



**COMMISSION MEMORANDUM**

TO: Honorable Mayor and Members of the City Commission

FROM: Eric Carpenter, City Manager

DATE: February 3, 2025

TITLE: REQUEST FOR APPROVAL TO AWARD A CONTRACT PURSUANT TO INVITATION TO BID (ITB) 2025-087-ND FOR LINCOLN ROAD IMPROVEMENTS PHASE 2 MERIDIAN AVENUE. (CAPITAL IMPROVEMENT PROJECTS)

**RECOMMENDATION**

It is recommended that the Mayor and City Commission approve the award of a contract to Buslam Company Partners Inc., the lowest, responsive, responsible Bidder to Invitation to Bid (ITB) No. 2025-087-ND for Lincoln Road Improvements Phase 2 Meridian Ave. and authorize the City Manager and City Clerk to execute a contract.

This solicitation is currently under the cone of silence.

**BACKGROUND/HISTORY**

The Lincoln Road District Enhancement project encompasses the Lincoln Road pedestrian mall between Lenox Avenue and Washington Avenue and includes improvements to Meridian Avenue. These improvements include infrastructure work, which include water main, force main, and drainage installations. Above-ground improvements include concrete pavers, street lighting, landscaping, irrigation, paving, and striping from Lincoln Road to 17th St.

To engage a contractor to complete the Lincoln Road Improvements Phase 2 Meridian Ave. project, ITB 2025-087-ND was released.

**ANALYSIS**

On October 29, 2024, the ITB was issued. The Procurement Department issued bid notices to approximately 48,874 companies utilizing the City's e-procurement system, with 59 prospective bidders accessing the solicitation. A voluntary site visit and pre-bid conference to provide information to proposers submitting a response was held on November 15, 2024. ITB responses were due and received on December 20, 2024. The City received two (2) bids from the following firms: Buslam Company Partners Inc. and Amici Engineering Contractors LLC. The tabulation of bids received is included in Attachment A.

The ITB stated that the lowest responsive and responsible Bidder meeting all ITB terms, conditions, and specifications would be recommended for award. The Procurement Department and the Office of Capital Improvement Projects found that the bid submitted by Buslam Company Partners Inc. meets the requirements of the ITB, including:

1. Licensing Requirements. Bidder shall be State of Florida Certified Licensed General Contractor OR Miami Dade County Registered Licensed General Contractor to be considered for award.

Buslam Company Partners Inc. is State certified as a General Contractor. The state license number is CGC1507018, which expires on August 31, 2026.

2. Previous Experience of Bidder (Firm or its principal). Bidder or its principal must have constructed a minimum of three (3) projects of similar scope and budget within the last ten (10) years, two (2) of which must be completed, and the third may be ongoing. A project of similar scope and budget shall be defined as infrastructure work and/or above-ground improvements in an urban environment, with a construction cost of at least \$5 million. Infrastructure work may include water main, force main, or drainage installations. Above-ground improvements may include concrete pavers, street lighting, landscaping, irrigation, paving, or stripping.

Buslam Company Partners Inc. provided three (3) positive and satisfactory references documenting compliance with the minimum experience requirement.

3. Previous Experience of the Bidder (firm or principals) or Subcontractor. Bidder (firm or principals) or Subcontractor must have constructed a minimum of two (2) projects of similar scope and budget within the last ten (10) years, one (1) of which must be completed, and the second may be ongoing. A project of similar scope and budget shall be defined as infrastructure work in an urban environment, with a construction cost of at least \$2 million. Infrastructure work may include water main, force main, and drainage installations.

Buslam Company Partners Inc. provided two (2) positive and satisfactory references documenting compliance with the minimum experience requirement.

4. Previous Experience of Bidder (Firm) Project Manager. Bidder's Lead Project Manager must have completed at least two (2) construction projects within the last ten (10) years with a construction cost of at least \$4 million.

Buslam Company Partners Inc. submitted proof of the required experience for its personnel.

5. Previous Experience of Bidder (Firm) Superintendent. Bidder's Superintendent must have completed at least two (2) construction projects within the last ten (10) years with a construction cost of at least \$4 million.

Buslam Company Partners Inc. submitted proof of the required experience for its personnel.

Accordingly, Buslam Company Partners, Inc., has been deemed the lowest responsive and responsible Bidder meeting all ITB terms, conditions, and specifications.

Buslam Company Partners Inc. (Buslam) was founded in 2002 in Miami Beach, Florida. It is a Miami-Dade County certified Small Business Enterprise (SBE) that offers services ranging from development, design-build, brokerage, and assets operations. Buslam completed the improvements to North Beach Oceanside Park and is currently working on the renovations of Bayshore Park. To date the City is satisfied with the services provided. In addition, all references provided positive feedback.

### **FISCAL IMPACT STATEMENT**

The bid submitted by Buslam Company Partners Inc., the lowest responsive and responsible Bidder, was for the grand total bid amount of \$12,960,142.00. The contract total with the City's contingency is \$14,256,156.20.

|   |                 |
|---|-----------------|
| Buslam Company Partners Inc. Grand Total: | \$12,960,142.00 |
| Plus 10% Owner's contingency:             | \$1,296,014.20  |
| Total:                                    | \$14,256,156.20 |

**Does this Ordinance require a Business Impact Estimate?**  
(FOR ORDINANCES ONLY)

If applicable, the Business Impact Estimate (BIE) was published on:

See BIE at: <https://www.miamibeachfl.gov/city-hall/city-clerk/meeting-notice/>

**FINANCIAL INFORMATION**

|   |                 |
|---|-----------------|
| 418-0820-069357-26-418-000-00-00-00-29310 | \$4,508,976.34  |
| 432-0820-069357-26-418-000-00-00-00-29310 | \$605,436.00    |
| 309-0820-069357-00-410-549-00-00-00-29310 | \$1,290,895.85  |
| 112-0820-069357-00-410-549-00-00-00-29310 | \$9,015.63      |
| 165-0820-069357-26-410-522-00-00-00-29310 | \$4,610,327.84  |
| 365-0820-069357-00-410-522-00-00-00-29300 | \$1,700,736.78  |
| 106-9615-069357-30-410-530-00-00-00-22823 | \$14,000.00     |
| 187-9615-069357-00-410-522-00-00-00-22823 | \$46,000.00     |
| 434-0820-069357-26-418-000-00-00-00-29310 | \$66,881.00     |
| Subject to Capital Budget Amendment:      | \$1,403,886.76  |
| Total amount:                             | \$14,256,156.20 |

**CONCLUSION**

Based on the foregoing, it is recommended that the Mayor and City Commission of the City of Miami Beach, Florida, approve the award of a contract to Buslam Company Partners Inc., the lowest responsive and responsible Bidder to ITB No. 2025-087-ND for Lincoln Road Improvements Phase 2 Meridian Ave. and authorize the City Manager and City Clerk to execute a contract.

**Applicable Area**

South Beach

**Is this a "Residents Right to Know" item,  
pursuant to City Code Section 2-17?**

Yes

**Is this item related to a G.O. Bond  
Project?**

No

**Was this Agenda Item initially requested by a lobbyist which, as defined in Code Sec. 2-481,  
includes a principal engaged in lobbying? No**

If so, specify the name of lobbyist(s) and principal(s):

**Department**

Procurement

**Sponsor(s)**

**Co-sponsor(s)**

**Condensed Title**

Award ITB 2025-087-ND, Lincoln Road Improvements Phase 2 Meridian Ave. CIP/PR

**Previous Action (For City Clerk Use Only)**