

RESOLUTION NO. _____

A RESOLUTION OF THE MAYOR AND CITY COMMISSION OF THE CITY OF MIAMI BEACH, FLORIDA, ACCEPTING THE RECOMMENDATION OF THE CITY MANAGER PURSUANT TO REQUEST FOR PROPOSALS NO. 2024-277-KB, FOR SECURITY OFFICER SERVICES; AUTHORIZING THE ADMINISTRATION TO ENTER INTO NEGOTIATIONS AND THE AWARD OF A CONTRACT TO DYNAMIC INTEGRATED SECURITY, INC., THE SECOND-RANKED PROPOSER, AS THE PRIMARY CONTRACTOR AND TO GOOD GUARD FLORIDA, INC., THE THIRD-RANKED PROPOSER, AS THE SECONDARY CONTRACTOR; FURTHER, AUTHORIZING THE CITY MANAGER AND CITY CLERK TO EXECUTE THE AGREEMENTS AFTER THE ADMINISTRATION HAS CONCLUDED NEGOTIATIONS; AND FURTHER AUTHORIZING THE MONTH-TO-MONTH EXTENSION OF THE EXISTING AGREEMENTS WITH FPI SECURITY SERVICES, INC. AND SECURITY ALLIANCE, LLC, UNTIL THE REPLACEMENT AGREEMENT(S) HAVE BEEN EXECUTED AND SECURITY OFFICER SERVICES HAVE BEEN TRANSITIONED TO THE NEW SERVICE PROVIDER(S).

WHEREAS, on April 3, 2024, the Mayor and City Commission approved the issuance of the Request for Proposals (RFP) No. 2024-277-KB for Security Officer Services; and

WHEREAS, Request for Proposals No. 2024-277-KB (the "RFP") was released on February 23, 2024; and

WHEREAS, a voluntary pre-proposal meeting was held on April 19, 2024; and

WHEREAS, on June 20, 2024, the City received twenty-seven (27) proposals from A & Associates Inc., d/b/a A&A Security Services, American Guard Services, Inc., Centurion Security Group, LLC/Feick Partnership, Choice One Protection, LLC, Consumer Investigations, Inc. d/b/a Protection Bureau, DECO International Security Corp., Delta Five Security, LLC, Dynamic Integrated Security, Inc., Elite Global Security, LLC, Pro-Secur Inc., Good Guard Florida, Inc., GSGL, LLC, Inter-Con Security Systems, Inc., Kent Security Services, Inc., PSI, Security and Investigations, LLC, Security Alliance, LLC., Servexo Protective Services, SFM Security Services, Inc., US Security/U.S. Alliance Management Corp., Universal Security Guard Association, Inc., Andy Frain Services, Inc., Ardent Protection, LLC, First Class Security Academy & Services LLC, FPI Security Services, Inc., PalAmerican Security, Inc., The Kemp Group, LLC, and Valus Security, Inc.; and

WHEREAS, the proposals submitted by Pro-Secur Inc., Andy Frain Services, Inc., Ardent Protection, LLC, First Class Security Academy & Services LLC, FPI Security Services, Inc., PalAmerican Security, Inc., The Kemp Group, LLC, and Valus Security, Inc. were deemed non-responsive for failure to meet the requirements of the RFP, and were not evaluated further; and

WHEREAS, on September 5, 2024, the City Manager, via Letter to Commission No. 384-2024, appointed an Evaluation Committee consisting of the following individuals: Marc Chevalier, Senior Risk Officer, Human Resources Department; Kenneth Jones, Security Operations Manager, Police Department; Giacomo Natteri, Facilities Zone Manager, Facilities and Fleet Management Department; and Alberto Ventura, Assistant Director, Parking Department; and

WHEREAS, the Evaluation Committee convened on November 14 and 15, 2024, to review and score the proposals; and

WHEREAS, the Evaluation Committee received an overview of the project, information relative to the City's Cone of Silence Ordinance and the Government Sunshine Law, general information on the scope of services, and a copy of each proposal; and

WHEREAS, the Evaluation Committee was instructed to score and rank each proposal pursuant to the evaluation criteria established in the RFP; and

WHEREAS, the Evaluation Committee process resulted in the ranking of proposers as follows: Kent Security Services, Inc., as the top-ranked proposer; Dynamic Integrated Security, Inc., as the second-ranked proposer; Good Guard Florida, Inc., as the fourth-ranked proposer; Security Alliance, LLC., A & Associates Inc., d/b/a A&A Security Services, Choice One Protection, LLC, US Security/U.S. Alliance Management Corp., and Universal Security Guard Association, Inc., as the tied fifth-ranked proposers; SFM Security Services, Inc., as the ninth-ranked proposer, Inter-Con Security Systems, Inc., as the tenth-ranked proposer, Centurion Security Group, and PSI, Security and Investigations, LLC, as the tied eleventh-ranked proposers, DECO International Security Corp., as the thirteenth-ranked proposer, American Guard Services, Inc., and Servexo Protective Services, as the tied fourteenth-ranked proposers, Delta Five Security, LLC, as the sixteenth-ranked proposer, Elite Global Security, LLC, as the seventeenth-ranked proposer, Consumer Investigations, Inc. d/b/a Protection Bureau, as the eighteenth-ranked proposer, and GSgi, LLC, as the nineteenth-ranked proposer; and

WHEREAS, section 2-369 of the City Code requires that, in determining the lowest and best bidder, in addition to price, there shall be considered the following:

- (1) The ability, capacity and skill of the bidder to perform the contract.
- (2) Whether the bidder can perform the contract within the time specified, without delay or interference.
- (3) The character, integrity, reputation, judgment, experience and efficiency of the bidder.
- (4) The quality of performance of previous contracts.
- (5) The previous and existing compliance by the bidder with laws and ordinances relating to the contract; and

WHEREAS, after considering all relevant factors permitted under Section 2-369 of the City Code, the Administration does not recommend an award to Kent Security Services ("Kent") due to the indictment and incarceration of Alon Alexander, Kent's President; bid signee; and, in Mr. Alexander's own words, primary account representative for the Kent team; and

WHEREAS, after reviewing all of the submissions, the Evaluation Committee's rankings and analysis, and the Administration's recommendation, the City Manager concurs with the Evaluation Committee and the Administration and recommends that the Mayor and City Commission authorize the Administration to enter into negotiations and the award of a contract to Dynamic Integrated Security, Inc., the second-ranked proposer, as the primary contractor and to Good Guard Florida, Inc., the third-ranked proposer, as the secondary contractor; further, authorizing the City Manager and City Clerk to execute the agreements after the Administration has concluded negotiations; and further authorizing the month-to-month extension of the existing agreements with FPI Security Services, Inc. and Security Alliance, LLC, until the replacement agreement(s) have been executed and security officer services have been transitioned to the new service provider(s).

NOW, THEREFORE, BE IT DULY RESOLVED BY THE MAYOR AND CITY COMMISSION OF THE CITY OF MIAMI BEACH, FLORIDA, that the Mayor and City Commission hereby accept the recommendation of the City Manager, pursuant to Request for Proposals (RFP) No. 2024-277-KB for Security Officer Services; authorize the Administration to enter into negotiations and the award of a contract to Dynamic Integrated Security, Inc., the second-ranked proposer, as the primary contractor and to Good Guard Florida, Inc., the third-ranked proposer, as the secondary contractor; further, authorize the City Manager and City Clerk to execute the agreements after the Administration has concluded negotiations; and further authorize the month-to-month extension of the existing agreements with FPI Security Services, Inc. and Security Alliance, LLC, until the replacement agreement(s) have been executed and security officer services have been transitioned to the new service provider(s).

PASSED AND ADOPTED this _____ day of _____ 2025.

ATTEST:

Rafael E. Granado, City Clerk

Steven Meiner, Mayor

APPROVED AS TO
FORM & LANGUAGE
& FOR EXECUTION

City Attorney *JS* Date 3/10/2025