



**COMMISSION MEMORANDUM**

TO: Honorable Mayor and Members of the City Commission

FROM: Eric Carpenter, City Manager

DATE: February 3, 2025

TITLE: A RESOLUTION OF THE MAYOR AND CITY COMMISSION OF THE CITY OF MIAMI BEACH, FLORIDA, ACCEPTING THE RECOMMENDATION OF THE FINANCE AND ECONOMIC RESILIENCY COMMITTEE (FERC), PURSUANT TO REQUEST FOR PROPOSALS (RFP) NO. 2024-274-DF, FOR SPEED DETECTION CAMERA SYSTEM FOR SCHOOL ZONES, REJECTING THE RECOMMENDATION OF THE CITY MANAGER, AND DIRECTING THE ADMINISTRATION TO REJECT ALL BIDS AND ISSUE A NEW SOLICITATION FOR SPEED DETECTION CAMERA SYSTEM FOR SCHOOL ZONES. (POLICE)

**RECOMMENDATION**

The recommendation of the Finance and Economic Resiliency Committee (FERC) from its December 20, 2024, meeting is to reject all proposals received pursuant to Request for Proposals (RFP) No. 2024-274-DF for a speed detection camera system in school zones; and further authorizing the re-issuance of a new RFP.

The Administration recommends accepting the City Manager's recommendation for award as presented at the November 20, 2024, Commission meeting, item C2A (Attachment A), in accordance with the competitive procurement process followed and the evaluations conducted of the proposals received pursuant to RFP No. 2024-274-DF for a speed detection camera system in school zones.

This solicitation is under the Cone of Silence.

**BACKGROUND/HISTORY**

In 2023, the State of Florida Legislature enacted Section 316.008(9), Florida Statutes, effective on July 1, 2023, pertaining to the use of speed detection systems ("SDS") to enforce speed limits in school zones.

The statute authorizes counties and municipalities to place or install, or contract with a vendor to place or install, SDS to enforce school zone speed limits for violations in excess of 10 miles per hour over the applicable speed limit and to enforce the posted speed limit at other times during the entirety of the school session.

Sec. 316.008(9), Florida Statutes, authorizes municipalities to enact an ordinance regarding the placement or installation of SDS upon determining that the location of such system(s) warrants additional enforcement action based on traffic data and/or other evidence supporting the need for SDS in such location(s). In accordance with the statute, on April 3, 2024, the City Commission enacted an ordinance governing the deployment of SDS within the City.

The purpose of the school zone SDS is to enhance the safety of school children and pedestrians by effectively enforcing speed limits in designated school zones. By employing advanced technology such as radar or cameras, the system aims to detect and deter speeding motorists, thereby reducing the risk of accidents and promoting a safer environment for students, parents, and school staff.

Through this RFP, the City sought proposals to implement school zone speed detection systems in accordance with Florida State Statute 316.0776, 316.008(9)(a), and all applicable other laws, ordinances, and administrative orders.

## **ANALYSIS**

On April 3, 2024, the Mayor and City Commission authorized the issuance of RFP 2024-274-DF for speed detection camera system for school zones. On April 5, 2024, the RFP was issued. Voluntary pre-proposal conferences were held on April 18, 2024, and April 30, 2024, to provide information to proposers submitting a response. Seven (7) addenda were issued, and 88 prospective bidders accessed the advertised solicitation. RFP responses were due and received on June 27, 2024. The City received a total of nine (9) proposals.

On July 3, 2024, the City Manager appointed the Evaluation Committee via LTC # 277-2024 ("The Committee, which convened on September 19, 2024, to consider the proposals received. The evaluation process resulted in the ranking of proposers as indicated below and in Attachment B.

- 1st - Modaxo Traffic Management USA Inc.
- 2nd - Sensys Gatso USA, Inc.
- 3rd - Jenoptik North America, Inc.
- 4th - Altumint, Inc.
- 5th - American Traffic Solutions, Inc d/b/a Verra Mobility
- 6th - Blue Line Solutions LLC
- 7th - RedSpeed Florida LLC
- 8th - NovoaGlobal, Inc.
- 8th - Quipux US LLC

On November 20, 2024, the City Manager via Item C2A (Attachment A), presented its recommendation to authorize the Administration to enter into negotiations with Modaxo Traffic Management USA Inc., as the top-ranked proposer. If the Administration is not successful in negotiating an agreement with Modaxo Traffic Management USA Inc., authorizing the Administration to enter into negotiations with Sensys Gatso USA, Inc., as the second-ranked proposer. If the Administration is not successful in negotiating an agreement with Sensys Gatso USA, Inc., authorizing the Administration to enter into negotiations with Jenoptik North America, Inc. as the third-ranked proposer. Further, authorizing the City Manager and City Clerk to execute an agreement upon the conclusion of successful negotiations by the Administration.

During this meeting, Commissioner Alex Fernandez and David Suarez separated item C2 A from the Consent Agenda. Commissioner Alex Fernandez made a motion to refer the item to the Finance and Economic Resiliency Committee (FERC) for further discussion (Attachment C).

At the December 20, 2024, FERC meeting, Commissioner Fernandez motioned to have this item heard at Commission with a favorable recommendation of directing the Administration to re-procure the services. Commissioner Magazine seconded the motion; however, Commissioner Bhatt opposed the motion. The motion passed 3-1 (Attachment D). As approved by the Finance and Economic Resiliency Committee (FERC) from its December 20, 2024, meeting, this item seeks the City Commission's consideration of the recommendation made by the committee to reject all proposals received pursuant to Request for Proposals (RFP) No. 2024-274-DF for a speed detection camera system in school zones and authorizing the re-issuance of a new RFP (Attachment E).

Notwithstanding, the Administration maintains its recommendation to continue with the award of the item as presented at the November 20, 2024 Commission meeting. This recommendation is based on a competitive procurement process that was followed and the evaluations conducted of the proposals received pursuant to RFP No. 2024-274-DF for a speed detection camera system in school zones.

### **FISCAL IMPACT STATEMENT**

N/A The resulting Contract is expected to be revenue generating.

### **Does this Ordinance require a Business Impact Estimate?** (FOR ORDINANCES ONLY)

If applicable, the Business Impact Estimate (BIE) was published on:  
See BIE at: <https://www.miamibeachfl.gov/city-hall/city-clerk/meeting-notice/>

### **FINANCIAL INFORMATION**

N/A. The resulting Contract is expected to be revenue generating.

### **CONCLUSION**

On December 20, 2024, after discussion, FERC approved a recommendation to the City Commission (Attachment D) to direct the Administration to re-procure the RFP.

The Administration recommends continuing with the award of the item as presented at the November 20, 2024, Commission meeting (Attachment A). If the Commission chooses to reconsider the recommendation from FERC, it is recommended that the Mayor and City Commission approve the Resolution authorizing the Administration to enter into negotiations with Modaxo Traffic Management USA Inc., as the top-ranked proposer. If the Administration is not successful in negotiating an agreement with Modaxo Traffic Management USA Inc., authorizing the Administration to enter into negotiations with Sensys Gatso USA, Inc., as the second-ranked proposer. If the Administration is not successful in negotiating an agreement with Sensys Gatso USA, Inc., authorizing the Administration to enter into negotiations with Jenoptik North America, Inc. as the third-ranked proposer. Further, authorizing the City Manager and City Clerk to execute an agreement upon the conclusion of successful negotiations by the Administration.

**Applicable Area**

Citywide

**Is this a “Residents Right to Know” item, pursuant to City Code Section 2-17?**

Yes

**Is this item related to a G.O. Bond Project?**

No

**Was this Agenda Item initially requested by a lobbyist which, as defined in Code Sec. 2-481, includes a principal engaged in lobbying?** No

If so, specify the name of lobbyist(s) and principal(s):

**Department**

Procurement

**Sponsor(s)**

Commissioner Alex Fernandez

**Co-sponsor(s)**

**Condensed Title**

Award RFP 2024-274-DF, Speed Detection Camera System for School Zones (Fernandez)  
PD/PR

**Previous Action (For City Clerk Use Only)**