

**ATTACHMENT A**

**Bid Tabulation**

ITB 2025-306-JP Deep Well Cleaning, Drainage, System Maintenance, and Repairs

|  |   |  |             | ALL WEBBS ENTERPRISES, INC. | FLOTECH ENVIRONMENTAL, LLC <sup>1</sup> | NATIONAL WATER MAIN CLEANING COMPANY <sup>1</sup> |                                 |           |                                 |
|--|---|--|-------------|-----------------------------|---|---|---------------------------------|-----------|---------------------------------|
| DEEP WELL CLEANING/DRAINAGE/SYSTEM MAINTENANCE |   |  |             |                             |   |   |                                 |           |                                 |
| Item   | Description   | Quantity   | U/M         | Unit Cost                   | Total<br>(Quantity X Unit Cost)         | Unit Cost   | Total<br>(Quantity X Unit Cost) | Unit Cost | Total<br>(Quantity X Unit Cost) |
| 1  | Desilting Pipe, 0-24" inches  | 1,000  | LF          | \$16.00                     | \$16,000.00                             | \$3.00  | \$3,000.00                      | \$2.95    | \$2,950.00                      |
| 2  | Desilting Pipe, 25-36" inches   | 1,000  | LF          | \$21.00                     | \$21,000.00                             | \$5.00  | \$5,000.00                      | \$4.95    | \$4,950.00                      |
| 3  | Desilting Pipe, 37-48" inches   | 500  | LF          | \$26.00                     | \$13,000.00                             | \$7.00  | \$3,500.00                      | \$6.95    | \$3,475.00                      |
| 4  | Deep Well Cleaning, 0-23"   | 100  | LF          | \$40.00                     | \$4,000.00                              | \$0.01  | \$1.00                          | \$5.00    | \$500.00                        |
| 5  | Deep Well Cleaning, 24"   | 7500   | LF          | \$50.00                     | \$375,000.00                            | \$15.00   | \$112,500.00                    | \$28.50   | \$213,750.00                    |
| 6  | Deep Well Cleaning, 25" and greater   | 250  | LF          | \$50.00                     | \$12,500.00                             | \$0.01  | \$2.50                          | \$5.00    | \$1,250.00                      |
| 7  | Cleaning Well Box   | 71   | Each        | \$500.00                    | \$35,500.00                             | \$1,250.00  | \$88,750.00                     | \$190.00  | \$13,490.00                     |
| 8  | Replace Steel Well Grate, 0-23"   | 5  | Each        | \$350.00                    | \$1,750.00                              | \$100.00  | \$500.00                        | \$350.00  | \$1,750.00                      |
| 9  | Replace Steel Well Grate, 24" and Greater                                     | 71   | Each        | \$500.00                    | \$35,500.00                             | \$50.00   | \$3,550.00                      | \$74.00   | \$5,254.00                      |
| 10   | General Condition Inspection Report   | 71   | Each        | \$250.00                    | \$17,750.00                             | \$0.01  | \$0.71                          | \$0.01    | \$0.71                          |
| 11   | Pre & Post Video/Photo Inspection with measurements                           | 71   | Each        | \$1,500.00                  | \$106,500.00                            | \$0.01  | \$0.71                          | \$0.01    | \$0.71                          |
| 12   | Mobilization (Emergency Response)   | 10   | Each        | \$700.00                    | \$7,000.00                              | \$0.01  | \$0.10                          | \$0.01    | \$0.10                          |
| 13   | Site Restoration  | 71   | Each        | \$200.00                    | \$14,200.00                             | \$0.01  | \$0.71                          | \$0.01    | \$0.71                          |
| <b>TOTAL GROUP 1 (Line Items 1-13)</b>         |   |  |             |                             | <b>\$659,700.00</b>                     |   | <b>\$216,805.73</b>             |           | <b>\$247,371.23</b>             |
| TIME AND MATERIAL- REPAIR SERVICES             |   |  |             |                             |   |   |                                 |           |                                 |
| Item   | Description   | Quantity   | U/M         | Unit Cost                   | Total<br>(Quantity X Unit Cost)         | Unit Cost   | Total<br>(Quantity X Unit Cost) | Unit Cost | Total<br>(Quantity X Unit Cost) |
| 14   | Hourly Rate – (Regular)-Refer to C4 Special Conditions 4, Subsection 4.2.     | 100  | Hourly Rate | \$350.00                    | \$35,000.00                             | \$170.00  | \$17,000.00                     | \$160.00  | \$16,000.00                     |
| 15   | Hourly Rate – (Non-regular)-Refer to C4 Special Conditions 4, Subsection 4.2. | 20   | Hourly Rate | \$400.00                    | \$8,000.00                              | \$180.00  | \$3,600.00                      | \$175.00  | \$3,500.00                      |
| <b>SUBTOTAL (Line Items 14-15)</b>             |   |  |             |                             | <b>43,000.00</b>                        |   | <b>20,600.00</b>                |           | <b>19,500.00</b>                |
| Item   | Description   | Estimated Annual Gross Costs (Dealer Invoice Cost) |             | % Mark-up                   | Total<br>(Quantity X Unit Cost)         | % Mark-up   | Total<br>(Quantity X Unit Cost) | % Mark-up | Total<br>(Quantity X Unit Cost) |
| 16   | Discount or Mark-up for Parts and Supplies                                    |  | \$2,500.00  | 25%                         | \$625.00                                | 10%   | \$250.00                        | 7%        | \$175.00                        |
| <b>SUBTOTAL (Line Item 16)</b>                 |   |  |             |                             | <b>\$625.00</b>                         |   | <b>\$250.00</b>                 |           | <b>\$175.00</b>                 |
| <b>TOTAL GROUP (Line Items 14-16)</b>          |   |  |             |                             | <b>\$43,625.00</b>                      |   | <b>\$20,850.00</b>              |           | <b>\$19,675.00</b>              |
| <b>GRAND TOTAL (Line Items 1-16)</b>           |   |  |             |                             | <b>\$703,325.00</b>                     |   | <b>\$237,655.73</b>             |           | <b>\$267,046.23</b>             |

Footnote: 1 Recommended for award