

RESOLUTION NO. \_\_\_\_\_

A RESOLUTION OF THE MAYOR AND CITY COMMISSION OF THE CITY OF MIAMI BEACH, FLORIDA, ACCEPTING THE RECOMMENDATION OF THE CITY MANAGER, PURSUANT TO REQUEST FOR QUALIFICATIONS (RFQ) NO. 2024-005-ND, FOR ECONOMIC DEVELOPMENT CONSULTANT SERVICES, AUTHORIZING THE ADMINISTRATION TO ESTABLISH A POOL OF PRE-QUALIFIED CONSULTANTS FOR ECONOMIC DEVELOPMENT CONSULTANT SERVICES; AUTHORIZING THE ADMINISTRATION TO ENTER INTO NEGOTIATIONS WITH DAEDALUS CAPITAL, LLC, AS THE FIRST-RANKED PROPOSER; ERNST & YOUNG LLP, AS THE SECOND-RANKED PROPOSER; HUNDEN STRATEGIC PARTNERS, INC., JONES LANG LASALLE AMERICAS, INC., AND PFM GROUP CONSULTING LLC, AS THE TIED THIRD-RANKED PROPOSERS; WILLDAN FINANCIAL SERVICES, INC., AS THE SIXTH-RANKED PROPOSER; L.M. GENUINE SOLUTIONS LLC, AS THE SEVENTH-RANKED PROPOSER; ACCENTURE LLP, AS THE EIGHTH-RANKED PROPOSER; GOMAN YORK PROPERTY ADVISERS LLC AND NATIONAL COUNCIL FOR COMMUNITY DEVELOPMENT, INC., AS THE TIED NINTH-RANKED PROPOSERS; VISIONFIRST ADVISORS, AS THE ELEVENTH-RANKED PROPOSER; AND CAMBRIDGE ECONOMETRICS INC. AND ECONSULT SOLUTIONS, INC., AS THE TIED TWELFTH-RANKED PROPOSERS; AND FURTHER AUTHORIZING THE CITY MANAGER AND CITY CLERK TO EXECUTE AGREEMENTS WITH EACH OF THE PROPOSERS UPON CONCLUSION OF SUCCESSFUL NEGOTIATIONS BY THE ADMINISTRATION.

**WHEREAS**, on May 15, 2024, the Mayor and City Commission approved the issuance of the Request for Qualifications (RFQ) No. 2024-005-ND for Economic Development Consultant Services; and

**WHEREAS**, Request for Qualifications No. 2024-005-ND (the "RFQ") was issued jointly by the City of Miami Beach, the Miami Beach Redevelopment Agency (RDA), and the North Beach Community Redevelopment Agency (NBCRA) on May 17, 2024; and

**WHEREAS**, a voluntary pre-proposal meeting was held on May 30, 2024; and

**WHEREAS**, on August 6, 2024, the City received a total of 18 proposals; and

**WHEREAS**, On September 11, 2024, the City Commission adopted Resolution No. 2024-33225, shortlisting the following firms to be further considered in the RFQ evaluation process: Accenture LLP, Cambridge Econometrics Inc., Daedalus Capital, LLC, Econsult Solutions, Inc., Ernst & Young LLP, Goman York Property Advisers LLC, Hunden Strategic Partners, Inc., Jones Lang Lasalle Americas, Inc., L.M. Genuine Solutions LLC, National Council for Community Development, Inc., PFM Group Consulting LLC, VisionFirst Advisors, and Willdan Financial Services, Inc.; and

**WHEREAS**, the Evaluation Committee, appointed by the City Manager via LTC# 318-2024; convened on September 26, 2024, to interview the shortlisted firms; and

**WHEREAS**, the Evaluation Committee received an overview of the project, information relative to the City's Cone of Silence Ordinance and the Government Sunshine Law, general information on the scope of services, and a copy of each proposal; and

**WHEREAS**, the Evaluation Committee was instructed to score and rank each proposal pursuant to the evaluation criteria established in the RFQ; and

**WHEREAS**, the Evaluation Committee ranked the proposers as follows: Daedalus Capital, LLC, as the first-ranked proposer; Ernst & Young LLP, as the second-ranked proposer; Hunden Strategic Partners, Inc., Jones Lang Lasalle Americas, Inc., and PFM Group Consulting LLC, as the tied third-ranked proposers; Willdan Financial Services, Inc., as the sixth-ranked proposer; L.M. Genuine Solutions LLC, as the seventh-ranked proposer; Accenture LLP, as the eighth-ranked proposer; Goman York Property Advisers LLC and National Council For Community Development, Inc., as the tied ninth-ranked proposers; VisionFirst Advisors, as the eleventh-ranked proposer; and Cambridge Econometrics Inc. and Econsult Solutions, Inc., as the tied twelfth-ranked proposers; and

**WHEREAS**, after reviewing all of the submissions and the Evaluation Committee's rankings and analysis, the City Manager concurs with the Evaluation Committee and recommends that the Mayor and City Commission authorize the Administration to establish a pool of pre-qualified consultants for economic development consultant services; authorize the Administration to enter into negotiations with Daedalus Capital, LLC, as the first-ranked proposer; Ernst & Young LLP, as the second-ranked proposer; Hunden Strategic Partners, Inc., Jones Lang Lasalle Americas, Inc., and PFM Group Consulting LLC, as the tied third-ranked proposers; Willdan Financial Services, Inc., as the sixth-ranked proposer; L.M. Genuine Solutions LLC, as the seventh-ranked proposer; Accenture LLP, as the eighth-ranked proposer; Goman York Property Advisers LLC and National Council For Community Development, Inc., as the tied ninth-ranked proposers; VisionFirst Advisors, as the eleventh-ranked proposer; and Cambridge Econometrics Inc. and Econsult Solutions, Inc., as the tied twelfth-ranked proposers; and further authorize the City Manager and City Clerk to execute agreements with each of the foregoing proposers upon conclusion of successful negotiations by the Administration.

**NOW, THEREFORE, BE IT DULY RESOLVED BY THE MAYOR AND CITY COMMISSION OF THE CITY OF MIAMI BEACH, FLORIDA**, that the Mayor and City Commission hereby accept the recommendation of the City Manager, pursuant to Request For Qualifications ("RFQ") No. 2024-005-ND, for Economic Development Consultant Services; authorize the Administration to establish a pool of prequalified consultants for specific tasks relating to economic development consultant services; authorize the Administration to enter into negotiations with Daedalus Capital, LLC, as the first-ranked proposer; Ernst & Young LLP, as the second-ranked proposer; Hunden Strategic Partners, Inc., Jones Lang Lasalle Americas, Inc., and PFM Group Consulting LLC, as the tied third-ranked proposers; Willdan Financial Services, Inc., as the sixth-ranked proposer; L.M. Genuine Solutions LLC, as the seventh-ranked proposer; Accenture LLP, as the eighth-ranked proposer; Goman York Property Advisers LLC and National Council For Community Development, Inc., as the tied ninth-ranked proposers; VisionFirst Advisors, as the eleventh-ranked proposer; and Cambridge Econometrics Inc. and Econsult Solutions, Inc., as the tied twelfth-ranked proposers; and further authorize the City Manager and City Clerk to execute agreements with each of the proposers upon conclusion of successful negotiations by the Administration.


**PASSED AND ADOPTED** this \_\_\_\_\_ day of \_\_\_\_\_ 2024.

**ATTEST:**

\_\_\_\_\_  
Rafael E. Granado, City Clerk

\_\_\_\_\_  
Steven Meiner, Mayor

APPROVED AS TO  
FORM & LANGUAGE  
& FOR EXECUTION



\_\_\_\_\_  
City Attorney

10/20/2024  
\_\_\_\_\_  
Date