currently residing in the recovery residence. Without the continuation of outreach services, these individuals could face disruption in their recovery process and lose access to the support they need. New Hope has also played a vital role in assisting Miami Beach Police Officers by assessing homeless individuals and transporting them to shelter facilities, thus reducing the need for officers to leave Miami Beach for transport.

A break in services would not only jeopardize the immediate stability of the two individuals in the recovery residence, but also lead to fewer opportunities for others to receive afterhours assistance. The continuity of New Hope's outreach services is essential for ensuring that

individuals, including those in the recovery residence, continue to receive the resources and support necessary to stabilize and move toward recovery.

If the Commission would recommend the month-to-month agreement with New Hope it is estimated to cost up to \$47,500 per month, which includes outreach services, administrative costs, Level II residential treatment and recovery residence beds.

FISCAL IMPACT STATEMENT

\$568,000

Does this Ordinance require a Business Impact Estimate? (FOR ORDINANCES ONLY)

If applicable, the Business Impact Estimate (BIE) was published on:
See BIE at: <https://www.miamibeachfl.gov/city-hall/city-clerk/meeting-notice/>

FINANCIAL INFORMATION

011-1120-000343-20-401-595-00-00-00- Police
011-0560-000349-23-405-575-00-00-00- Housing and Community Services

CONCLUSION

The Administration seeks the approval of a Professional Services Agreement with New Hope for Specialized Outreach Services in an amount not to exceed \$568,000 for the initial term of the Agreement, with one additional renewal term at the City Manager's discretion.

If the City Commission decides not to approve the Professional Services Agreement with New Hope for Specialized Outreach Services, the Administration further seeks the approval of a month-to-month Agreement with New Hope for a monthly estimated amount of \$47,500, commencing on January 1, 2025 until the City Commission provides a directive regarding whether, and in what manner, to proceed with Afterhours Outreach services and the Administration implements said directive, which ever occurs first.

Applicable Area

Citywide

Is this a "Residents Right to Know" item, pursuant to City Code Section 2-17?

No

Is this item related to a G.O. Bond Project?

No

Was this Agenda Item initially requested by a lobbyist which, as defined in Code Sec. 2-481, includes a principal engaged in lobbying? No

If so, specify the name of lobbyist(s) and principal(s):

Department

Housing and Community Services

Sponsor(s)

Commissioner Alex Fernandez

Co-sponsor(s)

Condensed Title

Approve Renewal of PSA w/ New Hope Corps, Inc., Various Services for the Homeless.
(Fernandez) HCS